## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 31, 2010

OR

#### TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-52815

# **CODA OCTOPUS GROUP, INC.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of Incorporation or organization)

34-200-8348 (I.R.S. Employer Identification Number)

Newport Office Center 1, 111 Town Square Place, Jersey City, Suite 1201, New Jersey 07310 (Address of principal executive offices)

07310 (Zip Code)

(201) 420 9100

Registrant's telephone number, including area code:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act (Check one):

La	rge accelerated file	er 🗆	Accelerated filer		Non-accelerated filer		Smaller reporting company	X
	by check mark wi □ No ⊠	hether the re	gistrant is a shell compa	any (as	defined in Rule 12b-2 of t	the Excl	nange Act).	

The number of shares outstanding of issuer's common stock, \$0.001 par value as of September 20, 2010 is 49,325,244

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## Item 1. Financial Statements

## CODA OCTOPUS GROUP, INC. CONDENSED CONSOLIDATED BALANCE SHEET JULY 31, 2010 (UNAUDITED) AND OCTOBER 31, 2009

ASSETS	July 31, 2010	October 31, 2009
Current assets:		
Cash and cash equivalents	\$ 814,286	\$ 275,885
Restricted cash, Note 2	613,792	994,081
Short-Term Investments, Note 4	12,750	51,000
Accounts receivable, net of allowance for doubtful accounts, Note 1	2,486,573	2,033,879
Inventory, Note 1	2,295,327	2,798,425
Unbilled receivables, Note 3	831,254	690,344
Other current assets, Note 5	182,715	285,691
Prepaid expenses	305,238	247,134
Total current assets	7,541,935	7,376,439
Property and equipment, net, Note 6	134,499	267,964
Deferred financing costs, net of accumulated amortization		
of \$605,319 in 2010 and \$423,723 in 2009, Note 13	1,089,574	1,271,170
Goodwill and other intangible assets, net, Note 7	4,127,423	4,221,807
Total assets	\$ 12,893,431	\$ 13,137,380
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:	¢ 0.594.292	¢ 2,200,020
Accounts payable, trade	\$ 2,584,382	\$ 2,390,039
Accrued expenses and other current liabilities	5,103,318	4,626,164
Short tem loan payable, Note 14	1,170,000	_
Loans and notes payable, Note 13	13,934,686	—
Warrant liability, Note 10 Deferred revenues, Note 3	4,152,026	398,482
Deferred payment related to acquisitions	393,394	
Deferred payment related to acquisitions	388,166	404,274
Total current liabilities	27,725,972	7,818,959
Loans and notes payable, long term, Note 13		13,233,523
Total liabilities	27,725,972	21,052,482
Contingencies and Commitments, Note 12		
Stockholders' deficiency:		
Preferred stock, \$.001 par value; 5,000,000 shares authorized,		
6,287 Series A issued and outstanding, as of	(	(
July 31, 2010 and October 31, 2009, respectively	6	6
Nil shares Series B issued and outstanding as of July 31, 2010 and October 31, 2009, respectively	_	_
Common stock, \$.001 par value; 150,000,000 shares		
authorized, 49,325,244 and 49,000,244 shares issued and outstanding		
as of July 31, 2010 and October 31, 2009, respectively	49,325	49,000
Common Stock subscribed	96,350	96,350
Additional paid-in capital	46,888,319	51,766,495
Accumulated other comprehensive loss	(758,206)	
Accumulated deficit	(61,108,336)	(59,130,336)
Total stockholders' deficiency	(14,832,542)	(7,915,102)
Total liabilities and stockholders' deficit	\$ 12,893,431	\$ 13,137,380
	+ 12,000,101	,,

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

## CODA OCTOPUS GROUP, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS FOR THE THREE AND NINE MONTHS ENDED JULY 31, 2010 AND 2009 (UNAUDITED)

	For the three months ended July 31, 2010		For the three months ended July 31, 2009			the nine months ended July 31, 2010	For the nine months ended July 31, 2009		
Net revenue	\$	2,468,415	\$	3,425,030	\$	9,250,210	\$	10,931,583	
Cost of revenue		1,259,477		1,664,267		3,988,340		4,682,202	
Gross profit		1,208,937		1,760,763		5,261,869		6,249,381	
Research and development		430,745		256,929		1,362,931		1,317,087	
Selling, general and administrative expenses		1,665,381		1,864,880		5,149,745		7,154,059	
Operating income (loss)		(887,189)		(361,046)		(1,250,807)		(2,221,765)	
Other income (expense)									
		(4.250)		21.920		22 (9)		52.02(	
Other income Interest expense		(4,259) (657,841)		21,839 (432,018)		33,686 (1,554,225)		53,026 (1,256,256)	
Gain (loss) on change in fair value of derivative		(057,041)		(+52,010)		(1,554,225)		(1,230,230)	
liability		1,835,295				(1,798,131)			
Gain on sale of investment in marketable securities		_		_		15,750		_	
Impairment of investment in marketable									
securities								(782,000)	
Total other income (expense)		1,173,195		(410,179)		(3,302,920)	_	(1,985,230)	
Income (loss) before income taxes		286,006		(771,225)		(4,553,727)		(4,206,995)	
Provision for income taxes									
Net income (loss)		286,006		(771,225)		(4,553,727)		(4,206,995)	
Preferred Stock Dividends:									
Series A				(15,794)				(47,382)	
Series B									
Beneficial Conversion Feature									
Net income (loss) Applicable to Common Shares	\$	286,006	\$	(787,019)	\$	(4,553,727)	\$	(4,254,377)	
Income (loss) per share, basic and diluted		0.01		(0.02)		(0.09)		(0.09)	
Net loss per share, basic and diluted - See Note 1		(0.04)							
Weighted average shares outstanding		49,325,244		49,000,244		49,029,133		48,967,260	
Comprehensive loss:									
Net income (loss)	\$	286,006	\$	(771,225)	\$	(4,553,727)	\$	(4,206,995)	
Foreign currency translation adjustment		(146,975)		341,794		(58,589)		(66,337)	
Unrealized gain (loss) on investment				(34,000)		12,750	_	(34,000)	
Comprehensive loss	\$	(139,031)	\$	(463,431)	\$	(4,599,566)	\$	(4,307,332)	

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

## CODA OCTOPUS GROUP, INC. CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' DEFICIENCY FOR THE NINE MONTHS ENDED JULY 31, 2010 (UNAUDITED)

	Preferred S Shares	Stock Series A Amount	Preferred Shares	Stock Series B Amount	Common Shares	Stock Amount	Stock Subscribed	Additional Paid-in Capital	Accumulated Other Comprehensive loss	Accum Deficit	ulated Total
Balance, October 31, 2009	6,287	<u>\$6</u>		\$	49,000,244	\$49,000	\$ 96,350	\$51,766,495	\$ (696,617)	\$(59,130,336)	\$ (7,915,102)
Shares issued for compensation					325,000	325	_	26,675			27,000
Fair value of options issued as compensation	L							24,771			24,771
Cumulative effect of warrant								(4.020.622)		2 575 720	(2.252.802)
liability Foreign currency translation								(4,929,622)	)	2,575,729	(2,353,893)
adjustment									(58,589)		(58,589)
Unrealized gain (loss) on marketable securities									12,750		12,750
Realized gain reclassed on sale of											
marketable securities									(15,750)		(15,750)
Net loss										(4,553,727)	(4,553,727)
Balance, July 31, 2010	6,287	\$ 6		\$	49,325,244	\$49,325	\$ 96,350	\$46,888,319	\$ (758,206)	\$(61,108,334)	\$(14,832,542)

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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## CODA OCTOPUS GROUP, INC. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE NINE MONTHS ENDED JULY 31, 2010 AND 2009 (UNAUDITED)

	July 31, 2010	July 31, 2009
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net loss	\$ (4,553,727)	\$ (4,206,995)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	389,218	477,849
Stock based compensation	51,771	300,369
Change in fair value of warrant liability	1,798,131	
Financing costs	710,705	1,150,714
Impairment of investment in marketable securities	—	782,000
Gain on sale of investment in marketable securities	(15,750)	_
Changes in operating assets and liabilities:		
(Increase) decrease in current assets:	20.050	
Short-Term Investments Accounts receivable	38,250 (452,694)	916,998
Inventory	503,098	(816,599)
Prepaid expenses	(58,104)	(226,180)
Unbilled receivables and other current assets	(37,934)	(915,976)
Increase (decrease) in current liabilities:	(6,,,,,,)	() 10,9 ( 0)
Accounts payable	897,318	1,164,039
Due to related parties		(41,904)
Net cash used in operating activities	(729,718)	(1,415,685)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Sale/(Purchase) of property and equipment	23,661	(121,943)
Purchases of intangible assets	(18,171)	(8,715)
Cash subject to restriction	613,792	(377,840)
Acquisitions		(214,317)
Cash acquired from acquisitions		877
Net cash provided by (used in) investing activities	619,282	(721,938)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from/(repayment of) loans	700,000	(1,019,822)
Preferred stock dividend		(101,256)
Net cash provided by, (used in) financing activities	700,000	(1,121,078)
Effect of exchange rate changes on cash	(51,162)	(62,543)
Net increase (decrease) in cash	538,401	(2 221 244)
Net increase (decrease) in cash	558,401	(3,321,244)
Cash and cash equivalents, beginning of period	275,885	3,896,149
Cash and cash equivalents, end of period	\$ 814,286	\$ 574,905
Cash paid for:		
Interest	\$ 1,554,225	\$ 1,125,542
Income taxes	—	—
Non-Cash Investing and Financing Activities During the nine months ended July 31, 2010, 325,000 shares of common stock were issued for services rendered	27,000	_
Supplemental Disclosures:		
Acquisition of Dragon:		
Current assets acquired	—	147,039
Cash acquired		877
Equipment acquired	—	51,336
Goodwill and other intangible assets Liabilities assumed		342,013 (201,166)
Deferred payments		(201,100) (250,782)
2 creates pullions		(230,702)

Cash Paid for Acquisition		89,317
Net cash invested		88,440
Acquisition of Tactical:		
Current assets acquired	—	—
Cash acquired	—	
Equipment acquired	—	5,000
Goodwill and other intangible assets	—	245,000
Liabilities assumed	—	
Deferred note payable		(125,000)
Cash Paid for Acquisition	—	125,000

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

## NOTE 1 - SUMMARY OF ACCOUNTING POLICIES

A summary of the significant accounting policies applied in the preparation of the accompanying consolidated financial statements follows.

#### General

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and in accordance with instructions to SEC form 10Q and Regulation S-X of the Securities Exchange Act of 1934, as amended. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Accordingly, the results from operations for the nine month period ended July 31, 2010, are not necessarily indicative of the results that may be expected for the year ended October 31, 2010. The unaudited condensed financial statements should be read in conjunction with the consolidated October 31, 2009 financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K filed with the Securities Exchange Commission (SEC) on January 29, 2010.

#### **Business and Basis of Presentation**

Coda Octopus Group, Inc. ("we", "us", "our company" or "Coda"), a corporation formed under the laws of the State of Florida in 1992 (since re-domiciled to Delaware in 2004), is a developer of underwater technologies and equipment for imaging, mapping, defense and survey applications. We are based in New Jersey, with research and development, sales and manufacturing facilities located in Utah, United Kingdom and Norway.

The unaudited condensed consolidated financial statements include the accounts of Coda and our domestic and foreign subsidiaries that are more than 50% owned and controlled. All significant intercompany transactions and balances have been eliminated in the consolidated financial statements.

#### **Accounts Receivable**

We periodically review our trade receivables in determining our allowance for doubtful accounts. Allowance for doubtful accounts was \$97,265 for the period ended July 31, 2010 and \$255,789 for the year ended October 31, 2009.

#### Inventory

Inventory is stated at the lower of cost or market using the first-in first-out method. Inventory is comprised of the following components at July 31, 2010 and October 31, 2009:

	 2010		2009
Raw materials	\$ 927,139	\$	1,384,043
Work in process	296,526		48,389
Finished goods	 1,071,662		1,365,993
Total inventory	\$ 2,295,327	\$	2,798,425

#### Loss Per Share

#### Net income (loss) per share

Dilutive common stock equivalents consist of shares issuable upon conversion of warrants and the exercise of the Company's stock options and warrants. In accordance with ASC 260-45-20, common stock equivalents derived from shares issuable in conversion of the warrants are not considered in the calculation of the weighted average number of common shares outstanding because the adjustments in computing income available to common stockholders would result in a loss. Accordingly, the diluted EPS would be computed in the same manner as basic earnings per share.

The following reconciliation of net income and share amounts used in the computation of loss per share for the three months ended July 31, 2010

	Three
	Months
	Ended
	July 31, 2010
Net income used in computing basic net income per share	\$ 286,006
Impact of assumed assumptions:	
Gain on warrant liability marked to fair value	(1,835,295)
Net loss in computing diluted net loss per share:	\$ (2,121,301)

Per share basic and diluted net loss amounted to \$0.09 for the period ended July 31, 2010. Per share basic and diluted net loss amounted to

\$0.09 for the period ended July 31, 2009. For the periods ended July 31, 2010 and 2009, 50,999,796 and 50,571,559 potential shares, respectively, were excluded from the shares used to calculate diluted earnings per share as their inclusion would reduce net loss per share.

#### Liquidity

As of July 31, 2010, we had cash and cash equivalents of \$ 814,286 and restricted cash of \$613,792 a working capital deficit of \$20,184,037 and a deficiency in stockholders' equity of \$14,832,542. For the nine month period ended July 31, 2010, we had a net loss of \$4,553,727 and negative cash flow from operations of \$729,718. We also have an accumulated deficit of \$61,108,336 at July 31, 2010. The Company is dependent upon its ability to generate revenue from the sale of its products and services and the discretion of the Noteholder to release cash to cover operations (See Note 2).

If the Company's financial resources from operations are insufficient, the Company will require additional financing in order to execute its operating plan and continue as a going concern. The Company may not be able to obtain the necessary additional capital on a timely basis, on acceptable terms, or at all. In any of these events, the Company may be unable to repay its debt obligations, implement its current plans for reorganization (see Note 16), or respond to competitive pressures, any of which circumstances would have a material adverse effect on its business, prospects, financial condition and results of operations.

## NOTE 2 – RESTRICTED CASH

Under terms of the Company's secured convertible debenture dated February 21, 2008, we maintained a \$1,000,000 interest-bearing deposit in a restricted bank account until such time as advances under an accounts receivable factoring agreement were repaid in full and the agreement and related liens were terminated. As of October 31, 2008, the Company had \$1,017,007 in the restricted cash account, which was released to the Company in December 2008 after the factoring agreement was terminated and settled in full in October 2008 and the debenture holders perfected their security in December 2008.

On March 16, 2009, the Company and the holder of the secured convertible debenture ("The Noteholder") entered into a Cash Control Framework Agreement pursuant to which it is assumed that, subject to the Company being fully compliant with the terms of this agreement and those set out in the Transaction Documents entered into between the Company and the Noteholder on February 21, 2008, no adverse actions will be taken by the Noteholder. The agreement provides, among other things, for the placement of approximately \$2.15 million into a segregated cash account. Under the terms of the agreement, we may request the release of funds from the account from time to time for working capital purposes, subject to the Noteholder's consent and agreed upon terms and conditions. Under the terms of the agreement, we must also adhere to a strict cost cutting program which involves reducing our SG&A, R&D and capital expenditure by an annualized \$3.35 million. This agreement was extended for a further period of one year, expiring on March 16, 2011. We have also received a waiver letter from the Noteholder dated January 18, 2010, under which it has waived its right to demand repayment of the loan as a result of the failure to observe certain specified loan covenants. The waiver will expire on the first anniversary of the waiver letter. We have been formally advised by the Noteholder's agent that the waiver will be extended through June 30, 2011 on the same terms and conditions. Under the terms of the aviver will expire on the first anniversary of the waiver letter.

The Company subsequently defaulted on the terms of the secured convertible debenture as it has not paid the interest payment which fell due on August 21, 2010 under the terms of the secured convertible debenture. Consequently on August 23, 2010 the Noteholder has accelerated its demand for the repayment of the \$6 million (Repayment Demand) which the Company is under obligation to redeem if the Approved Acquisition has not occurred within the agreed time period or if an alternative investment plan was not agreed between the Noteholder and the Company. The Company failed to make the Approved Acquisition and no alternative investment was approved. The Noteholder has the discretion to withdraw the Cash Control Framework Agreement (under which it provides us with working capital) in the event of a breach, which includes a default or to vary the terms upon which it extends financing to us under the Cash Control Framework Agreement. We have 120 days from August 23, 2010 to satisfy the Repayment Demand of the Noteholder. Currently we rely on the revenues we generate in the ordinary course of our business operations and the financing available under the Cash Control Framework Agreement as our source of working capital. The withdrawal of the Cash Control Framework Agreement financing or adverse change in the terms upon which we are currently financed would affect our operations and could result in curtailment of our operations. We can give no assurance that we will be successful in meeting the Repayment Demand when due or agree on a satisfactory payment arrangement with the Noteholder.

At July 31, 2010 we have received net advances from this facility of \$1,598,520.

#### **NOTE 3 - CONTRACTS IN PROGRESS**

Costs and estimated earnings in excess of billings on uncompleted contracts represent accumulated project expenses and fees which have not been invoiced to customers as of the date of the balance sheet. These amounts are stated on the balance sheet as Unbilled Receivables of \$831,254 and \$690,344 as of July 31, 2010 and October 31, 2009 respectively.

Billings in excess of cost and estimated earnings on uncompleted contracts represent project invoices billed to customers that have not been earned as of the date of the balance sheet. These amounts are stated on the balance sheet as Deferred Revenue of \$164,239 and \$111,463 as of July 31, 2010 and October 31, 2009 respectively.

Revenue received as part of sales of equipment includes a provision for warranty and is treated as deferred revenue, along with extended warranty sales, with these amounts amortized over 12 months from the date of sale. These amounts are stated on the balance sheet as Deferred Revenue of \$229,155 and \$287,018 as of July 31, 2010 and October 31, 2009 respectively.

## **NOTE 4 - INVESTMENTS**

FASB ASC Topic 820 - Fair Value Measurements and Disclosures ("ASC 820") defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities required or permitted to be recorded at fair value, the Company considers the principal or most advantageous market in which it would transact and considers assumptions that market participants would use when pricing the asset or liability, such as inherent risk, transfer restrictions, and risk of nonperformance. ASC 820 establishes a fair value hierarchy that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. ASC 820 establishes three levels of inputs that may be used to measure fair value:

Level 1 - Quoted prices in active markets for identical assets or liabilities.

Level 2 - Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets with insufficient volume or infrequent transactions (less active markets); or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 - Unobservable inputs to the valuation methodology that are significant to the measurement of fair value of assets or liabilities.

To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level in the fair value hierarchy within which the fair value measurement is disclosed is determined based on the lowest level input that is significant to the fair value measurement.

Items recorded or measured at fair value on a recurring basis in the accompanying financial statements consisted of the following items as of July 31, 2010:

Assets:	 Total	À	oted Prices in ctive Markets For Identical Instruments Level 1	Significant Other Observable Inputs Level 2	Significant nobservable Inputs Level 3
Short term Investment	\$ 12,750	\$	12,750	\$ —	\$ 
Total	\$ 12,750	\$	12,750	\$ _	\$ 
Liabilities:	 			 	 
Warrant liability	\$ 4,152,026	\$		\$ 	\$ 4,152,026
Totals	\$ 4,152,026	\$		\$ 	\$ 4,152,026

The table below sets forth a summary of changes in the fair value of the Company's Level 3 financial liabilities for the nine months ended July 31, 2010.

	2010
Balance at beginning of year	\$
Warrant liability	4,152,026
Balance at end of period	\$ 4,152,026

With the exception of assets and liabilities included within the scope of ASC 820-10-15, the Company adopted the provisions of ASC 820 prospectively effective as of the beginning of the year ended October 31, 2008. For financial assets and liabilities included within the scope of ASC 820-10-15, the Company will be required to adopt the provisions of ASC 820 prospectively as of the year beginning October 31, 2009. The adoption of ASC 820 did not have a material impact on our financial position or results of operations and the Company do not believe that the adoption of ASC 820-10-15 will have a material impact on our financial position or results of operations.

Warrant liability is recorded at fair value as is determined by observable market price and based on the Black-Scholes model.

During the year ended October 31, 2007, the Company received marketable securities in settlement of \$533,147 loan and \$316,853 of accounts receivable. As of October 31, 2008, the Company had an investment of \$153,000 that was considered available-for-sale for financial reporting purposes which included an unrealized loss of \$697,000 included in the determination of comprehensive loss. As of April 30, 2009, this investment had a value of \$68,000, with an unrealized loss of \$782,000. This unrealized loss had, until now been included in the determination of comprehensive loss, but during the year ended October 31, 2009, we have determined that this investment in marketable securities is impaired because we believe that the fair market value of the investment has permanently declined. Accordingly, we have written off the \$782,000 during the year ended October 31, 2009. In April 2010, the company sold half of its investment for \$49,750, resulting in a realized gain (on the written down value) of \$15,750. The remaining fair value of this investment is \$12,750 as of July 31,2010

## NOTE 5 - OTHER CURRENT ASSETS

Other current assets on the balance sheet total \$652,715 and \$285,691 at July 31, 2010 and October 31, 2009 respectively. These totals comprise the following:

	2010			2009
Deposits	\$	101,008	\$	96,277
Value added tax (VAT)		42,731		113,636
Other receivable		38,976		75,778
Total	\$	182,715	\$	285,691

## NOTE 6 - FIXED ASSETS

Property and equipment at July 31, 2010 and October 31, 2009 is summarized as follows:

	2010	2009
Machinery and equipment	\$ 847,999	\$ 1,001,384
Accumulated depreciation	 (713,500)	 (733,420)
Net property and equipment assets	\$ 134,499	\$ 267,964

Depreciation expense recorded in the statement of operations for the period ended July 31, 2010 and year ended October 31, 2009 is \$105,594 and \$238,632, respectively.

## NOTE 7 - INTANGIBLE ASSETS AND GOODWILL

The Company accounts for intangible assets and goodwill in accordance with ASC 350. Goodwill and Other Intangible Assets, are evaluated on an annual basis, and when there is reason to believe that their values have been diminished or impaired write-downs will be included in results from operations. We have conducted a goodwill assessment in this period and based on the methodology used by the Company we have concluded that goodwill was not impaired as at July 31, 2010 and therefore remains unchanged.

The identifiable intangible assets acquired and their carrying value at July 31, 2010 and October 31, 2009 is:

	2010		2009
Customer relationships (weighted average life of 10 years)	\$ 784,243	\$	784,243
Non-compete agreements (weighted average life of 3 years)	278,651		278,651
Patents (weighted average life of 10 years)	84,287		67,837
Licenses (weighted average life of 2 years)	 100,000		100,000
Total amortized identifiable intangible assets - gross carrying value	1,247,181		1,230,731
Less accumulated amortization	 (668,498)		(533,462)
Net	578,683		697,269
Residual value	\$ 578,683	\$	697,269
	 ,	-	,

Estimated annual amortization expense as of July 31, 2010 is as follows:

2011	\$ 32,920
2012	131,676
2013	76,835
2014	75,183
2015 and thereafter	 262,069
Total	\$ 578,683

Amortization of patents, customer relationships, non-compete agreements and licenses included as a charge to income amounted to \$118,586 and \$231,321 for the period ended July 31, 2010 and year ended October 31, 2009, respectively. Goodwill is not being amortized.

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## **NOTE 8 - CAPITAL STOCK**

During the period ended July 31, 2010, the Board approved the issuance of 250,000 shares of our common stock for services rendered in connection with a short term loan arranged for the Company during the period ended July 31, 2010.

The service agreements of two outside directors of Coda Octopus Colmek provide for remuneration of, amongst other things, \$2,500 per board meeting attended. These service agreements were entered into in August 2007. Pursuant to the terms of these agreements, each of these directors is entitled to shares of Common Stock having a value of \$35,000 each. These were never issued. The Board of Directors at its meeting held in June 2010 approved the issuance of a total of 437,500 shares of Common Stock proportionately to each of these outside directors. Although approved for issuance, the Company has not yet issued these to the individuals concerned.

In June 2010 the Board of Directors ratified the approval of the old Board of Directors to issue 26,765 shares of common stock to three (3) staff members under its patent reward scheme for patent disclosures made to the Company. Although ratified for issuance, the Company has not yet issued these shares.

In June 2010, the Board approved the issuance of 100,000 shares of common stock as part of directors' compensation. These shares will only be issued if the director serves one year on the Board.

During the period ended April 30, 2010, we issued 75,000 shares of our common stock proportionately to three (3) employees as part of their bonus plans.

In April 2010, we undertook to issue 100,000 shares of common stock as part of directors' compensation. These shares will only be issued if the director serves one year on the Board. Since the director resigned prior to serving one (1) year per the condition for the issuance of these shares of common stock, this obligation has lapsed.

During the year ended October 31, 2009 we issued 146,580 shares of common stock, valued at \$30,310, to employees, directors and consultants for services, of which \$11,790 was subscribed for during the year ended October 31, 2008, leaving a charge for compensation in the period ended October 31, 2009 of \$18,520.

#### Other Equity Transactions

During the period ended January 31, 2010, we did not issue any common share purchase options. However, options issued in earlier periods vested resulting in a charge of \$24,771 for the nine months ended July 31, 2010.

During the year ended October 31, 2009, we issued 50,000 common share purchase options in relation to the Tactical acquisition. However, options issued in earlier periods vested, resulting in a charge of \$295,853 in this period. There were also 210,000 options cancelled connected with staff departures, of which 95,000 were exercisable. During this period, 1,551,000 options lapsed under the terms of issue and were therefore cancelled.

In April 2010, we undertook to grant 50,000 options as part of directors' compensation. 25,000 of these vest on June 1, 2010 and the remainder after one year. These options have now lapsed under the terms of their issue.

In June 2010, we undertook to grant 50,000 options to purchase our common stock as part of directors' compensation.

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## NOTE 9 - WARRANTS AND STOCK OPTIONS

Transactions involving stock options and warrants issued are summarized as follows:

Warrants				r ended er 31, 2009
	Number	Weighted Average Exercise Price	Number	Weighted Average Exercise Price
Outstanding at beginning of the period Granted during the period	32,583,418	\$ 1.42	32,583,418	\$ 1.42
Terminated during the period	(500,000)	0.50		
Outstanding at the end of the period	32,083,418	\$ 1.49	32,583,418	\$ 1.42
Exercisable at the end of the period	32,083,418	\$ 1.49	32,583,418	\$ 1.42

The number and weighted average exercise prices of warrants outstanding as of July 31, 2010 are as follows:

Range of Exercise Prices 0.50 0.58 1.00 1.30	Number Outstanding 250,000 400,000 2,750,000 14,341,709		eighted Avera contractual Li (Yrs)	fe	tal Exe	ercisable 250,000 400,000 2,750,000 14,341,709
1.70	14,341,709			1.44		14,341,709
Totals	32,083,418			1.49		32,083,418
Stock Options	Nine mc July 3 Number	31, 2010 W Averag		Year Octobe: Number	W	-
Outstanding at beginning of the period	5,595,900	\$	1.18	5,755,900	\$	1.18
Granted during the period	_			50,000		1.30
Terminated during the period	(3,646,000)		1.04	(210,000)		1.32
Outstanding at the end of the period Exercisable at the end of the period	<u>1,949,900</u> 1,738,199	<u>\$</u> \$	<u>1.20</u> 1.19	5,595,900	<u>\$</u> \$	1.18
Exercisable at the end of the period	1,750,177	φ	1.17	5,217,177	φ	1.1/

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The number and weighted average exercise prices of stock purchase options outstanding as of July 31, 2010 are as follows:

		Weighted Average	
Range of	Number	Contractual Life	
Exercise Prices	Outstanding	(Yrs)	Total Exercisable
1.00	999,900	0.58	999,900
1.30	600,000	3.05	388,300
1.50	140,000	1.72	140,000
1.70	210,000	1.92	210,000
Totals	1,949,900	1.56	1,738,199

## NOTE 10 - DERIVATIVE LIABILITY

In June 2008, the FASB issued new accounting guidance (FASB ASC 815-40) which requires entities to evaluate whether an equity-linked financial instrument (or embedded feature) is indexed to its own stock by assessing the instrument's contingent exercise provisions and settlement provisions. Instruments not indexed to their own stock fail to meet the scope exception of ASC 815 and should be classified as a liability and marked-to-market. The statement is effective for fiscal years beginning after December 15, 2008 and is to be applied to outstanding instruments upon adoption with the cumulative effect of the change in accounting principle recognized as an adjustment to the opening balance of retained earnings. The Company has assessed its outstanding equity-linked financial instruments and has concluded that, effective November 1, 2009, the value of our warrants will need to be recorded as a derivative liability due to the fact that the conversion price is subject to adjustment based on subsequent sales of securities. The cumulative effect of the change in accounting principle on November 1, 2009 includes an increase in our derivative liability related to the fair value of the conversion feature of \$2,353,893. Fair value at November 1, 2009 was determined using the Black-Scholes method based on the following assumptions: (1) risk free interest rate of 1.06%; (2) dividend yield of 0%; (3) volatility factor of the expected market price of our common stock of 302.22%; (4) an average expected life of the warrants of 2.22 years and (5) estimated fair value of common stock of \$0.08 per share.

At July 31, 2010 we recalculated the fair value of the conversion feature subject to derivative accounting and have determined that the fair value at July 31, 2010 is 4,152,026 The fair value of the conversion features was determined using the Black-Scholes method based on the following assumptions: (1) risk free interest rate of 0.74%; (2) dividend yield of 0%; (3) volatility factor of the expected market price of our common stock of 304.68%; (4) an average expected life of the conversion feature of 1.49 years and (5) estimated fair value of common stock of 0.16 per share.

We have recorded a positive charge of \$1,798,131 during the nine months ended July 31, 2010 related to the change in fair value during the period.

## NOTE 11 - INCOME TAXES

The Company has adopted FASB ASC Topic 740 Income Taxes which requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of events that have been included in the financial statement or tax returns. Under this method, deferred tax liabilities and assets are determined based on the difference between financial statements and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. Temporary differences between taxable income reported for financial reporting purposes and income tax purposes are insignificant.

For income tax reporting purposes, the Company's aggregate U.S. unused net operating losses approximate \$45,400,000 which expire through 2029, subject to limitations of Section 382 of the Internal Revenue Code, as amended. The deferred tax asset related to the carry forward is approximately \$15,436,000. The Company has provided a valuation reserve against the full amount of the net operating loss benefit, because in the opinion of management which is based upon the earning history of the Company it is more likely than not that the benefits will not be realized.

For income tax reporting purposes, the Company's aggregate UK unused net operating losses approximate \$4,368,141, with no expiration. The deferred tax asset related to the carry-forward is approximately \$2,670,000. The Company has provided a valuation reserve against the full amount of the benefits, because in the opinion of management based upon the earning history of the Company it is more likely than not that the benefits will not be realized.



Income tax expense for 2009 and 2010 represents income taxes on our Norwegian subsidiary.

Components of deferred tax assets as of July 31, 2010 and October 31, 2009 are as follows:

Non-Current	2010	2009
Net Operating Loss Carry Forward	\$ 18,106,000	
Valuation Allowance	(18,106,000)	(17,736,000)
Net Deferred Tax Asset	<u>\$                                    </u>	\$

## NOTE 12 - CONTINGENCIES AND COMMITMENTS

#### Litigation

We are currently engaged in three lawsuits.

The first one involves the former Chief Executive Officer of our subsidiary, Coda Octopus Colmek, Inc. (Scott DeBo v Miller & Hilton, Inc. d/b/a Colmek Systems Engineering and Coda Octopus Group, Inc. (File No. 080923661)). Mr DeBo claims breach of his employment contract, tortuous interference with his contract, termination in violation of public policy and failure to pay wages when due. He filed a complaint and an amended complaint on November 10, 2008 and December 10, 2008, respectively. We answered the amended complaint denying Mr. DeBo's allegations, raising affirmative defenses on December 22, 2008. The Parties have now completed the discovery process and we expect the hearing to be scheduled. We filed a motion on June 8, 2010 for Partial Summary Judgment and the Plaintiff has now brought a motion for our motion to be dismissed. We continue to defend ourselves vigourously.

The second one involves Federal Engineering & Marketing Associates Inc (FEMA) a Colorado corporation. FEMA is a former sales representative of Coda Octopus Colmek, FEMA claims breach of contract and seeks various relief in the District Court, Routt County, Colorado (Case Number 2009CV278). We have answered the complaint which included a counter-claim. The parties are now in discovery. We continue to defend ourselves vigourously.

On April 28, 2010 we instituted legal action in the Supreme Court of the State of New York against our ex- Chief Executive Officer, ex-Chief Financial Officer and two other ex-officers of the Company for, among other things, breach of contract. We have received each of the defendant's response and we have now filed our responses. We intend to pursue our claims against these persons vigorously in these proceedings.

#### **Operating Leases**

We occupy our various office and warehouse facilities pursuant to both term and month-to-month leases. Our term leases expire at various times through September 2015. Future minimum lease obligations are approximately \$1,037,408, with the minimum future rentals due under these leases as of July 31, 2010 as follows:

2011	\$ 118,634
2012	364,411
2013	219,454
2014	178,433
2015 and thereafter	 156,476
Total	\$ 1,037,408

#### Concentrations

We had no concentrations of purchases of over 5% during the period ended July 31, 2010. We had sales concentrations of over 5% during the period ended July 31, 2010 due to sales to a total of three separate customers for \$2,650,894.



## NOTE 13 - NOTES AND LOANS PAYABLE

A summary of notes payable at July 31, 2010 and October 31, 2009 is as follows:

		July 31, 2010	October 31, 2009
The Company has a secured convertible debenture for \$12M with a life of 7 years from February 26, 2008, maturing at 130% of face value, and with interest payable every six months, starting in February 2009, at a rate of 8.5%; During the term, the debentures are convertible into our common stock at the option of the Noteholder at a conversion price of \$1.05. We may also force the conversion of these Notes into our common stock after two years in the event that we obtain a listing on a national exchange and our stock price closes on 40 consecutive trading days at or above \$2.50 between the second and third anniversaries of this agreement; \$2.90 between the third and fourth anniversaries of this agreement; and \$3.50 after the fourth anniversary of this agreement or where the daily volume weighted average price of our stock as quoted on OTCBB or any other US National Exchange on which our securities are then listed has, for at least 40 consecutive trading days closed at the agreed price. The Company has failed to comply with certain covenants contained in the debenture agreement.	s	13.778.643	\$ 13,067,929
certain covenants contained in the dependice agreement.	ψ	15,770,045	\$ 15,007,727
The Company, through its UK subsidiary Coda Octopus Products Ltd has a 7 year unsecured loan note for £100,000; interest rate of 12% annually; repayable at borrower's instigation or convertible into common			
stock when the share price reaches \$3.		156,043	165,594
	<b>^</b>	10 00 1 00 0	<b>(</b> )
Total	\$	13,934,686	\$ 13,233,523
Less: current portion		13,934,686	
Total long-term portion	\$		\$ 13,233,523

In connection with the secured convertible debenture noted above and the Cash Control Framework Agreement (see below), we carry \$1,089,574 deferred financing costs as an asset on the consolidated balance sheet to July 31, 2010, which represents \$1,694,893 in financing closing costs we incurred, net of \$ 605,319 in amortization expense at July 31, 2010 and \$423,723 in amortization expense at October 31, 2009. We amortize deferred financing costs over the life of the financing facility using the straight line method.

On March 16, 2009, the Company and the holder of the secured convertible debenture ("the Noteholder") entered into a Cash Control Framework Agreement, pursuant to which it is assumed that, subject to the Company being fully compliant with the terms of this agreement and those set out in the Transaction Documents entered into between the Company and the Noteholder on February 21, 2008, no adverse actions will be taken by the Noteholder. The agreement provides, among other things, for the placement of approximately \$2.15 million into a segregated cash account. Under the terms of the agreement, we may request the release of funds from the account from time to time for working capital purposes, subject to the Noteholder's consent and agreed upon terms and conditions. Under the terms of the agreement, we must also adhere to a strict cost cutting program which involves reducing our SG&A, R&D and capital expenditure by an annualized \$3.35 million. We believe that the terms of this agreement may provide us with sufficient liquidity to operate for fiscal 2010. We are in default under the Transaction Documents and therefore the Noteholder has the absolute discretion to withdraw funding under the Cash Control Framework Agreement or the change the terms under which it makes funding available to the Company.

On January 18, 2010, the Noteholder notified us in writing that it had waived its right to demand repayment of the loan as a result of our failure to observe certain specified loan covenants.

Subsequent to the year ended October 31, 2009, the Cash Control Framework Agreement was extended to March 16, 2011. We have been formally advised by the Noteholder's agent that the waiver will be extended through June 30, 2011 on the same terms and conditions. We are in default under the Transaction Documents and the terms of the waiver are subject to no further breaches occurring. The Noteholder has accelerated its demand for payment and has given the Company 120 days from August 23, 2010 to redeem 60 Notes at par value of \$100,000 each. The Noteholder has the right to enforce its security over all our assets.

## NOTE 14 – SHORT TERM NOTE PAYABLE

In July 2010 the Company secured limited project financing of \$970,000 with \$200,000 of interest. This obligation is secured on the specific receivables of the invoices which the Company will raise in respect of the specific projects financed under the terms of the project financing agreement. Under the terms of the project financing agreement the Company is obligated to repay the capital amount along with interest at the rate of 20% no later than February 28, 2011.

#### NOTE 15 - SEGMENT INFORMATION

The Company's two reportable segments are managed separately based on fundamental differences in their operations. Coda Octopus Colmek and Coda Octopus Martech make up the contracting part of the business, and Coda Octopus Products Limited and Coda Octopus Products Inc. make up the product sales.

As a result of the Company's internal reorganization the Company has restated previously reported segment information.

The contracting segment deals mainly with Government agencies and defense prime contractors and have expertise in designing and producing specific devices and components for such customers, with an emphasis on sub-sea technology. This segment also manufactures the Group's products (for Coda Octopus Products).

The products segment designs and produces, through its arrangements with the contracting segment, sub-sea software and hardware products aimed at the Oil and Gas, Underwater Construction, and Port and Harbor Security markets.

Segment operating income is total segment revenue reduced by operating expenses identifiable with the business segment. Corporate includes general corporate administrative costs.

The Company evaluates performance and allocates resources based upon operating income. The accounting policies of the reportable segments are the same as those described in the summary of accounting policies.

There are inter-segment sales between our engineering contracting businesses and our products businesses, which have been removed from the information shown below.

The following table summarizes segment asset and operating balances by reportable segment.

	Nine mon	ths ended
	July 31, 2010	July 31, 2009
Net Sales to External Customers:		
Contracting	\$ 4,331,175	\$ 7,360,565
Products	4,919,034	3,571,018
Total Sales to External Customers	\$ 9,250,210	\$ 10,931,583
Depreciation and Amortization:		
Contracting	\$ 143,100	\$ 223,149
Products	21,777	48,179
Corporate	224,341	206,520
Total Depreciation and Amortization	\$ 389,218	\$ 477,848
General and Administrative Expense:		
Contracting	\$ 2,183,876	\$ 2,192,744
Products	1,487,816	1,448,184
Corporate	1,478,053	3,513,131
Total General and Administrative Expense	\$ 5,149,745	\$ 7,154,059
Capital Expenditures:		
Contracting	\$ —	\$ 1,668
Products		27,540
Corporate	18,171	101,450
Total Capital Expenditures	\$ 18,171	\$ 130,658
Operating (Losses):		
Contracting	\$ (222,108)	\$ 224,599
Products	2,149,192	827,964
Corporate	(3,177,891)	(3,274,328)
Total Segment Operating Losses	\$ (1,250,807)	\$ (2,221,765)

	Ju	July 31, 2010		ober 31, 2009
Segment Assets:				
Contracting	\$	6,305,344	\$	7,235,301
Products		2,103,544		2,867,693
Corporate		4,484,541		3,034,386
Total Segment Assets	\$	12,893,429	\$	13,137,380

The Company's reportable business segments operate in two geographic locations.

Those geographic locations are:

\* United States

\* Europe

The Company evaluates performance and allocates resources based upon operating income. The accounting policies of the reportable segments are the same as those described in the summary of accounting policies. There are inter-segment sales which have been removed upon consolidation and for the purposes of the information shown below.

Information concerning principal geographic areas is presented below according to the area where the activity is taking place for the period ended July 31, 2010 and the year ended October 31, 2009:

	Nine months ended			
	July 31, 2010	July 31, 2009		
NET SALES TO EXTERNAL CUSTOMERS:				
United States	\$ 4,459,713	\$ 5,187,374		
Europe	4,790,497	5,744,209		
TOTAL NET SALES TO EXTERNAL CUSTOMERS	\$ 9,250,210	\$ 10,931,583		
	July 31, 2010	October 31, 2009		
ASSETS:				
United States	\$ 7,370,721	\$ 7,919,830		
Europe	5,522,708	5,217,550		
TOTAL ASSETS	\$ 12,893,429	\$ 13,137,380		

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#### NOTE 16 - SUBSEQUENT EVENTS

In August 2010 the Company defaulted on the terms of the secured debenture. Consequently the Noteholder has served a notice of default upon the Company on August 23, 2010 and, as part of this notice, accelerated its demand for the repayment of the \$6 million (Repayment Demand) which was allocated for an Approved Acquisition (as the term is defined under the Loan Note Instrument) and which the Company failed to make. The Noteholder has the discretion to withdraw funding under the Cash Control Framework Agreement in the event of a breach, which includes a default or to vary the terms upon which it provides funding under the Cash Control Framework Agreement. We have 120 days from August 23, 2010 to satisfy the Repayment Demand of the Noteholder. Failing to do so could result in enforcement actions against the Company and its assets under the terms of the secured debenture in favor of the Noteholder. Currently we rely on the revenues we generate in the ordinary course of our business operations and the financing available under the Cash Control Framework Agreement with the Noteholder as our source of working capital. The withdrawal of the Cash Control Framework Agreement financing or adverse change in the terms upon which we are currently financed would affect our operations and could result in, amongst other things, the curtailment of our operations.

The Company's sole source of funding besides the revenues it generates in the ordinary course of its business is the Cash Control Framework Agreement operated by the Noteholder. Given that the Company has defaulted on the terms of the secured debenture, the Noteholder may withdraw this facility or change the terms upon which it makes it available to the Company.

The Company is currently restructuring its business and is negotiating the appointment of a Chief Restructuring Officer. The Company intends to establish a Restructuring Board with the primary goal of (i) addressing the cash position of the Company; (ii) restructuring the capital structure of the Company; (iii) reduce costs further; and (iv) re-focus the activities of the business on its marine products and services business and concentrate its activities geographically.

In August 2010, two (2) non-executive directors resigned and one executive director (the Chief Financial Officer) resigned. Although these directors and officers continue to believe in the business, they are unable to dedicate the time required for the restructuring of the business. The Chief Financial Officer has resigned and is continuing to work for the Company until the expiration of the notice period up to and including October 10, 2010.

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#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OP ERATIONS

#### **Forward-Looking Statements**

The information herein contains forward-looking statements. All statements other than statements of historical fact made herein are forward looking. In particular, the statements herein regarding industry prospects and future results of operations or financial position are forward-looking statements. These forward-looking statements can be identified by the use of words such as "believes," "estimates," "could," "possibly," "probably," anticipates," "projects," "expects," "may," "will," or "should" or other variations or similar words. No assurances can be given that the future results anticipated by the forward-looking statements will be achieved. Forward-looking statements reflect management's current expectations and are inherently uncertain. Our actual results may differ significantly from management's expectations.

The following discussion and analysis should be read in conjunction with our financial statements, included herewith. This discussion should not be construed to imply that the results discussed herein will necessarily continue into the future, or that any conclusion reached herein will necessarily be indicative of actual operating results in the future. Such discussion represents only the best present assessment of our management.

#### **General Overview**

Coda Octopus develops, manufactures, sells and services real-time 3D sonar and other products, as well as engineering design and manufacturing services on a worldwide basis. Headquartered in Jersey City, New Jersey, with research and development, sales and manufacturing facilities located in the United Kingdom, United States and Norway, the Company is engaged in software development, defense contracting and engineering services through subsidiaries located in the United Kingdom.

Founded in 1994, Coda operated for ten years as a private company based in the UK. By the late 1990s, the Company had developed a strong reputation as a developer and marketer of high quality software-based products used for underwater mapping, geophysical survey and other related marine applications.

Shortly after September 11, 2001, management was introduced to, and in December 2002 completed the acquisition of OmniTech AS, a Norwegian Company that had developed and patented a prototype system called the **Echoscope**<sup>®</sup> . The Echoscope<sup>®</sup> permits accurate three-dimensional visualization, measurement, data recording and mapping of underwater objects – in effect, the ability to "see" an object underwater in real time.

Management believed that real-time 3D sonar could represent a truly disruptive technology with the potential to change industry standard practices and procedures. It envisioned significant applications for this technology in defense, oil and gas exploration and security, underwater port security, bridge repair, and large-scale underwater construction projects. Given these beliefs, the Company decided that the best way to gain access to the capital and the visibility needed to commercialize real time 3D sonar, and to successfully enter multiple worldwide markets in the post 9/11 environment would be to move its headquarters to the USA, and to become a publicly traded company in the United States.

On July 13, 2004 Coda Octopus became a public company through a reverse merger with The Panda Project, Inc., a publicly traded Florida corporation. As a result of the transaction, Coda and its shareholders, including its then controlling shareholder, Fairwater Technology Group Ltd, were issued 20,050,000 common shares comprising approximately 90.9% of the then issued and outstanding shares of Panda. Subsequently, Panda was reincorporated in Delaware, and changed its name to Coda Octopus Group, Inc. By mid 2005, the Company had completed the move of its headquarters from the UK to the United States.

Since moving to the USA, the Company has accomplished a series of objectives:

- 1. It raised approximately \$33 million in funds, through three private placements primarily with institutional investors. The Company raised approximately \$8 million in 2006, approximately \$13 million in April/May 2007, and approximately \$12 million in a convertible debt transaction that was completed in February 2008.
- 2. It completed the commercialization of the Echoscope® and successfully deployed its real-time 3D technology and products on three continents with major corporations, governments, ports, law enforcement agencies and security organizations.
- 3. It significantly broadened both its revenue base and its base of expertise in engineering, defense electronics, military and security training, and software development primarily through the acquisition of four privately held companies. Management believes that broadening the base of the Company in these specific areas was necessary to position Coda Octopus as a reliable and experienced contractor, subcontractor and supplier of 3D sonar products and systems on a worldwide basis.

4. Beginning in July 2007, the US Department of Defense (DoD) Technical Support Working Group (TSWG) funded Coda Octopus to build and deliver next-generation Underwater Inspection Systems™ (UIS) for the US Coast Guard and other potential users. The program has included money to build and deliver current systems, as well as a roadmap for their future development. During the year ended October 31, 2007, the Company delivered three UIS systems to the US Coast Guard against a purchase order totaling \$2.59 million. In FY 2008 the Company was funded for an additional \$1.53 million to develop certain mutually agreed technical enhancements to the system. The Company's latest contract with TSWG covers the funding of an additional \$1.4 million for additional enhancements and the delivery of additional systems. The Company believes it has successfully completed the key second-stage enhancements sought by the DoD and the Coast Guard. As a result, management believes that the Company is positioned to build and deploy fully integrated systems that meet the highest standards in the world.

These will enable users to "see" objects that are smaller than a baseball from a distance of more than 100 meters, and to do so in all kinds of ocean or water conditions at virtually any depth. In addition, the Company through its Colmek subsidiary, has more than 20 years of successful experience as contractor with the Department of Defense, and as a subcontractor with various large prime contractors including defense contractors.

5. The Company has also taken advantage of its first mover status in real-time 3D sonar to start to open up several potentially significant vertical markets in the private sector. Thus far, the three areas of focus have been Dredging, Underwater Construction, and Security. In each of these areas, the Company has selected a lead customer and has worked with that customer to develop and deploy a system that management believes will have wide application throughout the segment. In the case of Rotterdam-based Van Oord, Coda Octopus was funded to develop a particular application, and in other cases the Company has financed the development internally.

The Company believes that the largest potential markets for real-time 3D sonar is with government authorities both in the US and throughout the world. In the US, the Company has deployed systems with Jacksonville Sheriff, FL, and in Contra Costa County, CA, City of Boston and Alamada. Overseas the Company has deployed systems in Spain, France, Netherlands, Korea, Japan, the United Kingdom and the Middle East, and has significant opportunities in Germany, Singapore and Malaysia. Our main challenges are the long lead times in purchasing cycles, the current economic environment, and the initial adoption of new technology, which can take several years to effect.

The consolidated financial statements include the accounts of Coda Octopus and our domestic and foreign subsidiaries that are more than 50% owned and controlled, which includes Dragon Design Limited (now fully integrated into Coda Octopus Martech Limited, which was fully acquired on December 15th 2008 and is based in Weymouth, Dorset, United Kingdom.

All significant intercompany transactions and balances have been eliminated in the consolidated financial statements.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying disclosures. Although these estimates are based on management's best knowledge of current events and actions that we may undertake in the future, actual results may differ from those estimates.

## **Products and Services**

We are engaged in 3D subsea technology and are the developer and patent holder of real-time 3D sonar products, which we expect to play a critical role in the next generation of underwater port security and oil, gas and construction. We produce hardware, software and fully integrated systems, which are sold and supported on a worldwide basis, with wide applications in a number of distinct markets:

Marine geophysical survey (commercial), which focuses on oil and gas, and oceanographic research and exploration, where we market to survey companies, research institutions and salvage companies. This was our original focus, with current products spanning geophysical data collection and analysis, through to printers to output geophysical data collected by sonar.

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- Underwater defense/security, where we market to ports and harbors, state, local and federal government agencies, law enforcement agencies and defense contractors. We have recently completed developing and commenced marketing our Underwater Inspection System (UIS<sup>TM</sup>), the first real-time, high resolution, three-dimensional underwater sonar imaging system, which we believe has particularly important applications in the fields of port security, defense and undersea oil and gas development.
- □ Underwater construction, where our products are used for real-time monitoring of sub-sea construction, a particularly challenging environment. We have also developed for one of our customers a tailored software application to allow the laying of concrete Accropodes<sup>TM</sup> (large concrete blocks) used for constructing breakwaters. The advantage of our real-time system is in giving visibility where previously divers were used to help with the construction, a dangerous and inefficient process.
- Dredging, where our products are used for pre-dredge survey and in a real-time mode where they monitor the quality and precision of the dredge. The advantage we give is in improving the dredge quality and drastically reducing the time involved for example, if a re-dredge is required, this can be done immediately from the information our products provide, instead of days or weeks later, when a new vessel may even have to be used, incurring much greater cost.
- Other applications, such as shallow water hydrography underwater logging, debris survey and treasure hunting.

In addition, through our two engineering services subsidiaries, Coda Octopus Martech Ltd, based in Weymouth, England, UK, and Coda Octopus Colmek, based in Salt Lake City, Utah, USA, we provide engineering services to a wide variety of clients in the subsea, defense, nuclear, government and pharmaceutical industries. These engineering capabilities are increasingly being combined with our product offerings, bringing opportunities to provide complete systems, installation and support.

For the foreseeable future, we intend to continue our focus on port security. We believe that in the post 9/11 era there are significant growth opportunities available in that particular market segment because of increased government expenditures aimed at enhancing security. Specifically, we believe that we have the ability to capitalize on this opportunity as a result of:

- First mover advantage in 3D sonar markets based on our patented technology, our research and development efforts and extensive and successful testing in this area that date back almost two decades as well as broad customer acceptance.
- Early recognition of the need for 3D real-time sonar in defense/security applications.
- Expansion into new commercial markets like commercial marine survey with innovative products.
- Recent sole source classification for one of our products and its derivatives by certain government procurement agencies.

Further, we believe the Echoscope® will transform certain segments of the sonar products market. In addition, 3D sonar, currently in the early stages of adoption, has disruptive technology qualities as it has the ability to change industry standard practice in respect of the method for visualization and imaging of underwater objects and environment. Therefore, it will likely change who supplies into this market as well as our market position and that of our competitors. We believe the market opportunity in underwater security and defense could grow at a rapid pace over the next several years.

#### **Critical Accounting Policies**

This discussion and analysis of our financial condition and results of operations are based on our consolidated financial statements that have been prepared under accounting principles generally accepted in the United States of America ("GAAP"). The preparation of financial statements in conformity with US GAAP requires our management to make estimates and assumptions that affect the reported values of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported levels of revenue and expenses during the reporting period. Actual results could materially differ from those estimates.

Below is a discussion of accounting policies that we consider critical to an understanding of our financial condition and operating results and that may require complex judgment in their application or require estimates about matters which are inherently uncertain. A discussion of our significant accounting policies, including further discussion of the accounting policies described below, can be found in Note 1, "Summary of Significant Accounting Policies" of our Annual Consolidated Financial Statements on Form 10-K.

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#### Revenue Recognition

We record revenue in accordance with FASB ASC Topic 605 - Revenue Recognition.

Revenue is derived from our products sold by our subsidiaries, Coda Octopus Products Inc. and Coda Octopus Products Ltd., from sales of underwater technologies and equipment for imaging, mapping, defense and survey applications. Revenue is also derived through service contracts gained by our Martech and Colmek businesses.

Revenue is recognized when conclusive evidence of firm arrangement exists, delivery has occurred or services have been rendered, the contract price is fixed or determinable, and collectability is reasonably assured. No right of return privileges are granted to customers after shipment.

For arrangements with multiple deliverables, we recognize product revenue by allocating the revenue to each deliverable based on the fair value of each deliverable in accordance with ASC 605, and recognize revenue for equipment upon delivery and for installation and other services as performed. ASC 605 was effective for revenue arrangements entered into in fiscal periods beginning after June 15, 2003.

Our contracts typically require customer payments in advance of revenue recognition. These deposit amounts are reflected as liabilities and recognized as revenue when the Company has fulfilled its obligations under the respective contracts.

Revenues derived from our software license sales are recognized in accordance with FASB ASC Topic 985 - Software. For software license sales for which any services rendered are not considered essential to the functionality of the software, we recognize revenue upon delivery of the software, provided (1) there is evidence of an arrangement, (2) collection of our fee is considered probable and (3) the fee is fixed and determinable.

## Recoverability of Deferred Costs

We defer costs on projects for service revenue. Deferred costs consist primarily of direct and incremental costs to customize and install systems, as defined in individual customer contracts, including costs to acquire hardware and software from third parties and payroll costs for our employees and other third parties.

We recognize such costs in accordance with our revenue recognition policy by contract. For revenue recognized under the completed contract method, costs are deferred until the products are delivered, or upon completion of services or, where applicable, customer acceptance. For revenue recognized under the percentage of completion method, costs are recognized as products are delivered or services are provided in accordance with the percentage of completion calculation. For revenue recognized ratably over the term of the contract, costs are recognized ratably over the term of the contract, commencing on the date of revenue recognition. At each balance sheet date, we review deferred costs, to ensure they are ultimately recoverable. Any anticipated losses on uncompleted contracts are recognized when evidence indicates the estimated total cost of a contract exceeds its estimated total revenue.

## Stock Based Compensation

The Company accounts for stock-based compensation in accordance with FASB ASC Topic 718 "Compensation - Stock Compensation" ("ASC 718"). Under the fair value recognition provisions of this statement, share-based compensation cost is measured at the grant date based on the value of the award. This value is expensed ratably over the vesting period for time-based awards and when the achievement of performance goals is probable in our opinion for performance-based awards. Determining the fair value of share-based awards at the grant date requires judgment; including volatility, terms, and estimating the amount of share-based awards that are expected to be forfeited. If actual results differ significantly from these estimates, stock based compensation expense and the Company's results of operations could be materially impacted.



#### Income Taxes

Deferred income taxes are provided using the asset and liability method for financial reporting purposes in accordance with the provisions of FASB ASC 740 - Income Taxes. Under this method, deferred tax assets and liabilities are recognized for temporary differences between the tax bases of assets and liabilities and their carrying values for financial reporting purposes and for operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be removed or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the consolidated statements of operations in the period that includes the enactment date.

#### Purchase price allocation and impairment of intangible and long-lived assets

Intangible and long-lived assets to be held and used are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amounts of such assets may not be recoverable. Determination of recoverability is based on an estimate of undiscounted future cash flows resulting from the use of the asset, and its eventual disposition. Measurement of an impairment loss for intangible and long-lived assets that management expects to hold and use is based on the fair value of the asset as estimated using a discounted cash flow model.

We measure the carrying value of goodwill recorded in connection with the acquisitions for potential impairment in accordance with ASC 350 - Intangibles - Goodwill and Other. To apply ASC 350, a company is divided into separate "reporting units", each representing groups of products that are separately managed. For this purpose, we have two reporting units. To determine whether or not goodwill may be impaired, a test is required at least annually, and more often when there is a change in circumstances that could result in an impairment of goodwill. If the market capitalization of our common stock is below book carrying value for a sustained period, or if other negative trends occur in our results of operations, a goodwill impairment test will be performed by comparing book value to estimated market value. To the extent goodwill is determined to be impaired an impairment charge is recorded in accordance with ASC 350.

#### **Results of Operations**

#### Recent Developments

#### Cash Framework Agreement

On March 16, 2009 the Company entered into a "Cash Control Framework Agreement" with the Royal Bank of Scotland (the debenture holder) pursuant to which it is assumed that, subject to the Company being compliant with the terms of the transaction documents entered into on February 21, 2008, no adverse actions will be taken by the debt holder. This Agreement has been extended until March 16, 2011 and it creates debtor book financing package to allow the Company to obtain up to \$2.15M in working capital in exchange for receivables or project financing. As part of the terms of that agreement, the Company committed to a cost reduction program (including management pay cuts) to reduce significantly our SG&A, R&D and Capital Expenditure costs.

In addition, on January 18, 2010, the debenture holder waived for one year the right to demand repayment of the loan as a result of our failure to observe certain specified loan covenants. The waiver will expire on the first anniversary of the waiver letter. We have been formally advised by the Noteholder's agent that the waiver will be extended through June 30, 2011 on the same terms and conditions. The waiver is subject to the Company not committing any further breaches. In August 2010 the Company defaulted under the terms of the secured debenture. Consequently the Noteholder has served a notice of default upon the Company and, as part of this, accelerated its demand for the repayment of the \$6 million (Repayment Demand) which was under the terms of the debenture allocated for an Approved Acquisition (as the term is defined under the Loan Note Instrument) and which the Company failed to make. The Noteholder has the discretion to withdraw the Cash Control facility in the event of a breach, which includes a default. We have 120 days from August 23, 2010 to satisfy the Repayment Demand of the Noteholder. Failing to do so could result in enforcement actions against the Company and its assets under the terms of the secured debenture in favor of the Noteholder. Currently we rely on the revenues we generate in the ordinary course of our business operations and the financing available under the Cash Control Framework Agreement with the Noteholder as our source of working capital. The withdrawal of the Cash Control Framework Agreement financing or adverse change in the terms upon which we are currently financed would affect our operations and could result in, amongst other things, the curtailment of our operations.



#### Cost Cutting Program

In February 2009, we embarked on a cost reduction program. This resulted in annualized savings of at least \$3.35 million for the year ended October 31, 2009. Actual savings for the year ended October 31, 2009 amounted to \$2.1 million against budget. These cost savings against budget were achieved in the following areas:

Description	Amount		
Reduction in Research and Development:	\$ 321,837		
Reductions in other SG&A costs	\$ 3,061,991		
Total SG& A Cost Savings	\$ 3,383,828		
Reductions in Capital Expenditure	\$ 179,725		

The following table shows actual quarterly savings against budget for the year ended October 31, 2009:

Amount	
\$	237,000
\$	419,000
\$	750,000
\$	707,000
\$	2,113,000
	\$ \$

Between September 2009 and December 2009, we accelerated our program of reducing the levels of management in the Group. We have eliminated the "Senior Vice President" level of management and now have a total of three full time staff members (reduced from twelve) who are not employed in any of our subsidiaries. We have also eliminated a large number of arrangements with consultants and Government lobbyists.

The Group's management now consists of a Group CEO (with overall responsibility for Group performance), a CTO (who also manages the Group's R&D), and the CEOs of the various Group Companies.

We believe that the cost cutting program has achieved its objectives and we expect to maintain our SG&A at around \$8.5 million during the current fiscal year (down from approximately \$11.238 million for the 2009 Period).

#### Reorganization

The Company commenced a reorganization program in which the R&D unit has become a more horizontal unit working to make advances in our core technology (3D sonar) while helping to spread these advances across the Group, as well as promoting technology advances from other parts of the Group.

Within our products company in Edinburgh, we formed a dedicated unit which is focused entirely on the Echoscope® rollout plan for the various markets the Company has identified. The function of this unit is to oversee production, development, documenting and delivering the core product to the defined markets.

Although the economic environment has been challenging, the markets that the Company addresses – engineering, defense, oil and gas, and security – are less affected than many others. We intend to continue to exploit our lead in 3D real-time sonar, while tactically streamlining the business to be profitable at a much lower revenue rate.

On or around September 2009, we also reorganized our executive and management structure by eliminating the Senior Vice President (SVP) tier which comprised eight SVPs and replacing the Group CEO who had been the founder and Group CEO since inception.

Since the beginning of the current financial year, a number of vacancies on the Board of Directors have been filled and the Board now consists of two executive directors and two non-executive directors. In August 2010, two of our non-executive directors resigned and one executive director (our Chief Financial Officer) as a result of the necessitation to restructure our business and the time allocation that will be required to be dedicated for the restructuring of the business.

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## Comparison of three months ended July 31, 2010, compared to three months ended July 31, 2009.

*Revenue*: Total revenues for the quarter ended July 31, 2010 (the "2010 Period") and the quarter ended July 31, 2009 (the "2009 Period") were \$2,468,415 and \$3,425,030 respectively, representing a decrease of 27.9%. Contributing factors to this decline were the more conservative redefinition our policy on work in progress (which can be recognized as revenues) and which significantly affected the account for business in this quarter, adverse exchange rate movements combined with the global economic downturn, the limitations on working capital and the redefining of the Company's policy on work in progress (which can be recognized as revenues) affected the business in this quarter.

*Gross Margins:* Margins were weaker in the 2010 Period at 48.9% (gross profit of \$1,208,937) compared to 51.4% (\$1,760,763) in the 2009 Period caused by the drop in revenues resulting from the adoption of a more conservative accounting of work in progress.

Research and Development (R&D). R&D increased from \$256,929 in the 2009 Period to \$430,745 in the 2010 Period. In line with our cost cutting plan. The difference being the timing of receipt of our R&D tax credit which was worth £205,000 and was recorded against this quarter in 2009. This level of spending still allows us to devote considerable R&D resources to introduce product variants of our core technology to the market over the next months.

*Selling, General and Administrative Expenses (SG&A).* SG&A expenses for the 2010 Period decreased to \$1,665,381 from \$1,864,880 in 2009, a reduction of 10.7% which reflects activity under the cost reduction plan that was executed during the fiscal year ended October 31, 2009 and up to second quarter of 2010.

Across the Group, key areas of the 2010 Period expenditure include wages and salaries, where we spent \$1,200,772 or 71.1% during the 2010 Period against \$1,635,990 or 78.9% of our SG&A cost during the 2009 Period; legal and professional fees, including accounting, audit and investment banking services, where we spent \$256,359 or 15.2% in 2010 against \$99,579 or 8% of our SG&A costs in the 2009 Period, the increase being due to a the servicing of a number of queries from the SEC; travel costs decreased to \$61,836 or 3.6% in the 2010 Period from \$152,025 or 7.3% of SG&A in the 2009 Period, rent for our various locations decreased in the 2010 Period to \$148,462 or 8.8% against \$183,530 or 8.9% of SG&A in 2009; marketing increased in the 2010 Period to \$22,188 or 1.3% of SG&A against \$- or 0% of SG&A in 2009.

*Operating Income/Loss*. We had an operating loss of \$887,189 in the 2010 Period against an operating loss of \$361,046 in the 2009 Period. This increase in operating loss is due to the change in our accounting of work in progress.

#### Derivative Liability

In June 2008, the FASB issued new accounting guidance (FASB ASC 815-40) which requires entities to evaluate whether an equity-linked financial instrument (or embedded feature) is indexed to its own stock by assessing the instrument's contingent exercise provisions and settlement provisions. The Company has assessed its outstanding equity-linked financial instruments and has concluded that the value of our warrants will need to be recorded as a derivative liability

Fair value at November 1, 2009 was determined using the Black-Scholes method based and produced an estimated fair value of common stock of \$0.08 per share. At July 31, 2010 we recalculated the fair value of the conversion feature subject to derivative accounting and have determined that the fair value at July 31, 2010 is \$4,152,026. Accordingly, we have recorded a positive charge of \$1,835,295 during the three months ended July 31, 2010 related to the change in fair value during the quarter.

*Interest Expense*. Interest expense increased in the 2010 Period to \$657,841 from the 2009 Period interest costs which were \$432,018. In both periods we have included amortization of the 30% redemption premium for our convertible note, at a cost of \$128,571. We have accrued interests on the convertible note of \$701,163.

*Dividends and Other Stock Charges*. In the 2010 Period, no dividends were due to be paid on the Series A Preferred stock, versus \$439 in 2009, This was due to the fact that we had no surplus or net profits from which to declare and pay such dividends.

#### Segment Analysis

This section should be read in conjunction with Note 14 to the Condensed Consolidated Financial Statements.

Examining HQ SG&A, which is where we have concentrated our cost cutting exercise, we find that overall HQ SG&A (defined as Group Headquarters, and the UK and US Holding Companies) was reduced from \$1,906,411 in the 2009 Period to \$603,262 in the 2010 Period. Components of this are Rent and Utilities reduced from \$54,016 to \$51,146, Office Expenses from \$56,106 in 2009 to \$9,737 in Q3 2010, Payroll from \$437,976 to \$78,448, Insurances from \$78,226 to \$46,542, Professional Services from \$356,696 to \$310,916, Forex from \$971 to \$21, Marketing from \$107,425 to negative \$1,703, and Travel from \$32,218 to \$14,336.

We operate in two business segments, Contracting Sales, and Product Sales. Our contracting business consists of Coda Octopus Colmek, Coda Octopus Martech (including the acquired Dragon Design) and Coda Octopus Tactical Intelligence. Our Products business consists of Coda Octopus Products Limited and Coda Octopus Products Inc.

Revenues from Contracting Sales during the quarter ended July 31, 2010 were \$1,304,618 or 52.8% of the Group revenues versus \$2,461,070 in the quarter ended July 31, 2009, whereas revenues from Products were \$1,163,797 or 47.2% of the Group revenues, versus \$963,960 in 2009.

SG&A costs incurred in our contracting businesses were \$744,614 in the quarter ended July 31, 2010 versus \$674,726 in the quarter ended July 31, 2009. SG&A costs in our Products business in the quarter ended July 31, 2010 were \$328,007 versus \$481,781 in the quarter ended July 31, 2009.

Operating profit in our contracting business was \$919,058 in the quarter ended July 31, 2010 compared to an operating profit of \$979,059 in the quarter ended July 31, 2009. In the quarter ended July 31, 2010 we made an operating profit of \$419,266 in our Products business versus an operating loss of \$186,319 in the quarter ended July 31, 2009.

## Comparison of nine month period ended July 31, 2010, compared to nine months period ended July 31, 2009.

Revenue: Total revenues for the nine month period ended July 31, 2010 (the "2010 Period") and the nine month ended July 31, 2009 (the "2009 Period") were \$9,250,210 and \$10,931,583 respectively, representing a decrease of 15.4%. Contributing factors to this lack of growth were adverse exchange rate movements combined with the global economic downturn and particularly in the oil and gas industry at the start of the year, which still affected the business in this period. In the current period we have also revised our revenue policy around work in progress.

*Gross Margins:* Margins for the 2010 Period were 56.9% compared to 57.2% in the 2009 Period, reflecting a slightly different mix of sales in our businesses (products versus project work) combined with lower revenues.

*Research and Development (R&D).* R&D spending increased from \$1,317,089 in the 2009 Period to \$1,362,931 in the 2010 Period. This level of spending still allows us to devote considerable R&D resources to introduce product variants of our core technology to the market over the next months.

*Selling, General and Administrative Expenses (SG&A).* SG&A expenses for the 2010 Period decreased to \$5,149,745 from \$7,154,059 in 2009, a reduction of 28.2% which reflects activity under the cost reduction plan that was executed during the fiscal year ended October 31, 2009 and in quarter one of 2010.

Across the Group, key areas of 2010 Period expenditure include wages and salaries, where we spent \$3,646,881 during the 2010 Period against \$5,331,368 during the 2009 Period a decrease of 31.6%; legal and professional fees, including accounting, audit and investment banking services, where we spent \$618,036 in 2010 against \$906,375 in 2009 a decrease of 31.8%; travel costs decreased to \$282,312 in 2010 from \$334,144 in the 2009 Period a decrease of 15.5%; rent for our various locations decreased to \$446,386 in 2010 against \$492,192 in 2009 a decrease of 9.3%; marketing reduced in the 2010 Period to \$186,106 against \$459,713 in 2009 a decrease of 59.5%.

*Operating Loss.* We made a loss from operations of \$1,250,807 in the 2010 Period against an operating loss of \$2,221,765 in the 2009 Period. This change is due to variances in valuation of the warrant liability.

#### Liquidity and Capital Resources

For the period ended July 31, 2010, the Company has an accumulated deficit of \$61,108,336 negative working capital of \$20,184,037 a capital deficit of \$14,832,542 and generated a negative cash flow from operations of \$729,718 in the 2010 Period against a deficit of \$1,415,685 in the 2009 Period. The Company is completely dependent upon its ability to generate revenue from the sale of its products and services and the discretion of the Noteholder to release cash to cover operations. In this financial year we have so far received over \$18m million dollars of additional contracts and purchase orders, compared with total revenues of \$13.2m in the last financial year. The limitation of the Company's working capital has hampered these being realized as timely revenues.

Our ability to survive current financial difficulties resulting from our cash flow deficit is dependent on our capacity to generate revenues from the sale of our products and services or to secure additional working capital finance. In addition, we are highly dependent on the discretion of the Noteholder to release cash to us to cover our operating expenses. Given our default under the terms of the debenture, the Noteholder has the discretion to withdraw the facility or to vary the terms on which it provides us with working capital.

#### Derivative Liability

This was a new requirement under GAAP accounting rules for fiscal years 2010 and onwards. The fair value at July 31, 2010 is \$4,152,026.

*Interest Expense*. Interest expense increased in the 2010 Period to \$1,554,225 from the 2009 Period interest costs which were \$1,256,256. In both periods we have included amortization of the 30% redemption premium for our convertible note, at a cost of \$128,571.

*Dividends and Other Stock Charges*. In the 2010 Period, no dividends were due to be paid on the Series A Preferred stock, versus \$47,382 in 2009. This was due to the fact that we had no surplus or net profits in 2010 from which to declare and pay such dividends.

#### Segment Analysis

We operate in two business segments, Contracting Sales, and Product Sales. Our contracting business consists of Coda Octopus Colmek, Coda Octopus Martech (including the acquired Dragon Design) and Coda Octopus Tactical Intelligence. Our Products business consists of Coda Octopus Products Limited and Coda Octopus Products Inc.

Revenues from Contracting Sales during the nine month period ended July 31, 2010 were \$4,331,175 or 46.8% of the Group revenues versus \$7,360,565 in the period ended July 31, 2009, whereas revenues from Products were \$4,919,034 or 53.2% of the Group revenues, versus \$3,571,018 in 2009.

SG&A costs incurred in our contracting businesses were \$2,183,876 for the nine months ended July 31, 2010 versus \$1,969,596 in the corresponding period ended July 31, 2009. SG&A costs in our Products business in the nine months ended July 31, 2010 were \$1,487,816 versus \$1,400,005 in the corresponding period ended July 31, 2009.

Operating loss in our contracting business was \$222,108 for the nine months ended July 31, 2010 versus an operating profit of \$224,599 in the same period ended July 31, 2009. In the nine months ended July 31, 2010 we made an operating profit of \$2,149,192 in our Products business versus an operating profit of \$827,964 in the same period ended July 31, 2009.

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#### **Financing Activities**

For the most part, we have financed our operations through the issuance of shares of our common stock and preferred stock and warrants.

#### Secured Convertible Debentures

On February 21, 2008 we entered into and completed the transactions contemplated under a series of agreements providing for the issuance to a London based institutional investor, The Royal Bank of Scotland plc of senior secured convertible notes in the principal amount of \$12,000,000 (the "Notes"). The Notes are secured by all of the assets of the Company and its subsidiaries and mature 84 months after the date of issuance at which time they are redeemable at 130% of the face amount of the Notes. The Notes accrue interest at the annual rate of 8.5% which is payable in semi-annually in arrears. The Notes also stipulate additional interest payments of 2% per annum above the base rate quoted by The Royal Bank of Scotland plc from time to time, in the event that the semi-annual interest payments are not paid by us on the due dates. All of these amounts are payable by us in cash. Of the proceeds, \$6,000,000 constituted a specific purpose loan and in the event that we failed to use the proceeds as agreed within 12 months from the closing, then, unless alternative investments were approved by the holders of the Notes, this \$6,000,000 was repayable in February 2009. In such case there will be a partial redemption of 60 of the notes (having an aggregate nominal value of \$6 million). During the term, the Notes are convertible into our common stock after two years in the event that we obtain a listing on a national exchange and our stock price closes on 40 consecutive trading days at or above \$2.50 between the second and third anniversaries of this agreement; \$2.90 between the third and fourth anniversaries of this agreement; and \$3.50 after the fourth anniversary of this agreement or where the daily volume weighted average price of our stock as quoted on OTCBB or any other US National Exchange on which our securities are then listed has, for at least 40 consecutive trading days closed at the agreed price.

In January 2009, we notified the Noteholder that the balance of the \$6,000,000 had fallen below \$4 million.

On March 16, 2009, the Company and the Noteholder entered into a Cash Control Framework Agreement, pursuant to which it is assumed that, subject to the Company being fully compliant with the terms of this agreement and those set out in the Transaction Documents entered into between the Company and the Noteholder on February 21, 2008, no adverse actions will be taken by the Noteholder. The agreement provides, among other things, for the placement of approximately \$2.15 million into a segregated cash account. Under the terms of the agreement, we may request the release of funds from the account from time to time for working capital purposes, subject to the Noteholder's consent and agreed upon terms and conditions. Under the terms of the agreement, we have had to adhere to a strict cost cutting program which has involved reducing our SG&A, R&D and capital expenditure by an annualized \$3.35 million and in this financial year, whilst we have achieved the required costs cut, we expect to maintain our SG&A at around \$8.5 million level. The cash framework agreement was extended for a further period of 12 months and now expires on March 16, 2011.

On January 18, 2010, the Noteholder notified us in writing that it had waived its right to demand repayment of the loan as a result of our failure to observe certain specified loan covenants. The waiver will expire on the first anniversary of the waiver letter. We have been advised by the Noteholder, that the waiver will be extended until June 30, 2011 on the same terms and conditions. The waiver is subject to the Company not committing any further breaches. In August we defaulted under the terms of the secured debenture. Consequently the Noteholder has served a notice of default upon the Company and, as part of this, accelerated its demand for the repayment of the \$6 million (Repayment Demand) which was allocated for an Approved Acquisition (as the term is defined under the Loan Note Instrument) and which the Company failed to make. The Noteholder has the discretion to withdraw the Cash Control facility in the event of a breach, which includes a default. We have 120 days from August 23, 2010 to satisfy the Repayment Demand of the Noteholder. Failing to do so could result in enforcement actions against the Company and its assets under the terms of the secured debenture in favor of the Noteholder. Currently we rely on the revenues we generate in the ordinary course of our business operations and the financing available under the Cash Control Framework Agreement financing or adverse change in the terms upon which we are currently financed would affect our operations and could result in, amongst other things, the curtailment of our operations.

In July 2010 the Company secured limited project financing of \$970,000 which is secured on the specific receivables of the invoices which the Company will raise in respect of the specific projects agreed under the terms of the project financing. Under the terms of the project financing the Company is obligated to repay the capital amount along with interest at the rate of 20% no later than February 28, 2011.

Our ability to survive current financial difficulties resulting from our cash flow deficit is dependent on our capacity to generate revenues from the sale of our products and services. In addition, we are highly dependent on the discretion of the Noteholder to release cash to us to cover our operating expenses. Given our default under the terms of the debenture, the Noteholder has the discretion to withdraw the facility or to release funds to us on such terms as it thinks fit.

If we are not successful in generating sufficient liquidity from operations or in raising sufficient capital resources in the short term, on terms acceptable to us, this could have a material adverse effect on our business, results of operations liquidity and financial condition. In order to fund our operations during the current fiscal year, we estimate that we need to generate additional cash beyond that which is available to us Cash Control Framework Agreement to be able to continue our operations at their current levels. However, there can be no assurance that we will be successful in generating sufficient revenues from operations.

Other than disclosed herein, we presently do not have any available credit, bank financing or other external sources of liquidity. Due to our brief history and historical operating losses, our operations have not generated sufficient liquidity. We will need to continue to raise additional capital in order to maintain our operations and become profitable. In order to obtain capital, we may need to sell additional shares of our common stock or borrow funds from private lenders or divest ourselves of assets. There can be no assurance that we will be successful in obtaining additional funding.

Our current financing options are limited due to onerous anti-dilution provisions contained in the Purchase Agreements entered into in April and May 2007. Under the terms of the Purchase Agreements, the investors who purchased stock in the Company thereunder are entitled to receive shares of common stock without additional consideration any time we sell equity securities at a price per share of less than \$1.00. We have entered into negotiations to amend these restrictions contained in the Purchase Agreements. Without such amendments, we may be unable to raise additional equity financing on terms that are commercially acceptable to us. Financing transactions may include the issuance of equity or debt securities, obtaining credit facilities, or other financing mechanisms. However, the trading price of our common stock and the downturn in the U.S. stock and debt markets could make it more difficult to obtain financing through the issuance of equity or debt securities. In addition, our stock was recently stricken from the OTC Bulletin Board for failure to make our periodic filings on a timely basis. This may further impact on the liquidity of our stock putting further downward pressure on its price and making it less likely that we will be able to raise equity financing on acceptable terms.

On January 18, 2010 the Noteholder notified us in writing that it had waived its right to demand repayment of the loan as a result of the failure to observe certain specified loan covenants. The waiver is subject to the Company not committing any further breaches. However, in August 2010 we defaulted under the terms of the secured debenture. Consequently the Noteholder has served a notice of default upon the Company and accelerated its demand for the repayment of the \$6 million (Repayment Demand) which was allocated for an Approved Acquisition (as the term is defined under the Loan Note Instrument) and which the Company failed to make. The Noteholder has the discretion to withdraw the Cash Control facility in the event of a breach, which includes a default. We can give no assurance that we will be successful in meeting the Repayment Demand when due or agree on a satisfactory payment arrangement with the Noteholder. If we are unable to raise additional capital in the near future, the Company may have to curtail its business operations significantly.

Even if we are able to raise the funds required, it is possible that we could incur unexpected costs and expenses, fail to collect significant amounts owed to us, or experience unexpected cash requirements that would force us to seek alternative financing. Further, if we issue additional equity or debt securities, stockholders may experience additional dilution or the new equity securities may have rights, preferences or privileges senior to those of existing holders of our common stock. If additional financing is not available or is not available on acceptable terms, we will have to curtail our operations.

#### **Inflation and Foreign Currency**

The Company maintains its books in local currency: US Dollars, Pounds Sterling and Norwegian Kroner for its United States, United Kingdom and Norwegian operations, respectively.

The Company's operations are conducted in the United States, and through its wholly-owned subsidiaries, in the United Kingdom. As a result, fluctuations in currency exchange rates do significantly affect the Company's sales, profitability and financial position when the foreign currencies of its international operations are translated into U.S. dollars for financial reporting. In addition, we are also subject to currency fluctuation risk with respect to certain foreign currency denominated receivables and payables. The Company cannot predict the extent to which currency fluctuations mayor will affect the Company's business and financial position, and there is a risk that such fluctuations will have an adverse impact on the Company's sales, profits and financial position. Also because differing portions of our revenues and costs are denominated in foreign currency, movements can impact our margins by, for example, decreasing our foreign revenues when the dollar strengthens without correspondingly decreasing our expenses. The Company does not currently hedge its currency exposure.

The translation of the Company's UK operations' pound Sterling denominated balance sheets into US dollars has been affected by the weakening of the average value of the US dollar against the British pound sterling in the relevant time periods from \$1.47 in 2009, to \$1.56 in 2010, an approximate 7% depreciation in value. These are the values that have been used in the calculations below.

The translation of the Company's Norwegian operation's Kroner denominated balance sheets into US dollars, as of October 31, 2009, has also been affected by the currency fluctuations of the US dollar against the Kroner from and average rate of \$0.146 during 2009, to \$0.164 during 2010, an approximate 11% change in value. These are the values that have been used in the calculations below.

The impact of these currency fluctuations on the 2010 Period is shown below:

		Pound Sterling			Norwegian Kroner					
	_	Actual Results		Constant Rates		Actual Results	Constant Rates		Total Effect	
Revenues	\$	5,200,482	\$	5,106,993	\$		\$		\$	(93,489)
Costs		5,164,116		5,071,281		455,797		396,985		(151,647)
Net Income/(Losses)		36,367		35,713		(455,797)		(396,985)		58,158
Assets		18,883,581		19,638,412		780,446		725,231		699,595
Liabilities		15,567,558		14,437,304		980,756		909,550		(1,201,460)
Net Assets		3,316,023		5,201,107		(200290)		(184,319)		1,901,055

This table shows that the effect of constant exchange rates, versus the actual exchange rate fluctuations, increased profits for the year by \$58,158 and increased net assets by \$1,901,055. In addition, the Company booked transactional exchange rate losses of \$38,494 during 2010. All of these amounts are material to our overall financial results.

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#### **Off-Balance Sheet Arrangements**

We do not have any off balance sheet arrangements that are reasonably likely to have a current or future effect on our financial condition, revenues, results of operations, liquidity or capital expenditures.

#### Item 4T. Controls and Procedures

#### a) Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended (the "Exchange Act") is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file under the Exchange Act is accumulated and communicated to our management, including our principal executive and financial officers, as appropriate to allow timely decisions regarding required disclosure.

The Company's management, under the supervision and with the participation of the Company's Chief Executive Officer and the Chief Financial (and principal accounting) Officer, carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) of the Exchange Act) as of July 31, 2010. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were ineffective as of the end of the period covered by this report. During the period ended July 31, 2010 Management commissioned an independent evaluation designed to provide recommendations to address control and procedure issues identified in the prior report and the current evaluation. Management has commenced the process of implementing these recommendations designed to remediate the material weakness previously identified.

The Company continues to investigate ways to improve its disclosure controls and procedures.

#### (b) Changes in Internal Controls.

There was no change in our internal controls over financial reporting that has materially affected, or is reasonable likely to materially affect, our internal control over financial reporting during the quarter covered by this Report.

## **PART II - OTHER INFORMATION**

#### **Item 1. Legal Proceedings**

From time to time, we may become involved in various lawsuits and legal proceedings which arise in the ordinary course of business. However, litigation is subject to inherent uncertainties, and an adverse result in these or other matters may arise from time to time that may harm our business. Except as described below, we are currently not aware of any such legal proceedings that we believe will have, individually or in the aggregate, a material adverse affect on our business, financial condition or operating results.

We are currently engaged in three lawsuits.

The first one involves the former Chief Executive Officer of our subsidiary, Coda Octopus Colmek, Inc. (Scott DeBo v Miller & Hilton, Inc. d/b/a Colmek Systems Engineering and Coda Octopus Group, Inc. (File No. 080923661)). Mr DeBo claims breach of his employment contract, tortuous interference with his contract, termination in violation of public policy and failure to pay wages when due. He filed a complaint and an amended complaint on November 10, 2008 and December 10, 2008, respectively. We answered the amended complaint denying Mr. DeBo's allegations, raising affirmative defenses on December 22, 2008. The Parties have now completed the discovery process and we expect the hearing to be scheduled. We filed a motion on June 8, 2010 for Partial Summary Judgment and the Plaintiff has now brought a motion for our motion to be dismissed. We continue to defend ourselves vigorously.

The second one involves Federal Engineering & Marketing Associates Inc (FEMA) a Colorado corporation. FEMA is a former sales representative of Coda Octopus Colmek, FEMA claims breach of contract and seeks various relief in the District Court, Routt County, Colorado (Case Number 2009CV278). We have answered the complaint which included a counter-claim. The parties are now in discovery. We continue to defend ourselves vigorously.

On April 28, 2010 we instituted legal action in the Supreme Court of the State of New York against our ex- Chief Executive Officer, ex-Chief Financial Officer and two other ex-officers of the Company for, among other things, breach of contract. We have received each of the defendant's response and we have now filed our responses. We intend to pursue our claims against these persons vigorously in these proceedings.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not Applicable.

## Item 3. Defaults Upon Senior Securities

We have defaulted upon the senior secured debenture and have been served with Notice of Default by the Noteholder (See Note 2 and Item 2 for fuller discussion).

## Item 4. Removed and Reserved

None.

#### **Item 5. Other Information**

None.

#### Item 6. Exhibits

- 31 Certifications of the Chief Executive Officer and Chief Financial Officer pursuant to Rule 13a-14(a)
- 32 Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002



## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Coda Octopus Group, Inc.** (Registrant)

Date:September 20, 2010

/s/ Geoff Turner

Geoff Turner Chief Executive Officer

#### Exhibit 31

## CHIEF EXECUTIVE OFFICER CERTIFICATION

I, Geoff Turner, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Coda Octopus Group, Inc.:

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of circumstances under which such statements were made, not misleading with respect to the period covered by this report.

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operation and cash flows of the registrant as of, and for, the periods presented in this report.

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f))that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information: and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 20, 2010

/s/ Geoff Turner Geoff Turner Chief Executive Officer

## CHIEF FINANCIAL OFFICER CERTIFICATION

I, Judith Wallace, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Coda Octopus Group, Inc.:

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of circumstances under which such statements were made, not misleading with respect to the period covered by this report.

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operation and cash flows of the registrant as of, and for, the periods presented in this report.

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f))that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information: and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 20, 2010

/s/ Judith Wallace Judith Wallace Chief Financial Officer

#### Exhibit 32

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report of Coda Octopus Group, Inc. (the "Company") on Form 10-Q for the quarter ended July 31, 2010 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Geoff Turner, Chief Executive Officer, and I, Judith Wallace, Chief Financial Officer, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 that:

(1) This report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Geoff Turner Geoff Turner President, Chief Executive Officer

/s/ Judith Wallace Judith Wallace Chief Financial Officer

Date: September 20, 2010