

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-QSB**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended January 31, 2008

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

*Commission File Number 000-52815*

**CODA OCTOPUS GROUP, INC.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of Incorporation or organization)

34-200-8348

(I.R.S. Employer Identification Number)

164 West, 25<sup>th</sup> Street, 6<sup>th</sup> Floor, New York  
(Address of principal executive offices)

10001  
(Zip Code)

Registrant's telephone number, including area code:

(212) 924-3442

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

The number of shares outstanding of issuer's common stock, \$0.001 par value as of March 19, 2008: 48,395,696.

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**PART I. FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**CODA OCTOPUS GROUP, INC.  
CONDENSED CONSOLIDATED BALANCE SHEET  
JANUARY 31, 2008 and OCTOBER 31, 2007**

	January 31, 2008 (Unaudited)	October 31, 2007 (Audited)
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 531,468	\$ 916,257
Short-term investments, Note 3	748,000	935,000
Accounts receivable, net of allowance for doubtful accounts	1,132,000	2,720,151
Inventory	2,738,373	2,926,517
Due from related parties, Note 12	105,685	105,685
Unbilled receivables, Note 2	781,373	380,017
Other current assets, Note 4	615,147	691,560
Prepaid expenses	415,455	476,283
<b>Total current assets</b>	<b>7,067,501</b>	<b>9,151,470</b>
Property and equipment, net, Note 5	403,557	422,738
Rental equipment, net, Note 5	-	-
Goodwill and other intangible assets, net, Note 6	3,958,244	4,007,253
<b>Total assets</b>	<b>\$ 11,429,302</b>	<b>\$ 13,581,461</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable, trade	\$ 1,911,275	\$ 1,618,250
Accrued expenses and other current liabilities	2,173,398	1,937,569
Deferred revenues, Note 2	542,628	593,325
Deferred payment related to acquisitions, Note 13	763,936	763,936
Accrued dividends on Series A&B Preferred Stock	31,872	86,766
Due to related parties, Note 12	115,779	184,425
Loans and notes payable, short term, Note 11	88,698	56,382
<b>Total current liabilities</b>	<b>5,628,086</b>	<b>5,240,653</b>
Loans and notes payable, long term, Note 11	215,874	265,139
<b>Total liabilities</b>	<b>5,843,960</b>	<b>5,505,792</b>
Stockholders' equity:		
Preferred stock, \$.001 par value; 5,000,000 shares authorized, 6,287 and 6,407 Series A issued and outstanding, as of January 31, 2008 and October 31, 2007 respectively	6	6
Common stock, \$.001 par value; 100,000,000 shares authorized, 48,279,056 and 48,245,768 shares issued and outstanding as of January 31, 2008 and October 31, 2007 respectively	48,279	48,246
Common Stock subscribed	116,640	80,000
Additional paid-in capital	49,979,776	49,785,244
Accumulated other comprehensive loss	(542,758)	(238,097)
Accumulated deficit	(44,016,601)	(41,599,730)
<b>Total stockholders' equity</b>		

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	<u>5,585,342</u>	<u>8,075,669</u>
Total liabilities and stockholders' equity	<u>\$ 11,429,302</u>	<u>\$ 13,581,461</u>

See accompanying notes to these unaudited condensed consolidated financial statements.

**CODA OCTOPUS GROUP, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS**  
**FOR THE THREE MONTHS ENDED JANUARY 31, 2008 and 2007**  
**(UNAUDITED)**

	For the three months ended January 31, 2008	For the three months ended January 31, 2007
Net revenue	\$ 3,127,231	\$ 2,701,275
Cost of revenue	<u>1,642,776</u>	<u>941,029</u>
Gross profit	1,484,455	1,760,246
Research and development	689,193	518,393
Selling, general and administrative expenses	3,056,927	3,224,659
Other operating expenses	<u>-</u>	<u>435,000</u>
Operating loss	<u>(2,261,665)</u>	<u>(2,417,806)</u>
Other income (expense)		
Other income (expense)	4,857	2,098
Interest expense	<u>(113,971)</u>	<u>(115,211)</u>
Total other expense	(109,114)	(113,113)
Loss before income taxes	(2,370,779)	(2,530,919)
Provision for income taxes	<u>-</u>	<u>-</u>
Net loss	(2,370,779)	(2,530,919)
Preferred Stock Dividends:		
Series A	(46,093)	(119,815)
Beneficial conversion feature	<u>-</u>	<u>(800,000)</u>
Net loss applicable to common shares	<u>\$ (2,416,872)</u>	<u>\$ (3,450,734)</u>
Loss per share, basic and diluted	<u>(0.05)</u>	<u>(0.14)</u>
Weighted average shares outstanding	48,250,366	24,528,132
Comprehensive loss:		
Net loss	\$ (2,370,779)	\$ (2,530,919)
Foreign currency translation adjustment	(117,661)	(35,488)
Unrealized loss on investment	<u>(187,000)</u>	<u>-</u>
Comprehensive loss	<u>\$ (2,675,440)</u>	<u>\$ (2,566,407)</u>

See accompanying notes to these unaudited condensed consolidated financial statements.

**CODA OCTOPUS GROUP, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
**FOR THE THREE MONTHS ENDED JANUARY 31, 2008**  
**(UNAUDITED)**

Three Months Ended	Preferred Stock		Preferred Stock		Common Stock		Stock	Additional Paid-in	Accumulated Other Comprehensive	Accumulated	Total
	Series A	Series B	Series A	Series B	Shares	Amount					
Jan 31, 2008	Shares	Amount	Shares	Amount	Shares	Amount	Subscribed	Capital	Loss	Deficit	Total
Balance, October 31, 2007	6,407	\$ 6	-	\$ -	48,245,768	\$ 48,246	80,000	\$ 49,785,244	\$ (238,097)	\$ (41,599,730)	\$ 8,075,669
Sale of preferred stock	200	0					(20,000)	20,000			-
Conversion of preferred stock to common	(320)	0					56,640	(56,640)			-
Stock issued for compensation					5,000	5		3,245			3,250
Fair value of options and warrants issued as compensation								192,939			192,939
Preferred stock dividends											
Series A cash										(46,093)	(46,093)
Series A stock					28,288	28		34,988			35,016
Accumulated other comprehensive loss											
Foreign currency translation adjustment									(117,661)		(117,661)
Unrealized loss from marketable securities									(187,000)		(187,000)
Net loss										(2,370,779)	(2,370,779)
Balance January 31, 2008	6,287	\$ 6	-	\$ -	48,279,056	\$ 48,279	\$ 116,640	\$ 49,979,776	\$ (542,758)	\$ (44,016,601)	\$ 5,585,342

See accompanying notes to these unaudited condensed consolidated financial statements.

**CODA OCTOPUS GROUP, INC.**  
**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**  
**FOR THE THREE MONTHS ENDED JANUARY 31, 2008 and 2007**  
**(UNAUDITED)**

	2008	2007
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net loss	\$ (2,370,779)	\$ (2,530,919)
Adjustments to reconcile net loss to net cash used by operating activities:		
Depreciation and amortization	97,196	68,312
Stock based compensation	196,189	1,629,214
Dividends	46,093	-
Changes in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	1,588,151	54,296
Inventory	188,144	(393,618)
Prepaid expenses	60,827	(37,220)
Other receivables	(324,943)	(181,498)
Increase (decrease) in:		
Accounts payable and accrued expenses	478,657	(347,147)
Due to related parties	(68,646)	25,813
Net cash used in operating activities	(109,110)	(1,712,767)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of property and equipment	(29,006)	(36,840)
Net cash used by investing activities	(29,006)	(36,840)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Payments for loans payable	(16,949)	(317,243)
Proceeds from sale of stock	-	800,000
Preferred stock dividend paid	(64,491)	(63,371)
Net cash (used in) provided by financing activities	(81,440)	419,386
Effect of exchange rate changes on cash	(165,233)	(24,948)
Net (decrease) in cash	(384,789)	(1,355,169)
Cash and cash equivalents, beginning of period	916,257	1,377,972
Cash and cash equivalents, end of period	\$ 531,468	\$ 22,803
Cash paid for:		
Interest	\$ 113,971	\$ 115,211
Income taxes	-	-

Supplemental Disclosures:

During the Three Months ended January 31, 2008, 33,288 shares of common stock were issued as payment of \$3,250 of compensation that was earned and \$35,016 of series A preferred stock dividends that were due.

During the Three Months ended January 31, 2007, 1,361,000 shares of common stock were issued as payment of \$1,422,659 of compensation that was earned.

See accompanying notes to these unaudited condensed consolidated financial statements.



**CODA OCTOPUS GROUP, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**UNAUDITED**

**NOTE 1 - SUMMARY OF ACCOUNTING POLICIES**

A summary of the significant accounting policies applied in the preparation of the accompanying consolidated financial statements follows.

**General**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in accordance with instructions to SEC form 10Q-SB. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Accordingly, the results from operations for the three month period ended January 31, 2008, are not necessarily indicative of the results that may be expected for the year ended October 31, 2008. The unaudited condensed financial statements should be read in conjunction with the consolidated October 31, 2007 financial statements and footnotes thereto included in the Company's 10K-SB filed on February 26, 2008 with the Securities Exchange Commission (SEC).

**Business and Basis of Presentation**

Coda Octopus Group, Inc. ("we", "us", "our company" or "Coda"), a corporation formed under the laws of the State of Florida, is a developer of underwater technologies and equipment for imaging, mapping, defense and survey applications. We are based in New York, with research and development, sales and manufacturing facilities located in the United Kingdom and Norway, and additional sales locations in Florida, Utah and Washington, D.C.

The consolidated financial statements include the accounts of Coda and our domestic and foreign subsidiaries that are more than 50% owned and controlled. All significant intercompany transactions and balances have been eliminated in the consolidated financial statement.

**Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying disclosures. Although these estimates are based on management's best knowledge of current events and actions that we may undertake in the future, actual results may differ from those estimates.

**Revenue Recognition**

We record revenue in accordance with the guidance of the SEC's *Staff Accounting Bulletin SAB No. 104* (SAB 104), which supersedes *SAB No. 101* in order to encompass Emerging Issues Task Force (*EITF*) *No. 00-21, Revenue Arrangements with Multiple Deliverables*. Our revenue is derived from sales of underwater technologies and equipment for imaging, mapping, defense and survey applications. Revenue is recognized when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the contract price is fixed or determinable, and collectability is reasonably assured. No right of return privileges are granted to customers after shipment.

For arrangements with multiple deliverables, we recognize product revenue by allocating the revenue to each deliverable based on the fair value of each deliverable in accordance with EITF No. 00-21 and SAB No. 104, and recognize revenue for equipment upon delivery and for installation and other services as performed. EITF No. 00-21 was effective for revenue arrangements entered into in fiscal periods beginning after June 15, 2003.

Our contracts sometimes require customer payments in advance of revenue recognition. These deposit amounts are reflected as liabilities and recognized as revenue when the Company has fulfilled its obligations under the respective contracts.

Revenues derived from our software license sales are recognized in accordance with Statement of Position (SOP) No. 97-2, "Software Revenue Recognition," and SOP No. 98-9, "Modifications of SOP No. 97-2, Software Revenue Recognition with Respect to Certain Transactions". For software license sales for which any services rendered are not considered essential to the functionality of the software, we recognize revenue upon delivery of the software, provided (1) there is evidence of an arrangement, (2) collection of our fee is considered probable and (3) the fee is fixed and determinable.

### **Foreign Currency Translation**

Coda translates the foreign currency financial statements of its foreign subsidiaries in accordance with the requirements of SFAS No. 52, *Foreign Currency Translation*. Assets and liabilities are translated at exchange rates existing at the balance sheet dates, related revenue and expenses are translated at average exchange rates in effect during the period and stockholders' equity, fixed assets and long-term investments are recorded at historical exchange rates. Resulting translation adjustments are recorded as a separate component in stockholders' equity as part of accumulated other comprehensive income (loss). Foreign currency transaction gains and losses are included in the statement of income.

### **Income Taxes**

Deferred income taxes are provided using the asset and liability method for financial reporting purposes in accordance with the provisions of SFAS No. 109, *Accounting for Income Taxes*. Under this method, deferred tax assets and liabilities are recognized for temporary differences between the tax bases of assets and liabilities and their carrying values for financial reporting purposes, and for operating loss and tax credit carry-forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be removed or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the consolidated statements of operations in the period that includes the enactment date.

### **Cash and Cash Equivalents**

Cash equivalents are comprised of highly liquid investments with maturity of three months or less when purchased. We maintain our cash in bank deposit accounts, which at times, may exceed insured limits. We have not experienced any losses in such accounts.

### **Concentrations of Credit Risk**

Financial instruments and related items, which potentially subject us to concentrations of credit risk, consist primarily of cash and cash equivalents and accounts receivable. We place our cash and temporary cash investments with credit quality institutions. At times, such investments may be in excess of applicable government mandated insurance limits.

## Accounts Receivable

We periodically review our trade receivables in determining our allowance for doubtful accounts. Allowance for doubtful accounts was nil for the period ended January 31, 2008 and \$17,910 for the year ended October 31, 2007.

## Fair Value of Financial Instruments

SFAS No. 107, "Disclosures About Fair Value of Financial Instruments", requires disclosure of the fair value of certain financial instruments. The carrying value of cash and cash equivalents, accounts receivable, other receivables, accounts payable and short-term borrowings, as reflected in the balance sheets, approximate fair value because of the short-term maturity of these instruments. Our long term debt has interest rates that approximate market and therefore the carrying amounts approximate their fair values.

## Inventory

Inventory is stated at the lower of cost or market using the first-in first-out method. Inventory is comprised of the following components at January 31, 2008 and October 31, 2007:

	<u>2008</u>	<u>2007</u>
Raw materials	\$ 1,589,320	\$ 1,789,051
Work in process	305,139	334,813
Finished goods	<u>843,914</u>	<u>802,653</u>
Total inventory	<u>\$ 2,738,373</u>	<u>\$ 2,926,517</u>

## Property and Equipment

We record our equipment at historical cost. We expense maintenance and repairs as incurred. Depreciation is provided for by the straight-line method over three to four years, the estimated useful lives of the property and equipment.

## Long-Lived Assets

We follow SFAS No. 144, "Accounting for Impairment of Disposal of Long-Lived Assets", which established a "primary asset" approach to determine the cash flow estimation period for a group of assets and liabilities that represents the unit of accounting for a long-lived asset to be held and used. Long-lived assets to be held and used are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The carrying amount of a long-lived asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less cost to sell. No impairment loss was recognized during the period ended January 31, 2008 or the year ended October 31, 2007.

## Research and Development

Research and development costs consist of expenditures for the present and future patents and technology, which cannot be capitalized. We are eligible for United Kingdom tax credits related to our qualified research and development expenditures. Tax credits are classified as a reduction of research and development expense. We recorded no tax credits during the period ended January 31, 2008 or the year ended October 31, 2007.

## Marketing

We charge the costs of marketing to expense as incurred. For the period ended January 31, 2008 marketing costs were \$214,894.

## **Other Operating Expenses**

We incurred costs of nil and \$435,000 as non-recurring fees and expenses in connection with our financings and acquisitions for the period ended January 31, 2008 and the period ended January 31, 2007 respectively, which were also included in our loss from operations, and shown separately under Other Operating Expenses.

## **Intangible Assets**

Intangible assets consist principally of the excess of cost over the fair value of net assets acquired (or goodwill), customer relationships, non-compete agreements and licenses. Goodwill was allocated to our reporting units based on the original purchase price allocation. Customer relationships, non-compete agreements and licenses are being amortized on a straight-line basis over periods of 3 to 10 years. The Company amortizes its intangible assets using the straight-line method over their estimated period of benefit. We periodically evaluate the recoverability of intangible assets and take into account events or circumstances that warrant revised estimates of useful lives or that indicate that impairment exists.

We test for impairment at the reporting unit level as defined in SFAS No. 142, "Goodwill and Other Intangible Assets." This test is a two-step process. The first step of the goodwill impairment test, used to identify potential impairment, compares the fair value of the reporting unit with its carrying amount, including goodwill. If the fair value, which is based on future cash flows, exceeds the carrying amount, goodwill is not considered impaired. If the carrying amount exceeds the fair value, the second step must be performed to measure the amount of the impairment loss, if any. The second step compares the implied fair value of the reporting unit's goodwill with the carrying amount of that goodwill. In the fourth quarter of each year, we evaluate goodwill on a separate reporting unit basis to assess recoverability, and impairments, if any, are recognized in earnings. An impairment loss would be recognized in an amount equal to the excess of the carrying amount of the goodwill over the implied fair value of the goodwill. SFAS No. 142 also requires that intangible assets with determinable useful lives be amortized over their respective estimated useful lives and reviewed annually for impairment in accordance with SFAS No. 144.

## **Stock Based Compensation**

SFAS No. 123, "Accounting for Stock-Based Compensation", established and encouraged the use of the fair value based method of accounting for stock-based compensation arrangements under which compensation cost is determined using the fair value of stock-based compensation determined as of the date of the grant or the date at which the performance of the services is completed and is recognized over the periods in which the related services are rendered. The statement also permitted companies to elect to continue using the current intrinsic value accounting method specified in Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees", to account for stock-based compensation to employees. Prior to the adoption of SFAS 123(R) we elected to use the intrinsic value based method for grants to our employees and directors and have disclosed the pro forma effect of using the fair value based method to account for our stock-based compensation to employees.

On December 16, 2004, the Financial Accounting Standards Board (FASB) issued SFAS No. 123R (revised 2004), "Share-Based Payment" ("Statement 123R") which is a revision of SFAS No. 123.

Statement 123R supersedes APB opinion No. 25 and amends SFAS No. 95, "Statement of Cash Flows". Generally, the approach in Statement 123R is similar to the approach described in Statement 123. However, Statement 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Pro-forma disclosure is no longer an alternative. This statement does not change the accounting guidance for share based payment transactions with parties other than employees provided in SFAS No. 123(R). This statement does not address the accounting for employee share ownership plans, which are subject to AICPA Statement of Position 93-6, "Employers' Accounting for Employee Stock Ownership Plans." On April 14, 2005, the SEC amended the effective date of the provisions of this statement. The effect of this amendment by the SEC is that the Company had to comply with Statement 123R and use the Fair Value based method of accounting no later than the first quarter of 2006. We implemented SFAS No. 123(R) on January 1, 2006 using the modified prospective method. The fair value of each option grant issued after January 1, 2006 will be determined as of grant date, utilizing the Black-Scholes option pricing model. The amortization of each option grant will be over the remainder of the vesting period of each option grant. We did not have any unvested amounts of stock based compensation grants issued and outstanding at the date of implementation.

We use the fair value method for equity instruments granted to non-employees and use the Black Scholes model for measuring the fair value. The stock based fair value compensation is determined as of the date of the grant or the date at which the performance of the services is completed (measurement date) and is recognized over the periods in which the related services are rendered.

### **Comprehensive Income**

SFAS No. 130, "Reporting Comprehensive Income," establishes standards for reporting and displaying of comprehensive income, its components and accumulated balances. Comprehensive income is defined to include all changes in equity except those resulting from investments by owners and distributions to owners. Among other disclosures, SFAS 130 requires that all items that are required to be recognized under current accounting standards as components of comprehensive income be reported in a financial statement that is displayed with the same prominence as other financial statements. Comprehensive income includes gains and losses on foreign currency translation adjustments and is included as a component of stockholders' equity.

### **Loss Per Share**

We use SFAS No. 128, "Earnings per Share" for calculating the basic and diluted loss per share. We compute basic loss per share by dividing net loss and net loss attributable to common shareholders by the weighted average number of common shares outstanding. Diluted loss per share is computed similar to basic loss per share except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potential shares had been issued and if the additional shares were dilutive. Common equivalent shares are excluded from the computation of net loss per share if their effect is anti-dilutive.

Per share basic and diluted net loss amounted to \$0.05 and \$0.14 for the periods ended January 31, 2008 and 2007, respectively. For the period ended January 31, 2008 and year ended October 31, 2007, 37,834,628 and 36,508,028 potential shares, respectively, were excluded from the shares used to calculate diluted earnings per share as their inclusion would reduce net loss per share.

### **Liquidity**

As of January 31, 2008 we have cash and cash equivalents of \$531,468 and positive working capital of \$1,439,415. For the period ended January 31, 2008 we had a net loss of \$2,370,779 and negative cash flow from operations of \$109,110. We also have an accumulated deficit of \$44,016,601 at January 31, 2008 (see Note 15).

### **NOTE 2 - CONTRACTS IN PROGRESS**

Costs and estimated earnings in excess of billings on uncompleted contracts represent accumulated project expenses and fees which have not been invoiced to customers as of the date of the balance sheet. These amounts are stated on the balance sheet as Unbilled Receivables of \$781,373 and \$380,017 as of January 31, 2008 and October 31, 2007 respectively.

Billings in excess of cost and estimated earnings on uncompleted contracts represent project invoices billed to customers that have not been earned as of the date of the balance sheet. These amounts are stated on the balance sheet as Deferred Revenue of \$317,441 and \$232,435 as of January 31, 2008 and October 31, 2007 respectively.

Revenue received as part of sales of equipment includes a provision for warranty and is treated as deferred revenue, along with extended warranty sales, with these amounts amortized over 12 months from the date of sale. These amounts are stated on the balance sheet as Deferred Revenue of \$225,187 and \$233,550 as of January 31, 2008 and October 31, 2007 respectively.

Deferred revenue at January 31, 2008 and October 31, 2007 also includes \$127,340 of revenues related to a violation in the terms of a capital lease agreement where the related equipment was sold. The revenues related to the equipment are being deferred until all conditions of the lease are fulfilled. See Note 11.

### NOTE 3 - INVESTMENTS

Securities which the Company does not have the intent to hold are classified as available for sale. Marketable securities that are bought and held principally for the purpose of selling them in the near term are classified as trading securities and are reported at fair value, with unrealized gains and losses recognized in earnings. Marketable equity securities are classified as available-for-sale and are carried at fair market value, with the unrealized gains and losses, net of tax, included in the determination of comprehensive income and reported in shareholder's equity.

The fair value of all securities is determined by quoted market prices. Gains or losses on securities sold are based on the specific identification method. During the year ended October 31, 2007, the Company received marketable securities worth \$850,000 in settlement of a \$533,147 loan and \$316,853 of accounts receivable. As of January 31, 2008, the value of the investment, which is available-for-sale for financial reporting purposes, was \$748,000, compared with \$935,000 at October 31, 2007. This includes an unrealized loss of \$102,000 which has been included in the determination of comprehensive loss.

### NOTE 4 - OTHER CURRENT ASSETS

Other current assets on the balance sheet total \$615,147 and \$691,560 at January 31, 2008 and October 31, 2007 respectively. These totals comprise the following:

	<u>2008</u>	<u>2007</u>
Deposits	\$ 302,369	\$ 191,352
Value added tax (VAT)	265,644	293,934
Other receivables	<u>47,134</u>	<u>206,274</u>
Total	<u>\$ 615,147</u>	<u>\$ 691,560</u>

### NOTE 5 - FIXED ASSETS

Property and equipment at January 31, 2008 and October 31, 2007 is summarized as follows:

	<u>2008</u>	<u>2007</u>
Machinery and equipment	\$ 1,012,121	\$ 983,115
Accumulated depreciation	<u>(608,564)</u>	<u>(560,377)</u>
Net property and equipment assets	<u>\$ 403,557</u>	<u>\$ 422,738</u>

Depreciation expense recorded in the statement of operations for the periods ended January 31, 2008 and October 31, 2007 is \$48,187 and \$101,802, respectively.

Rental equipment at January 31, 2008 and October 31, 2007 is summarized as follows:

	<u>2008</u>	<u>2007</u>
Rental equipment	\$ 240,876	\$ 240,876
Accumulated depreciation	(240,876)	(240,876)
Net rental equipment assets	<u>\$ -</u>	<u>\$ -</u>

Depreciation expense recorded in the statement of operations for the periods ended January 31, 2008 and October 31, 2007 is nil and \$120,851, respectively.

#### NOTE 6 - INTANGIBLE ASSETS AND GOODWILL

The Company has adopted SFAS No. 142, Goodwill and Other Intangible Assets, whereby the Company periodically tests its intangible assets for impairment. On an annual basis, and when there is reason to suspect that their values have been diminished or impaired, these assets are tested for impairment, and write-downs will be included in results from operations.

The identifiable intangible assets acquired and their carrying value at January 31, 2008 and October 31, 2007 is:

	<u>2008</u>	<u>2007</u>
Customer relationships (weighted average life of 10 years)	\$ 694,503	\$ 694,503
Non-compete agreements (weighted average life of 3 years)	198,911	198,911
Patents	48,530	48,530
Licenses	100,000	100,000
Total amortized identifiable intangible assets - gross carrying value	1,041,944	1,041,944
Less accumulated amortization	(183,275)	(134,266)
<b>Net</b>	<u><b>858,669</b></u>	<u><b>907,678</b></u>
<b>Residual value</b>	<u><b>\$ 858,669</b></u>	<u><b>\$ 907,678</b></u>

Our acquisition of Colmek resulted in the valuation of Colmek's customer relationships and covenants not to compete as intangible assets (see Note 10), which have an estimated useful life of 10 years and 3 years respectively, and as such are being amortized monthly over that period. Goodwill of \$2,038,669 represented the excess of the purchase price over the fair value of the net tangible and intangible assets acquired.

Estimated amortization expense as of January 31, 2008 is as follows:

2008	\$ 146,427
2009	165,280
2010	84,711
2011	72,656
2012 and thereafter	<u>389,055</u>
<b>Total</b>	<u><b>\$ 858,669</b></u>

Amortization of patents, customer relationships, non-compete agreements and licenses included as a charge to income amounted to \$49,009 and \$115,005 for the period ended January 31, 2008 and year ended October 31, 2007, respectively. Goodwill is not being amortized.

As a result of the acquisitions of Martech and Colmek, the Company has goodwill in the amount of \$3,099,575 as of January 31, 2008 and October 31, 2007. The changes in the carrying amount of goodwill for the periods ended January 31, 2008 are recorded below.

	<u>2008</u>	<u>2007</u>
Beginning goodwill balance at November 1, 2007	\$ 3,099,575	\$ 1,060,906
Goodwill recorded upon acquisition	-	-
<b>Period End Balance</b>	<b><u>\$ 3,099,575</u></b>	<b><u>\$ 1,060,906</u></b>

Considerable management judgment is necessary to estimate fair value. We enlist the assistance of an independent valuation consultant to determine the values of our intangible assets and goodwill, both at the dates of acquisition and at specific dates annually. Based on various market factors and projections used by management, actual results could vary significantly from managements' estimates.

#### **NOTE 7 - CAPITAL STOCK**

The Company is authorized to issue 100,000,000 shares of common stock with a par value of \$.001 per share. As of January 31, 2008 and 2007, the Company has issued and outstanding 48,279,056 shares and 26,312,980 shares of common stock respectively. The Company is also authorized to issue 5,000,000 shares of preferred stock with a par value of \$.001 per share. We have designated 50,000 preferred shares as Series A preferred stock and have designated 50,000 preferred shares as Series B preferred stock. The remaining 4,900,000 shares of preferred stock is undesignated. There were 6,287 and 23,641 preferred shares outstanding at January 31, 2008 and 2007 respectively, all of which were Series A.

##### Series A Preferred Stock

We designated 50,000 shares of our preferred stock, par value \$.001, as Series A Preferred Stock. The Series A Preferred Stock ranks senior to all classes of common and preferred stock. The Series A Preferred Stock has a dividend rate of 12% per year. The Series A Preferred Stock and accrued dividends is convertible at the option of the holder into shares of our common stock at a conversion price of \$1.00 per share, and at the option of the Company when the stock price reaches or exceeds \$3.00.

During the period ended January 31, 2008 we issued 200 shares of Series A Preferred Stock. We converted 320 shares of Series A Preferred Stock into 56,640 shares of common stock, which are subscribed for but not yet issued. At January 31, 2008, the total of Series A Preferred Stock outstanding is 6,287 shares, convertible into 1,013,670 shares of common stock.

During the year ended October 31, 2006 we sold 2,947 shares of our Series A Preferred Stock for cash proceeds of \$464,100. We also issued 5,694 shares of our Series A Preferred Stock for debt outstanding to related and other parties aggregating \$809,628. Of the debt converted, approximately \$577,000 was outstanding at October 31, 2005. Each share of preferred stock is denominated either in Pounds Sterling or US Dollars, convertible into 177 shares or 100 shares of common stock respectively. We attributed a beneficial conversion feature of \$52,800 to certain of the Series A preferred shares issued during the year ended October 31, 2006, based upon the difference between the conversion price of those shares and the closing price of our common shares on the date of issuance. The beneficial conversion feature was recorded as a dividend and is included in the accompanying financial statements. At October 31, 2006, the total of Series A Preferred Stock outstanding is 23,641 shares, convertible into 3,928,728 shares of common stock.



During the year ended October 31, 2007 we did not issue any further shares of Series A Preferred Stock. However, we did convert 17,234 shares of Series A Preferred Stock into 2,878,418 shares of common stock and 1,439,209 warrants with a conversion price of \$1.30 and 1,439,209 warrants with a conversion price of \$1.70. At October 31, 2007, the total of Series A Preferred Stock outstanding was 6,407 shares, convertible into 1,050,310 shares of common stock.

#### Series B Preferred Stock

We designated 50,000 shares of our preferred stock, par value \$.001, as Series B Preferred Stock. The Series B Preferred Stock ranks junior to our issued and outstanding Series A preferred Stock and senior to all classes of common stock. The Series B Preferred Stock has a dividend rate of 8% per year. The Series B Preferred Stock and accrued dividends are convertible at the option of the holder into shares of our common stock at a conversion price of \$1.00 per share. As of January 31, 2008, we have no shares of Series B Preferred Stock outstanding.

During the period ended January 31, 2007, we sold 8,000 preferred Series B stock units, each unit consisting of one share of our Series B Preferred Stock, 100 Series A warrants, 100 Series B warrants, and 81.25 shares of common stock (650,000 shares of common stock in total). Each Series A warrant and Series B warrant is exercisable into shares of our common stock for a period of five years at exercise prices of \$1.30 and \$1.70 per share, respectively. Gross and net proceeds from the sale of the units were \$800,000.

In accordance with EITF No. 00-27, "*Application of EITF Issue No. 98-5, 'Accounting for Convertible Securities with Beneficial Conversion Features or Contingently Adjustable Conversion Rates', to Certain convertible Instruments*", a portion of the proceeds of our stock sales were allocated to the warrants based on their relative fair value.

For the sale of Series B Preferred Stock, this totaled \$546,566 using the Black Scholes option pricing model. Further, we attributed a beneficial conversion feature of \$253,434 to the Series B preferred shares based upon the difference between the conversion price of those shares and the closing price of our common shares on the date of issuance, limited to the proceeds attributable to the sale of the preferred shares. The weighted average assumptions used in the Black Scholes model are as follows: (1) dividend yield of 0%; (2) expected volatility of 304%, (3) risk-free interest rate of 4.90%, and (4) expected life of 2 years as the conversion feature and warrants are immediately exercisable. Both the fair value of the warrants and the beneficial conversion feature aggregating \$800,000 were recorded as a dividend and are included in the accompanying financial statements.

Also during the year, 30,819 shares of Series B Preferred Stock were converted into 3,081,900 shares of common stock. In addition, 18,181 shares of Series B Preferred Stock were redeemed at a price of \$110 per share, which included the dividend accrued from the previous year, with the remainder booked as a redemption premium.

During the year ended October 31, 2006 we sold 41,000 preferred Series B stock units, each unit consisting of one share of our Series B Preferred Stock, 100 Series A warrants and 100 Series B warrants. Each Series A warrant and Series B warrant is exercisable into shares of our common stock for a period of five years at exercise prices of \$1.30 and \$1.70 per share, respectively. Gross proceeds from the sale of the units were \$4,100,000.

In accordance with EITF No.00-27, "*Application of EITF Issue No. 98-5, 'Accounting for Convertible Securities with Beneficial Conversion Features or Contingently Adjustable Conversion Rates', to Certain convertible Instruments*", a portion of the proceeds were allocated to the warrants based on their relative fair value, which totaled \$2,919,412 using the Black Scholes option pricing model. Further, we attributed a beneficial conversion feature of \$1,180,589 to the Series B preferred shares based upon the difference between the conversion price of those shares and the closing price of our common shares on the date of issuance, limited to the proceeds attributable to the sale of the preferred shares. The weighted average assumptions used in the Black Scholes model are as follows: (1) dividend yield of 0%; (2) expected volatility of 367%, (3) weighted average risk-free interest rate of 4.86%, and (4) expected life of 2 years as the conversion feature and warrants are immediately exercisable. Both the fair value of the warrants and the beneficial conversion feature aggregating \$4,100,000 were recorded as a dividend and are included in the accompanying financial statements.

## Common Stock

During the period ending January 31, 2008 we issued 5,000 shares of common stock, valued at \$3,250, to employees, directors and consultants for services. We also issued 28,288 shares of common stock as dividend payments due to holders of Series A Preferred stock, which had accrued over the period August 2006 to October 2007, valued at \$35,017.

During the year ending October 31, 2007 we sold 15,025,000 shares of common stock, valued at \$1 each, with a further 60,000 shares subscribed for during the year. These shares were issued alongside 7,542,500 Series A warrants and 7,542,500 Series B warrants, along with 2,400,000 warrants convertible into common stock at a price of \$1.00 as part of placement agent fees. Each Series A warrant is convertible into common stock at a price of \$1.30, and each Series B warrant is convertible into common stock at \$1.70, and each warrant has a life of 5 years. The gross amount raised was \$15,025,000, with \$13,764,530 raised net.

A further 650,000 shares of common stock were sold as part of a unit with Series B Preferred Stock.

During the year ending October 31, 2007 we issued 532,090 shares of common stock, valued at \$792,814, as part payment in our acquisition of Miller & Hilton, Inc, d/b/a Colmek Systems Engineering, with a further 42,910 shares payable within 12 months.

During the year ending October 31, 2007 a total of 34,100 shares of common stock were issued on the exercise of 34,100 stock options, with a conversion value of \$1.00 each. The amount received was \$34,100.

During the year ending October 31, 2007 a total of 3,081,900 shares of common stock were issued on conversion of 30,819 shares of Series B Preferred Stock. In addition, 2,878,418 shares of common stock were issued on conversion of 17,234 shares of Series A Preferred Stock.

## Other Equity Transactions

During the period ended January 31, 2008, we issued in the aggregate 245,000 common share purchase options to employees and consultants, with exercise prices of \$1.30 to \$1.50. The initial fair value of the options was \$136,411 using the Black Scholes method at the date of grant of the options based on the following assumptions: (1) risk free interest rate of 5.25%; (2) dividend yield of 0%; (3) volatility factor of the expected market price of our common stock of 238% - 246%; and (4) an expected life of the options of 2 years. The fair value of the vested options has been expensed in this period. In accordance with EITF 96-18, the fair value of consultant vesting options will be recomputed at each reporting period and any increase will be charged to expense.

Also during the period ended January 31, 2008, a further 67,000 common share purchase options which were issued to employees in 2005 and 2006 vested, with \$56,528 charged to expense.

During the period ended October 31, 2007, we issued in the aggregate 1,500,000 common share purchase options to employees and consultants, with exercise prices of \$1.00 to \$1.80. The initial fair value of the options was \$1,828,811 using the Black Scholes method at the date of grant of the options based on the following assumptions: (1) risk free interest rate of 4.90%-5.25%; (2) dividend yield of 0%; (3) volatility factor of the expected market price of our common stock of 252% - 328%; and (4) an expected life of the options of 2 years. The fair value of the options has been expensed in this period. In accordance with EITF 96-18, the fair value of consultant vesting options will be recomputed at each reporting period and any increase will be charged to expense. Due to staff departures, 330,000 options were cancelled, all of which had exercise prices of \$1.00 to \$1.50. Also during the year, a total of 34,100 options were exercised at \$1.00. During the period ended October 31, 2007, \$1,036,454 was charged to expense.

During the year ended October 31, 2006, we issued in the aggregate 1,315,000 common share purchase options to employees and consultants. The options were issued with exercise prices of \$1.00 and \$1.50. Of these awards, 598,000 vested immediately and the balance vests over various periods through April 2008. The initial fair value of the options was \$922,311 using the Black Scholes method at the date of grant of the options based on the following assumptions ranges: (1) risk free interest rate of 4.25% - 5.1%; (2) dividend yield of 0%; (3) volatility factor of the expected market price of our common stock of 328% - 563%; and (4) an expected life of the options of 2 years. The fair value of the options is being expensed over the vesting period. In accordance with EITF 96-18, the fair value of consultant vesting options will be recomputed at each reporting period and any increase will be charged to expense. During the years ended October 31, 2007 and 2006, \$222,816 and \$675,316 respectively were charged to expense.

During the year ended October 31, 2005, we issued in the aggregate 2,350,000 common share purchase options to employees and consultants. The options were issued with an exercise price of \$1.00. Of these awards, 888,500 vested immediately and the balance vests over various periods through May, 2007. The initial fair value of the options was \$1,257,600 using the Black Scholes method at the date of grant of the options based on the following assumptions ranges: (1) risk free interest rate of 4.5%; (2) dividend yield of 0%; (3) volatility factor of the expected market price of our common stock of 679%; and (4) an expected life of the options of 2 years. The fair value of the options is being expensed over the vesting period. In accordance with EITF 96-18, the fair value of consultant vesting options will be recomputed at each reporting period and any increase will be charged to expense. During the years ending October 31, 2007 and 2006, \$169,327 and \$430,039 respectively were charged to expense.

#### NOTE 8 - WARRANTS AND STOCK OPTIONS

Transactions involving stock options and warrants issued are summarized as follows:

	Three months ended January 31, 2008		Year ended October 31, 2007	
	Number	Weighted Average Exercise Price	Number	Weighted Average Exercise Price
Outstanding at beginning of the period	36,519,318	\$ 1.39	13,410,000	\$ 1.29
Granted during the period	245,000	1.32	23,473,418	1.44
Exercised during the period	-	-	(34,100)	1.00
Terminated during the period	-	-	(330,000)	1.22
Outstanding at the end of the period	<u>36,764,318</u>	<u>\$ 1.39</u>	<u>36,519,318</u>	<u>\$ 1.39</u>
Exercisable at the end of the period	<u>35,754,517</u>	<u>\$ 1.39</u>	<u>35,467,518</u>	<u>\$ 1.39</u>

The number and weighted average exercise prices of stock purchase options and warrants outstanding as of January 31, 2008 are as follows:

Range of Exercise Prices	Number Outstanding	Weighted Average Contractual Life (Yrs)	Total Vested
0.50	750,000	3.25	750,000
0.58	400,000	3.16	400,000
1.00	5,845,900	3.32	5,634,700
1.30	14,781,709	3.99	14,375,209
1.50	525,000	3.85	410,499
1.70	14,401,709	3.98	14,164,109
1.80	60,000	4.65	20,000
Totals	36,764,318	3.85	35,754,517

#### NOTE 9 - INCOME TAXES

The Company has adopted Financial Accounting Standard No. 109 which requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of events that have been included in the financial statement or tax returns. Under this method, deferred tax liabilities and assets are determined based on the difference between financial statements and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. Temporary differences between taxable income reported for financial reporting purposes and income tax purposes are insignificant.

For income tax reporting purposes, the Company's aggregate U.S. unused net operating losses approximate \$32,375,000 which expire through 2028, subject to limitations of Section 382 of the Internal Revenue Code, as amended. The deferred tax asset related to the carry forward is approximately \$11,005,000. The Company has provided a valuation reserve against the full amount of the net operating loss benefit, because in the opinion of management based upon the earning history of the Company, it is more likely than not that the benefits will not be realized.

For income tax reporting purposes, the Company's aggregate UK unused net operating losses approximate \$10,795,000, with no expiration. The deferred tax asset related to the carry-forward is approximately \$3,235,000. The Company has provided a valuation reserve against the full amount of the net operating loss benefit, because in the opinion of management based upon the earning history of the Company, it is more likely than not that the benefits will not be realized.

Income tax expense for 2007 represents income taxes on our Norwegian subsidiary.

Components of deferred tax assets as of January 31, 2008 and October 31, 2007 are as follows:

<b>Non-Current</b>	<b>2008</b>	<b>2007</b>
Net Operating Loss Carry Forward	\$ 11,005,000	\$ 10,455,000
Valuation Allowance	(11,005,000)	(10,455,000)
Net Deferred Tax Asset	\$ -	\$ -

## NOTE 10 - CONTINGENCIES AND COMMITMENTS

### Litigation

We may become subject to legal proceedings and claims, which arise in the ordinary course of our business. Although occasional adverse decisions or settlements may occur, we believe that the final disposition of any matters should not have a material adverse effect on our financial position, results of operations or liquidity.

### Factoring Agreement

We factor certain of our receivables pursuant to a factoring agreement. Advances received pursuant to the agreement are secured by our accounts receivable.

An initial factoring agreement was entered into on August 17, 2005 between Faunus Group International, Inc. ("FGI") and Coda Octopus Group, Inc., for a maximum borrowing in the US of up to \$1 million. This agreement can be cancelled with three months' notice before each anniversary date. Subsequent agreements were added in November 2006 covering our UK businesses, Martech Systems Ltd and Coda Octopus Products Ltd, both of which are on the same terms as the original agreement, except for the initial term, which is a minimum of two years.

Over the course of the period to January 31, 2008, we factored invoices totaling \$1,052,687 in receivables and we received \$842,150 in proceeds from FGI. This compares with the year to October 31, 2007, where we factored invoices totaling \$5,088,665 in receivables and we received \$3,961,695 in proceeds from FGI.

Under the arrangement, FGI typically advances to the Company 80% of the total amount of accounts receivable factored. FGI retains 20% of the outstanding factored accounts receivable as a reserve, which it holds until the customer pays the factored invoice to FGI. The cost of funds for the accounts receivable portion of the borrowings with FGI is 1.85% for the initial 30 day credit period, up to a maximum of 45 days; thereafter, an additional fee of 0.5% is charged for each 10 day period.

### Operating Leases

We occupy our various office and warehouse facilities pursuant to both term and month-to-month leases. Our term leases expire at various times through September 2013. Future minimum lease obligations are approximately \$1,522,256, with the minimum future rentals due under these leases as of January 31, 2008 as follows:

2008	\$	450,506
2009		366,679
2010		350,493
2011		321,283
2012 and thereafter		<u>33,295</u>
Total	\$	<u>1,522,256</u>

## Concentrations

We had no concentrations of purchases of over 5% during either of the period ended January 31, 2008 and year ended October 31, 2007. We had a sales concentration of over 5% for the period ended January 31, 2008 and year ended October 31, 2007 due to a sale to a customer for \$402,131 and \$2,294,279, respectively.

## NOTE 11 - NOTES AND LOANS PAYABLE

A summary of notes payable at January 31, 2008 and October 31, 2007 is as follows:

	<u>2008</u>	<u>2007</u>
The Company, through its UK subsidiary Coda Octopus Products Ltd has a 7 year unsecured loan note; interest rate of 12% annually; repayable at borrower's instigation or convertible into common stock when the share price reaches \$3.	\$ 200,000	\$ 200,000
The Company, through its US subsidiary Innalogic, Inc., has a capital lease for equipment for monthly payments of \$2,369.74 for 24 months. The Company at year end has sold the equipment and thus violated the terms of the lease that prohibit sale of equipment under the capital lease. The Company has deferred revenue of \$127,340 in relation to this capital lease. See Note 2.	35,314	41,091
The Company has an unsecured revolving line of credit with a US bank through its US subsidiary Colmek Systems Engineering, for \$50,000 with an interest rate of 12.5% annually; repayable at borrower's instigation.	14,181	17,181
The Company through its US subsidiary Colmek Systems Engineering, has an outstanding loan note payable for the financing of a truck over 60 months; monthly payments of \$897.18; annual interest rate of 10.99%.	26,973	29,145
The Company through its US subsidiary Colmek Systems Engineering, has an unsecured loan note payable to a director and former officer of the Company.	28,104	34,104
Total	<u>\$ 304,572</u>	<u>\$ 321,521</u>
Less: current portion	<u>88,698</u>	<u>56,382</u>
Total long-term portion	<u>\$ 215,874</u>	<u>\$ 265,139</u>

## NOTE 12 - RELATED PARTY TRANSACTIONS

We are indebted to various related parties for advances for payments of operating expenses and dividends. These related parties include our biggest shareholder and other entities controlled by this shareholder. Advances are non interest bearing and are due on demand. At the end of the period ending January 31, 2008, \$115,779 was due to related parties, compared with \$184,425 for the year ending October 31, 2007.

We are also owed by related parties a sum of \$105,685 at January 31, 2008 and October 31, 2007.

#### **NOTE 13 - ACQUISITIONS**

##### *Acquisition of Colmek Systems Engineering*

On April 6, 2007, we completed the acquisition of Miller & Hilton d/b/a Colmek Systems Engineering, a Utah corporation ("Colmek"). The total purchase price was \$2,356,750, with additional associated costs and outlays of \$158,470, consisting of cash paid at the closing of the transaction in the amount of \$800,000 and the issuance of 532,090 shares of our common stock, and \$700,000 and 42,910 shares that are due and payable on the first anniversary of the closing date evidenced by secured promissory notes to the former Colmek shareholders. Under the terms of the stock purchase agreements, we have pledged the Colmek shares as collateral security for the performance of our deferred payment obligations under the notes. At the date of issuance of the 532,090 shares these were valued at \$792,814. The shares of common stock issued in conjunction with the merger were not registered under the Securities Act of 1933. The acquisition of Colmek was accounted for using the purchase method in accordance with SFAS 141. The results of operations for Colmek have been included in the Consolidated Statements of Operations since the date of acquisition.

In accordance with SFAS No. 141, the total purchase price was allocated to the estimated fair value of assets acquired and liabilities assumed. The estimate of fair value of the assets acquired was based on management's and an independent appraiser's estimates. The total purchase price was allocated to the assets and liabilities acquired as follows:

Current assets acquired	\$ 231,043
Equipment, net	80,007
Current liabilities assumed	(727,913)
Customer relationships acquired	694,503
Non-compete agreements acquired	198,911
Goodwill acquired	2,038,669
Total purchase price	<u>\$ 2,515,220</u>

The intangible assets of \$893,414 at the date of acquisition consisted of customer relationships and non-compete agreements. The intangible assets acquired have an estimated useful life of 10 and 3 years, respectively, and as such will be amortized monthly over those periods. Goodwill of \$2,038,669 represented the excess of the purchase price over the fair value of the net tangible and intangible assets acquired, plus the associated costs and outlays.

The following unaudited pro forma results of operations for the period ended January 31, 2007 assume that the acquisition of Colmek occurred on November 1, 2006. These unaudited pro forma results are not necessarily indicative of the actual results of operations that would have been achieved nor are they necessarily indicative of future results of operations. There is no change to the period to January 31, 2008.

	<u>2007</u>
Revenue	\$ 3,373,963
Net loss	(2,528,407)
Loss per common share	(0.16)

#### NOTE 14 - SEGMENT INFORMATION

Due to the nature of our businesses, we are operating in two reportable segments, which are managed separately based upon fundamental differences in their operations. Martech, Colmek, and Innalogic operate as contractors, and the balance of our operations is comprised of product sales.

Segment operating income is total segment revenue reduced by operating expenses identifiable with the business segment. Corporate includes general corporate administrative costs.

The Company evaluates performance and allocates resources based upon operating income. The accounting policies of the reportable segments are the same as those described in the summary of accounting policies.

There are inter-segment sales between our engineering contracting businesses and our products businesses.

The following table summarizes segment asset and operating balances by reportable segment.

	<u>Contracting</u>	<u>Products</u>	<u>Corporate</u>	<u>Totals</u>
Revenues	\$ 1,293,458	\$ 1,770,954	\$ 62,819	\$ 3,127,231
Operating profit/(loss)	(426,846)	404,750	(2,239,569)	(2,261,665)
Identifiable assets	5,504,706	2,627,258	3,399,339	11,531,303
Capital expenditure	2,861	23,054	3,090	29,006
Selling, general & administrative	893,291	626,916	1,536,720	3,056,927
Depreciation & amortization	64,921	18,764	13,511	97,196
Interest expense	29,173	78,453	6,345	113,971



The Company's reportable business segments operate in two geographic locations. Those geographic locations are:

\* United States

\* United Kingdom

The Company evaluates performance and allocates resources based upon operating income. The accounting policies of the reportable segments are the same as those described in the summary of accounting policies. There are no inter-segment sales.

Information concerning principal geographic areas is presented below according to the area where the activity is taking place for the period ending January 31, 2008 and the year ending October 31, 2007:

	<u>2008</u>	<u>2007</u>
Revenues:		
United States	\$ 1,632,476	\$ 7,129,507
United Kingdom	1,431,936	6,723,806
Corporate and other	62,819	-
Total Revenues	<u>\$ 3,127,231</u>	<u>\$ 13,853,313</u>
Assets:		
United States	\$ 4,463,518	\$ 5,529,261
United Kingdom	3,668,445	6,597,202
Corporate and other	3,399,339	1,454,999
Total Assets	<u>\$ 11,531,303</u>	<u>\$ 13,581,462</u>

#### NOTE 15 - SUBSEQUENT EVENTS

In January 2008, we converted 320 shares of series A preferred stock into 56,640 shares of common stock, which are subscribed for at January 31, 2007, but not issued. The 56,640 shares of common stock were issued in March 2008.

In March 2008, we issued 60,000 shares of common stock to an investor. These shares were subscribed for in February 2007 and received warrant coverage of 50% at \$1.30 and 50% at \$1.70, with these warrants issued before the end of October 2007.

On February 21, 2008, we closed a \$12 million secured convertible bond financing. The terms of this financing can be summarized as a 7 year bond, convertible into common stock at \$1.05 at any time over this period, with a coupon of 8.5% and a redemption premium of 30%. The company can force conversion into common stock according to the following schedule: after 2 years, when the stock price closes above \$2.50; after 3 years, \$2.90; after 4 years, \$3.50; provided in each case that the stock closes at or above the specified price for 40 consecutive trading days. The bonds are secured by all of our assets and all of our subsidiaries' assets, subject only to the security interest in favor of our factor.

## **Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION**

### **Forward-Looking Statements**

The information herein contains forward-looking statements. All statements other than statements of historical fact made herein are forward looking. In particular, the statements herein regarding industry prospects and future results of operations or financial position are forward-looking statements. These forward-looking statements can be identified by the use of words such as “believes,” “estimates,” “could,” “possibly,” “probably,” “anticipates,” “projects,” “expects,” “may,” “will,” or “should” or other variations or similar words. No assurances can be given that the future results anticipated by the forward-looking statements will be achieved. Forward-looking statements reflect management’s current expectations and are inherently uncertain. Our actual results may differ significantly from management’s expectations.

The following discussion and analysis should be read in conjunction with our financial statements, included herewith. This discussion should not be construed to imply that the results discussed herein will necessarily continue into the future, or that any conclusion reached herein will necessarily be indicative of actual operating results in the future. Such discussion represents only the best present assessment of our management.

### **General Overview**

We are a developer of underwater technologies and equipment for imaging, mapping, defense and survey applications. We are based in New York, with research and development, sales and manufacturing facilities located in the United Kingdom, United States and Norway.

The consolidated financial statements include the accounts of Coda Octopus and our domestic and foreign subsidiaries that are more than 50% owned and controlled except that the financial statements, including Colmek, which was acquired on April 6, 2007. All significant intercompany transactions and balances have been eliminated in the consolidated financial statements.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying disclosures. Although these estimates are based on management's best knowledge of current events and actions that we may undertake in the future, actual results may differ from those estimates.

### **Background**

We are engaged in 3-D subsea technology and are the developer and patent holder of real-time 3-D sonar products which we expect to play a critical role in the next generation of underwater port security. We produce hardware, software and fully integrated systems which are sold and supported on a worldwide basis, with wide applications in two distinct market segments:

- marine geophysical survey (commercial), which focuses around oil and gas, construction and oceanographic research and exploration, where we market to survey companies, research institutions, salvage companies. This was our original focus, from original founding in 1994, with current products spanning geophysical data collection and analysis, through to printers to output geophysical data collected by sonar. We believe that our marine geophysical survey markets are experiencing rapid growth due to: 1) successful new product introductions in recent periods; 2) market-proximity benefits derived from 2004 relocation to the United States; 3) initial market penetration into new sub-sectors of the marine geophysical survey markets; 4) the high price of oil and gas in the past few years, resulting in unprecedented exploration and production activity.

- underwater defense/security, where we market to ports and harbors, state and federal government agencies and defense contractors. We started to focus on this market following the acquisition of OmniTech AS, a Norwegian Company, in December 2002, a company which had developed a prototype system, the **Echoscope™**, a unique, patented instrument which permits accurate three-dimensional visualization, measurement, data recording and mapping of underwater objects. We have recently completed developing and commenced marketing this first real time, high resolution, three-dimensional underwater sonar imaging device which we believe has particularly important applications in the fields of port security, defense and undersea oil and gas development.

In addition, through our two engineering services subsidiaries, Martech Systems (Weymouth) Ltd, based in Weymouth, England, UK, and Colmek Systems Engineering, based in Salt Lake City, Utah, US, we provide engineering services to a wide variety of clients in the subsea, defense, nuclear, government and pharmaceutical industries. These engineering capabilities are increasingly being combined with our product offerings, bringing opportunities to provide complete systems, installation and support.

For the foreseeable future, we intend to intensify our focus on port security. We believe that in the post 9/11 era there are significant growth opportunities available in that particular market segment because of increased government expenditures aimed at enhancing security. Specifically, we believe that we have the ability to capitalize on this opportunity as a result of:

- First mover advantage in 3-D sonar markets based on our patented technology, our research and development efforts and extensive and successful testing in this area that date back almost two decades as well as broad customer acceptance.
- Early recognition of need for 3-D real-time sonar in defense/security applications.
- Expansion into new geographies like North America and the Western hemisphere.
- Expansion into new commercial markets like commercial marine survey with innovative products.
- Recent sole source classification for one of our products and its derivatives by certain government procurement agencies.

Further, we believe the Echoscope™ will transform certain segments of the sonar product market. In addition, 3-D sonar, currently in the early stages of adoption, has disruptive technology qualities as it has the ability to change industry standard practice in respect of the method for visualization and imaging of underwater objects and environment. Therefore, it will likely change who the suppliers into this market are as well as our market position and that of our competitors. We believe the market opportunity in underwater security and defense could grow at a rapid pace over the next several years.

Approximately 54% of our 2007 revenues of \$13,853,313 were attributable to the sale of products. On a pro forma basis, adding the acquired businesses last year would have given us revenues of \$14,757,876 and around 49% of our revenues would have been generated from engineering contracting services. For the three months to January 31, 2008, our revenues were \$3,127,231, with approximately 57% of this attributable to our products business, and the remainder to our acquired engineering services businesses.

To this established base of business, we now plan to add other sub-sections:

- we are now starting to bid (sometimes in partnership, where areas of focus other than underwater sonar and wireless video surveillance capability are demanded) for complete port security and other solutions. We have bid on a small number of these in the last six months and hope for our first successes shortly.

we are currently reviewing the possibility of launching next year, in partnership with others, a services business based on our product set. This business will be port based and will, for example, provide ship hull inspections by way of rental of equipment and provision of a team to operate the equipment for any ship entering that particular port.

### **Critical Accounting Policies**

This discussion and analysis of our financial condition and results of operations are based on our consolidated financial statements that have been prepared under accounting principles generally accepted in the United States of America ("GAAP"). The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires our management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could materially differ from those estimates.

Below is a discussion of accounting policies that we consider critical to an understanding of our financial condition and operating results and that may require complex judgment in their application or require estimates about matters which are inherently uncertain. A discussion of our significant accounting policies, including further discussion of the accounting policies described below, can be found in Note 3, "Summary of Significant Accounting Policies" of our Consolidated Financial Statements.

#### *Revenue Recognition*

We record revenue in accordance with the guidance of the SEC's *Staff Accounting Bulletin SAB No. 104* (SAB 104), which supersedes SAB No. 101 in order to encompass EITF No. 00-21, *Revenue Arrangements with Multiple Deliverables* (EITF 00-21).

Revenue is derived from sales of underwater technologies and equipment for imaging, mapping, defense and survey applications. Revenue is also derived through contracts gained by our Martech, Colmek and Innalogic businesses.

Revenue is recognized when conclusive evidence of firm arrangement exists, delivery has occurred or services have been rendered, the contract price is fixed or determinable, and collectability is reasonably assured. No right of return privileges are granted to customers after shipment.

For arrangements with multiple deliverables, we recognize product revenue by allocating the revenue to each deliverable based on the fair value of each deliverable in accordance with EITF No. 00-21 and SAB No. 104, and recognize revenue for equipment upon delivery and for installation and other services as performed. EITF No. 00-21 was effective for revenue arrangements entered into in fiscal periods beginning after June 15, 2003.

Our contracts typically require customer payments in advance of revenue recognition. These deposit amounts are reflected as liabilities and recognized as revenue when the Company has fulfilled its obligations under the respective contracts.

Revenues derived from our software license sales are recognized in accordance with Statement of Position (SOP) SOP No. 97-2, "Software Revenue Recognition," and SOP No. 98-9, "Modifications of SOP No. 97-2, Software Revenue Recognition with Respect to Certain Transactions". For software license sales for which any services rendered are not considered essential to the functionality of the software, we recognize revenue upon delivery of the software, provided (1) there is evidence of an arrangement, (2) collection of our fee is considered probable and (3) the fee is fixed and determinable.

### *Recoverability of Deferred Costs*

We defer costs on projects for service revenue. Deferred costs consist primarily of direct and incremental costs to customize and install systems, as defined in individual customer contracts, including costs to acquire hardware and software from third parties and payroll costs for our employees and other third parties.

We recognize such costs in accordance with our revenue recognition policy by contract. For revenue recognized under the completed contract method, costs are deferred until the products are delivered, or upon completion of services or, where applicable, customer acceptance. For revenue recognized under the percentage of completion method, costs are recognized as products are delivered or services are provided in accordance with the percentage of completion calculation. For revenue recognized ratably over the term of the contract, costs are recognized ratably over the term of the contract, commencing on the date of revenue recognition. At each balance sheet date, we review deferred costs, to ensure they are ultimately recoverable. Any anticipated losses on uncompleted contracts are recognized when evidence indicates the estimated total cost of a contract exceeds its estimated total revenue.

### *Stock-Based Compensation Expense*

Stock Based Compensation — SFAS No. 123, "Accounting for Stock-Based Compensation", establishes and encourages the use of the fair value based method of accounting for stock-based compensation arrangements under which compensation cost is determined using the fair value of stock-based compensation determined as of the date of the grant or the date at which the performance of the services is completed and is recognized over the periods in which the related services are rendered. The statement also permits companies to elect to continue using the current intrinsic value accounting method specified in Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees", to account for stock-based compensation to employees. We use the fair value method for equity instruments granted to employees and non-employees and use the Black Scholes model for measuring the fair value. The stock based fair value compensation is determined as of the date of the grant or the date at which the performance of the services is completed (measurement date) and is recognized over the periods in which the related services are rendered.

### *Income Taxes*

Deferred income taxes are provided using the asset and liability method for financial reporting purposes in accordance with the provisions of Statements of Financial Standards No. 109, "Accounting for Income Taxes". Under this method, deferred tax assets and liabilities are recognized for temporary differences between the tax bases of assets and liabilities and their carrying values for financial reporting purposes, and for operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be removed or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the consolidated statements of operations in the period that includes the enactment date.

## **Results of Operations**

### Introduction

Activities pursuant to the acquisition of Miller and Hilton Inc. d/b/a Colmek System Engineering ("Colmek") on April 6, 2007 are not included in the three months ending January 31, 2007, as the period ended before the acquisition date. The three month period ending January 31, 2008 includes revenues and expenses of Colmek for that period.

### ***Comparison of Three Months Ended January 31, 2008 ("2008 Period") compared to Three Months Ended January 31, 2007 ("2007 Period")***

Revenues. Total revenues for the 2008 period and the 2007 period were \$3,127,231 and \$2,701,275 respectively. This represented an increase of \$425,956 or 15.8%. Contributions from Colmek in the quarter were \$971,373 against no revenues in the same period in 2007, as it was acquired in April 2007. Of the \$545,417 decrease in like-for-like revenues, this was down to reduced revenues at both Innalogic and Martech, though these effects are expected to be temporary. A key missing item was the expected US Coast Guard which was not confirmed until after the end of the quarter, but which was originally expected in our first quarter. This difference is around \$750,000.

Margins. Gross margins were weaker in the 2008 period at 47.5% compared with 65.2% for the 2007 period. This reflects the higher mix of engineering business, which is traditionally lower margin than our products sales. When combined with the lack of order flow at Innalogic, and the delay in the Coast Guard contract, this accounts for the shrinking margins. Our products achieved gross margins of 61.3%, in line with expectations.

Research and Development (R&D). R&D increased 32.9% to \$689,193 in the 2008 period from \$518,393 in 2007. This reflects further development of the Echoscope™ and UIS™ (Underwater Inspection System) tied, in part, to the TSWG contract, the initial stage of which finished in January, with the next stage starting in February. The company will continue to work on enhancements to all its products.

Selling and General and Administrative Expenses (SG&A). SG&A expenses for the 2008 period decreased slightly to \$3,056,927 from \$3,224,659 in 2007, a decrease of 5.2%. The addition of Colmek since the 2007 period, responsible for SG&A of \$430,753, means that the actual reduction in like-for-like SG&A was \$598,485, or 18.6%.

Key areas of expenditures include wages and salaries, where we spent \$1,556,305 or 50.5% of our SG&A costs (2007 period was \$1,583,210 or 49.1%); legal and professional fees, including accounting, audit and investment banking services, increased to \$445,556 or 14.5% in 2008 from \$256,629 or 8.0% of SG&A in 2007; travel increased to \$154,604 or 5.0% of SG&A from \$129,994 or 4.0% in 2007; rent increased to \$126,449, or 4.1%, in 2008, from \$105,151, or 3.3% in 2007; and marketing increased to \$214,894 or 7.0% of SG&A from \$50,295 or 1.6% of SG&A in 2007.

Operating Loss. The company produced an operating loss for the period of \$2,261,665 against a loss of \$2,417,806 in 2007. Removing and non-recurring expenses totaling \$435,000 in 2007, the comparison shows an increase in operating losses of \$278,859. This again reflects the timing shift in the Coast Guard contract.

Interest Expense Interest expense was static for the period with \$113,971 incurred in 2008 and \$115,211 in 2007.

Preferred Dividends and Beneficial Conversion Feature. During the 2007 period there was an \$800,000 beneficial conversion feature with no comparable conversion feature in 2008. Dividends paid on series A preferred stock in 2008 totaled \$46,093, versus \$119,815 in 2007.

### **Liquidity and Capital Resources**

As of January 31, 2008 the Company had positive working capital of \$1,439,415.

In spite of the net loss generated of \$2,370,779, the cash flow deficit for the period was \$384,789 in the 2008 Period, compared to \$1,355,169 in 2007. Of this, \$109,110 was the cash used by our operating activities in 2008, versus \$1,712,767 in 2007, with the remainder being mainly exchange rate effect. The 2007 period also saw financing introducing net cash of \$482,757, with no comparable addition of finance in 2008.

In February 2008, the company issued an 8.5% secured convertible debenture with a conversion price of \$1.05 per share callable after 2 years at \$2.50, after 3 years at \$2.90, and after 4 years at \$3.50. The instrument is redeemable after 7 years at 130%. The company feels that this funding will enable the company to execute its plan over the next 12 months.

Our plan to move from loss to profit is based upon intensifying our focus on port security. We believe that in the post 9/11 era there are significant growth opportunities available in the market segment in which we operate because of increased government expenditures aimed at enhancing security. We also have had a measure of success in the off shore construction area. We believe that we can continue to sell into that market with success.

In the short term, our plan involves, specifically:

- Continue to sell our current range of products into a mixture of commercial, defense and security markets, increasing sales of these products over the course of this financial year - we are expecting previous growth trends broadly to continue over the course of the year.
- Start to sell complete turnkey systems based around our leading Echoscope™ 3-D technology, to open markets in law enforcement and inspection - a great deal of our R&D expenditure has been directed towards refining our product and completing sales this year that are currently in our pipeline, with delivery expected to start from the second quarter.
- Continue to deliver to the Coast Guard on the contract we were awarded last July. Work on stage 2 will begin in the second quarter.
- Deliver on our first port security solution contract through the provision of our unique 3-D technology and other products and services, enabling us to provide complete solutions.
- Leverage our subsidiaries to take advantage of our lead in underwater sonar technology by cross marketing all group products and services from each company.
- Continue to review and refocus our cost base where necessary to achieve a cost level commensurate with our current level of activity.

Through these measures, we aim to move from cash negative for last year and the first quarter of this year to cash positive. We also aim to move from heavily loss-making for the past 2 years to profitable for the current year, prior to any non-cash charges made to our income statement. Although we intend to pursue our plans aggressively as set forth in the previous paragraph, there can be no assurance that we will be successful in our attempt to make the company profitable in the near future, or ever.

### **Inflation and Foreign Currency**

The Company maintains its books in local currency: US Dollars for the parent holding Company in the United States of America, Pounds Sterling for its UK operations and Norwegian Kroner for its Norwegian operations.

The Company's operations are primarily inside of the United States through its wholly-owned subsidiaries, though a significant proportion of revenues and costs are incurred outside of the US. As a result, fluctuations in currency exchange rates may significantly affect the Company's sales, profitability and financial position when the foreign currencies of its international operations are translated into U.S. dollars for financial reporting. In addition, we are also subject to currency fluctuation risk with respect to certain foreign currency denominated receivables and payables. Although the Company cannot predict the extent to which currency fluctuations may or will affect the Company's business and financial position, there is a risk that such fluctuations will have an adverse impact on the Company's sales, profits and financial position. Because differing portions of our revenues and costs are denominated in foreign currency, movements could impact our margins by, for example, decreasing our foreign revenues when the dollar strengthens and not correspondingly decreasing our expenses. The Company does not currently hedge its currency exposure. In the future, we may engage in hedging transactions to mitigate foreign exchange risk.

It is the opinion of the Company that inflation has not had a material effect on its operations.

## Financing Activities

Since February 2005, we have raised approximately \$36,724,289 in cash through the issuance in private offerings at various times of shares of our common stock, and units consisting of shares of preferred stock and warrants to purchase common stock.

In February 2005, we issued a total of 1,000,000 shares of our common stock for a total cash consideration of \$800,534.

In October 2005, we issued a total of 15,000 Series A Preferred Stock (Sterling Denominated), since converted into 2,655,000 shares of common stock, for a total cash consideration of £1,500,000 equivalent to approximately \$2,655,000, based upon a conversion ratio of \$1.77 for each UK Pound at the time of the investment.

On April 30, 2006, we issued to one investor a total of 7,320.88 shares of our Series A Preferred Stock to a group of individual investors for total cash consideration of £684,618.83 UK Pounds equivalent to \$1,211,755 based upon a conversion ratio of \$1.77 for each UK Pound at the time of the investment.

From June 2006 through January 2007, we issued to one institutional investor units consisting 46,000 shares of our Series B Preferred Stock and four five year warrants to purchase 9.2 million shares of our common stock at a price ranging from \$1.30 to \$2.00 per share and 650,000 shares of our Common Stock for a total cash consideration of \$4,600,000. Of these 46,000 shares of Series B Preferred Stock, 18,181 were redeemed in April 2007 and the remaining shares were converted into 2,781,900 shares of our common stock.

In July 2006, we issued to two individual investors 820 shares of our Series A Preferred Stock for a total cash consideration of \$82,000. These have since been converted into 820,000 shares of our common stock.

On October 31, 2006, we issued to one investor 500 shares of our Series A Preferred Stock for a total consideration of \$50,000. These have since been converted into 50,000 shares of our common stock.

In January 2007, we issued to one investor 3,000 shares of our Series B Preferred Stock plus five-year warrants to purchase 300,000 shares of our common stock at \$1.30 per share and five-year warrants to purchase 300,000 shares of our common stock at \$1.70 per share for a total cash consideration of \$300,000. The 3,000 shares of Series B Preferred Stock have since been converted into 300,000 shares of our common stock.

In April 2007, we issued to an individual investor 25,000 shares of our common stock plus five-year warrants to purchase the same number of shares of common stock (of which 12,500 may be purchased at \$1.30 and the balance at \$1.70 per share) for a total of \$25,000.

During April and May 2007, we issued to a group of investors a total of 15,000,000 shares of our common stock plus five-year warrants to purchase the same amount of shares of common stock (of which 7,500,000 may be purchased at \$1.30 and the balance at \$1.70 per share) for a total of \$15,000,000.

In February 2008, we issued \$12 million of 8.50% secured convertible debentures. This instrument is convertible into common stock at \$1.05 per share. It is callable by the company at \$2.50 after two years, \$2.90 after three years and at \$3.50 after four years. It matures at 130% after seven years.



**Off-Balance Sheet Arrangements**

We do not have any off balance sheet arrangements that are reasonably likely to have a current or future effect on our financial condition, revenues, results of operations, liquidity or capital expenditures.

### Item 3. Control and Procedures

#### (a) Evaluation of Disclosure Controls and Procedures

As of January 31, 2008, we carried out an evaluation, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were not effective in ensuring that information required to be disclosed by us in our periodic reports is recorded, processed, summarized and reported, within the time periods specified for each report and that such information is accumulated and communicated to our management, including our principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

Our Chief Executive Officer and Chief Financial Officer have identified the following material weaknesses as of January 31, 2008:

- Insufficient disclosure controls in that we have experienced insufficient communication between the various subsidiaries and departments and a lack of timely financial reporting.
- Insufficient accounting procedures relating to areas including: revenue booking, inventory control, expense sign off procedures and shipping documentation.

We are in the process of putting improved procedures in place to remedy the various shortcomings in these areas.

#### (b) Changes in Internal Controls.

There was no change in our internal controls over financial reporting that has materially affected, or is reasonable likely to materially affect, our internal control over financial reporting during the quarter covered by this Report.

**PART II - OTHER INFORMATION**

**Item 1. Legal Proceedings**

There were no material pending legal proceedings at January 31, 2008 to which the Company or its subsidiaries is a party other than ordinary routine litigation incidental to their respective businesses.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Not Applicable

**Item 3. Defaults Upon Senior Securities**

None

**Item 4. Submission of Matters to a Vote of Security Holders**

None

**Item 5. Other Information**

None

**Item 6. Exhibits**

- 31 Certifications of the Chief Executive Officer and Chief Financial Officer pursuant to Rule 13a-14(a)
- 32 Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Coda Octopus Group, Inc.**  
(Registrant)

Date: March 19, 2008

/s/ Jason Reid

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Jason Reid  
President and Chief Executive Officer

Date: March 19, 2008

/s/ Jody E. Frank

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Jody Frank  
Chief Financial Officer

**CHIEF EXECUTIVE OFFICER CERTIFICATION**

I, Jason Reid, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of Coda Octopus, Inc.:
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of circumstances under which such statements were made, not misleading with respect to the period covered by this report.
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operation and cash flows of the registrant as of, and for, the periods presented in this report.
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a ) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information: and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 19, 2008

/s/ Jason Reid

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Jason Reid  
President and Chief Executive Officer

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## CHIEF FINANCIAL OFFICER CERTIFICATION

I, Jody Frank, certify that:

1. I have reviewed this quarterly report on Form 10-QSB of Coda Octopus Group, Inc.:
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of circumstances under which such statements were made, not misleading with respect to the period covered by this report.
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operation and cash flows of the registrant as of, and for, the periods presented in this report.
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - c) Disclosed in this report any change in the registrant's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information: and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 19, 2008

/s/ Jody E. Frank

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Jody E. Frank  
Chief Financial Officer

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**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO SECTION 906  
OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the quarterly report of Coda Octopus Group, Inc. (the "Company") on Form 10-QSB for the quarter ended January 31, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, Jason Reid, President and Chief Executive Officer, and Jody Frank, Chief Financial Officer, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

- (1) This report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Jason Reid

\_\_\_\_\_  
Jason Reid  
President and Chief Executive Officer

Date: March 19, 2008

/s/ Jody E. Frank

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Jody E. Frank  
Chief Financial Officer

Date: March 19, 2008

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