
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of
the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 6, 2023

CODA OCTOPUS GROUP, INC.

(Name of Small Business Issuer in its Charter)

Delaware
(State or other jurisdiction
of incorporation or organization)

001-38154
(Commission
File Number)

34-2008348
(I.R.S. Employer
Identification Number)

3300 S Hiwassee Rd., Suite 104-105
Orlando, Florida 32835
(Address, Including Zip Code of Principal Executive Offices)

407-735-2406
(Issuer's telephone number)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	CODA	Nasdaq

Item 7.01 Regulation FD Disclosure

On February 6, 2023, Coda Octopus Group, Inc. (the "Company") posted on its website a revised corporate presentation. The presentation may be accessed here: www.codaoctopusgroup.com. A copy of the presentation is also included as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated herein by reference.

The information in this Current Report on Form 8-K is being furnished under Item 7.01 and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The following exhibits are filed with this report:

Exhibit No.	Description
99.1	Corporate Presentation
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: February 6, 2023

Coda Octopus Group, Inc.

By: /s/ Annmarie Gayle
Chief Executive Officer



CODA OCTOPUS GROUP, INC.

World Leader in Sound Underwater Technology

Corporate Presentation
February 2, 2023



Forward-Looking Statements



This presentation contains forward-looking statements concerning Coda Octopus Group, Inc. within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Those forward-looking statements include, without limitation, statements regarding the Company's expectations for the growth of the Company's operations and revenue. Such statements are subject to certain risks and uncertainties, and actual circumstances, events or results may differ materially from those projected in such forward-looking statements. Factors that could cause or contribute to differences include, but are not limited to, the business constraints caused by the coronavirus pandemic, customer demand for our products, market prices; the outcome of our ongoing research and developments efforts relating to our products including our patented real-time 3D solutions; our ability to develop the sales force required to achieve our development and other examples of forward looking statement set forth to our Annual Report on Form 10-K for the year ended October 31, 2021 filed with the Securities and Exchange Commission on February 14, 2022. Coda Octopus Group, Inc. does not undertake, and specifically disclaims any obligation to update or revise such statements to reflect new circumstances or unanticipated events as they occur.

CEO Vision Statement

"To grow the Group through increased and sustained organic growth through the exploitation of our unique and revolutionary underwater sonar technologies (Echoscope® Technology) and our newly launched Diver Augmented Vision Display ("DAVD") system and continue the advancements in customized rugged defense solutions. To increase our value proposition for the benefit of all stakeholders, including our employees."

Annmarie Gayle, Chairman and CEO

NASDAQ: CODA (As of February 2, 2023)

Market Cap	\$78.76 MM
Shares Outstanding	10.94 MM
Public Float	4.74 MM
% Officers & Director	32.0%

Overview

- Established business with strong pedigree in underwater technology and defense engineering:



Underwater Technology Solutions Business

Market leader in underwater imaging sonar technology. We have the world's only 4D, 5D and 6D sonar capability, being the only sonar generating up to 40 million 3D data points with the ability to see in real time multiple underwater targets from a single sensor. New generation of diving technology which brings real time information platform to global market for diving (DAVD).



Defense Engineering Business

Trusted DoD Supplier. Long-established relationships with U.S. and U.K. Primes - Defense Contractors, such as Raytheon, Northrop Grumman and BAE. A number of proprietary parts date back 30 years for significant programs such as Phalanx CIWS, yielding long-tail recurring and growing revenues.

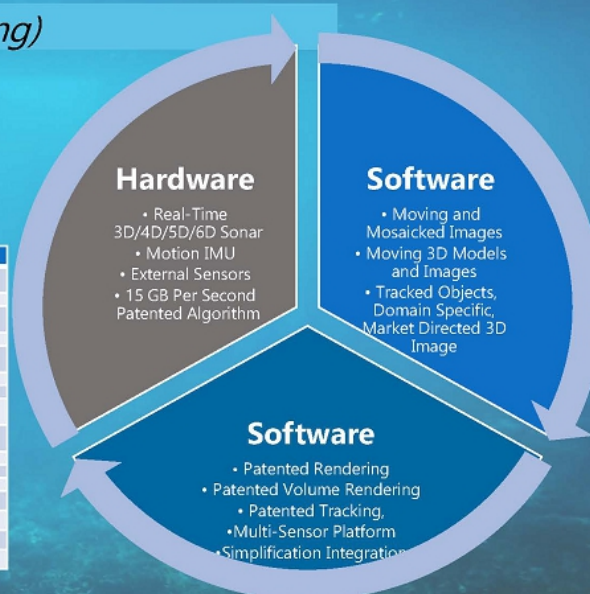
- Strong culture of IP ownership in Products Business, with the Engineering Business having sole supplier status for a number of proprietary parts sold into mission-critical integrated defense systems.
- Near-term catalysts - DAVD, new 5D/6D Echoscope PIPE® sonars, and new F280 Series® for additional growth in the Company.

Strong Culture of IP

Underwater solutions (Imaging and Diving)

- ✓ Multiple patents pending pertaining to recent technology innovations, such as 5D and 6D Echoscope PIPE®
- ✓ Patents cover the spectrum of software and hardware capabilities of Coda Octopus Group's unique real-time 3D technology
- ✓ Proprietary hardware and software are the complete system. Hardware Dependent on Software and vice-a-versa.

Number	Description	Expiry
US 7,466,628	A Method of constructing mathematical representations of objects from reflected sonar signals	1.1.2027
US 7,489,592	A Method of Performing a Patch Test for a sonar System	3.5.2027
US 7,898,502	A Method of representation of sonar images allowing 3D sonar data to be represented by a two-dimensional image	6.1.2028
US 9,059,486	A method of rendering volume representation of sonar images	4.16.2028
Japan 5565964	A method for drilling/levelling by an underwater drilling/levelling construction device	1.13.2031
Japan 5565967	A method of construction management for a 3D sonar device	10.13.2030
US 8,824,920	A method of volumetric rendering of 3D sonar data sets	6.22.2033
US 9,019,795	A method of object tracking using sonar imaging through point matching between 3D data sets	11.30.2033
US 10,088,566	A method of object tracking using sonar imaging using a bounding sphere for object tracking	11.25.2036
US 10,218,865	A method of compressing beamformed sonar data	2.1.2039
US 10,816,652	A method of compressing sonar data	11.28.2038
US 11,061,136	A method of tracking unknown possible objects with sonar	3.28.2039
US 11,204,108	A method of predicting and adjusting the laying of cable using sonar imaging	3.22.2039
US 11,448,755	A method of correcting beamformed data through split aperture beamforming	6.3.2041
US15/953423	A method of pseudo random frequency sonar ping generation	Provisional Allowance Received
JP2019-34056	A method of compressing sonar data	Provisional Allowance Received





FY2023 Management Goals

- ✓ Reduce R&D spending and re-focus resources to Global Business Development and Brand Building for key technologies such as Echoscope®, Echoscope PIPE® and DAVD and Investor Relations to create stakeholders value.
- ✓ Increase the Number of New Underwater Vehicle Programs on which our Technology, Echoscope® is embedded, thus paving the way for repeat sales when New Vehicles are rolled out by such Customers.
- ✓ DAVD (Diver Augmented Vision Display) System, our new real time data platform for global diving market. 2023FY
 - Complete and Deliver Prototype for US Military Command
 - Sell Evaluation Systems to this Command
 - Dependent on Outcome of Evaluation, secure Production Quantities.
- ✓ Seek to increase the number of Defense Program which our Engineering Businesses supply Proprietary Parts, thus increasing their Revenue Earning capability.



Annual Results FY Ended October 2022

REVENUE GROWTH

Net Sales	YoY Change
\$22.2M	4.2%

MARGIN EXPANSION

Operating Margin	YoY Change
22.5%	4.5 pts

NI IMPROVEMENT *

Net Income	YoY Change
\$4.3M	-13.1%

- We grew revenue over FY 2021 with progress around our key growth accelerators.
- Net Sales were \$22.22M versus \$21.33M in FY 2021, an increase of 4.2%. Adverse Exchange Rate Movements resulted in lower translation of revenues by our Foreign Subsidiaries of \$1.2M. Without this revenue would have increased 9.9% for FY 2022.
- Operating Income margin of 22.5% as total operating expenses declined by 6.8% during the year. The Products business recorded margins of 47.6% while the Services business generated margins of 9.6%
- Net Income of \$4.30M versus \$4.94M in FY 2021, a reduction of 13.1%
- Net Income hit by increased tax expense of \$831K in 2022 as well as reductions of FY 2021 of \$1.35M consisting of exceptional PPP and ERC contributions. See subsequent slides for a review of Net Income Before Taxes (Adjusted)
- Delivered EPS of \$0.40 versus \$0.46 in FY 2021

* Net Income before Tax excluding exceptional items of \$5.04M versus \$3.90M in FY 2021, an increase of 29.2%

Financial Snapshot

ANNUAL	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022
Revenues	\$18,019,429	\$25,056,934	\$20,043,810	\$21,331,527	\$22,225,803
Net Income	\$3,102,899	\$5,225,199	\$3,343,585	\$4,947,765	\$4,301,221
EBITDA	\$4,069,175	\$6,253,437	\$4,278,437	\$6,196,972	\$5,880,768
Earnings per share – basic	\$0.49	\$0.49	\$0.30	\$0.46	\$0.40

Net Income Before Tax (Adjusted)

Period Ending	10/31/21	10/31/22
Net Income	\$4,947,765	\$4,301,221
PPP Contributions	(\$648,872)	-
ERC Program	(\$701,568)	(\$88,917)
Income Tax Expense	\$305,479	\$831,114
Net Income Before Tax (Adjusted)	\$3,902,804	\$5,043,418
<i>NI Percentage Change YoY (%)</i>		29.2%

Financial Snapshot

Period Ending	7/31/21	7/31/22	10/31/21	10/31/22	10/31/21	10/31/22
QUARTERLY	Q3 2021	Q3 2022	Q4 2021	Q4 2022	FY 2021	FY 2022
Revenues	\$5,827,375	\$6,267,409	\$5,080,617	\$5,135,348	\$21,331,527	\$22,225,803
Net Income	\$1,521,086	\$1,768,657	\$89,902	\$704,013	\$4,947,765	\$4,301,221
EBITDA	\$1,554,038	\$2,252,278	\$1,096,818	\$1,243,792	\$6,196,972	\$5,880,768
Earnings per share – basic	\$0.14	\$0.16	\$0.01	\$0.06	\$0.46	\$0.40

Product Design & Manufacturing

24/7 Support and 3D Field Experts

Marine Technology Business (Underwater Technology Business)

Research Development and Innovation

Software Application and Custom Development

How We Sell

COTS Products & Engineering Services

Products

Commercial off-the-shelf (COTS) product sales occur primarily through two channels:

- **Direct Sales:** Most sales occur through our in-house sales resources based in both the U.S. and U.K.
- **Agents:** We also use a wide network of third party agents to expand our reach around the world

Services

Our engineering services are primarily sold through:

- **Prime Partnerships:** We benefit from the small business allowance through our strategic relationships with primes such as Northrop Grumman, Raytheon, etc.
- **Additionally:** For our rugged mission computers we use appointed sales agents with Defense experience
- **In-House** Business Development Resource

13

Global Market Revenue Split

New Generation of Underwater Vehicles Requiring imaging sensors, for Real Time 3D Imaging

- Key Market Focus on Defense
- Current Market split for Marine Products 40% (current) to 60% (projected)
- Technology adoption on new generation of underwater vehicles
- Strong Defense requirement for 3D real-time perception underpinning demand and applicability for our technology

Products



Services



14

Echoscope PIPE[®] Family of Volumetric Sonars

Visualization & Mapping for Widest Range of Applications



Echoscope PIPE[®]

Echoscope PIPE[®] C500
Compact Edition

Depth Rating

Echoscope^{4G}[®] Surface



Echoscope^{4G}[®] Deep Water



SWaP (Size, Weight and Power) and Price

Seeing & Measuring in Real-Time 3D in Zero Visibility Conditions Underwater

15

Echoscope[®] Family of Volumetric Sonars

Continuation of Echoscope[®] Series

Echoscope^{4G}[®]

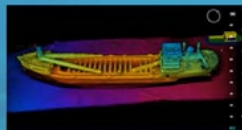
Hardware
Packaged in the new
Fourth Generation (4G)
Form Factor

Processing Engine
Third Generation
Processing Engine



16,384
Points of Data

Single Real-Time Image



New Echoscope PIPE[®]

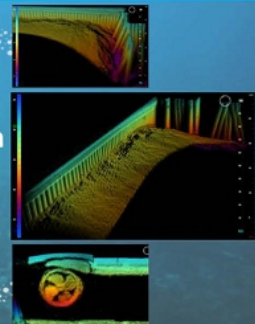
Hardware
Packaged in the same
Fourth Generation (4G)
Form Factor

**New Innovative
Processing Engine**
For Real-Time Parallel
Processing



Up to 40 million
Points of Data

Multiple Parallel Images



16



Coda Real-Time 3D Technology

Sample Echoscope® Project ROI Snapshots

200

Blocks placed
per day

Van Oord Port Construction Project

Placement of **24,000** CORE-LOC
Armour Units
Record Production Rates

Cost Saving: **Priceless**
Duration: **1-2 Years**

76

Sleepers placed
per day

ZADCO Sleeper Placement

Was: **4** sleepers placed in **12** hours
Now: **76** sleepers placed in
24 hour shifts

Productivity: **> 3,000%**
Cost Saving: **> \$3 million**
Duration: **3-6 months**

0

Visibility
Conditions

UTEC Oilfield Development

Zero Visibility Conditions

Productivity: **> 100%**
Cost Saving: **Priceless**
Duration: **3 months**

\$1M

In cost savings

DEME Rock Dumping

Zero Visibility and Accurate
Placement Required

Productivity: **> 100%**
Cost Saving: **> \$1 million**
Duration: **6 days**

>100%

Productivity rates

Technip/Shell

Echoscope used in Zero Visibility
Saved significant NPT

Productivity: **> 100%**
Cost Saving: **> \$2 million**
Duration: **6 months**



3D Product Line

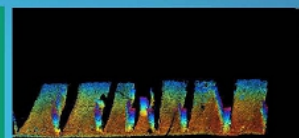
Competing Technology is No Comparison

Pelican Island Causeway, Galveston TX



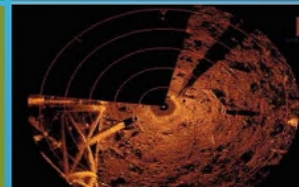
3D Multibeam

Produces static map
after hours or days of
processing
NO Real-Time image



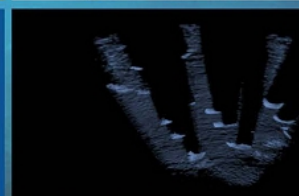
2D Scanning Sonar

Produces static map
after hours or days of
processing
NO Real-Time image



2D Imaging Sonar

Produces 2D real-time
image with no depths
and NO Mapping



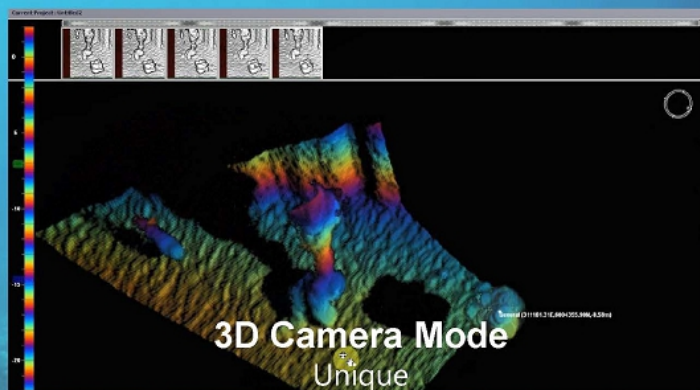
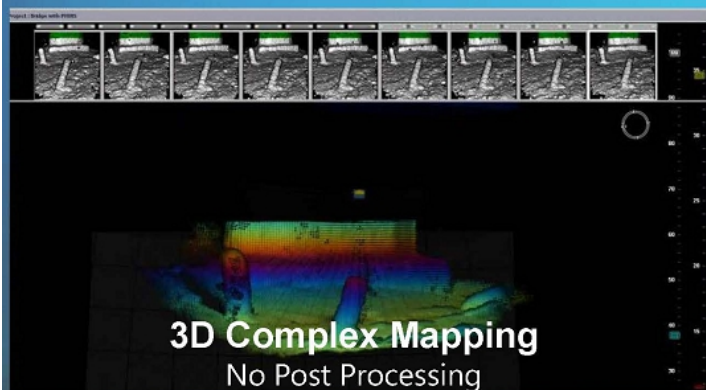
Real-Time 3D Imaging **AND** Real-Time Mapping – see the shadows disappear!
Client deliverables complete in 54 seconds...



3D Product Line

What is the key USP?

Single **S**ensor, Multiple **P**arallel **P**rocessing **A**pplication, for **V**ision, **M**apping and **M**easurement



World's most advanced sonar technology – real-time 3D/5D/6D Subsea Imaging

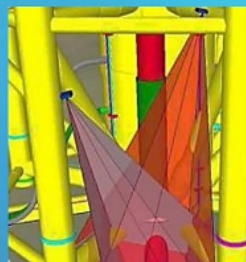
19



3D Product Line

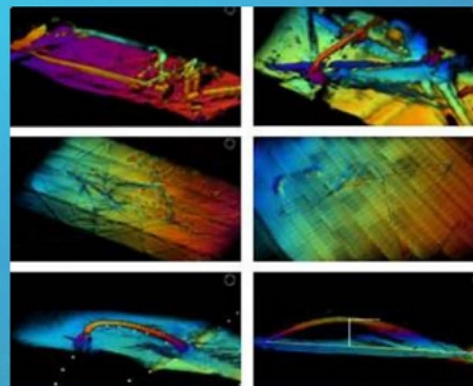
Delivering on Everyday Challenges Subsea

Complex Asset Placement – Alaska Monopod Installation



- Four Echoscopes® used to provide real-time visualization of landing site and control stabilization for crane operators
- Software 'models' provided real-time indication of distance and alignment with landing interface
- Conventional placement and positioning methods ineffective

Oilfield Disaster Recovery



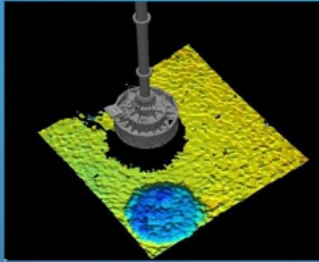
- Survey and mapping of complex 3D 'Tendons' enabling fast and effective removal
- Conventional methods ineffective and displaced

20

3D Product Line

Delivering on Everyday Challenges Subsea

Mineral Mining - Diamonds



- Operator can "see" exactly where each cut has taken place
- No overlapping of cuts
- Significant productivity benefit

Marine Construction - Breakwaters

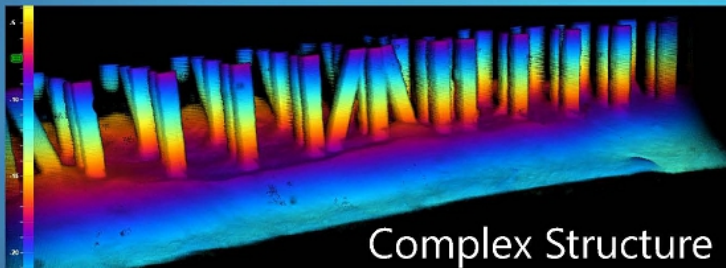


- Echoscope® is the No. 1 preferred solution for subsea placement
- Crane operator can "see" and "track" and "place" the moving block underwater
- Complete scene awareness for operators, engineers and owners
- Construction deliverable sign off using our technology

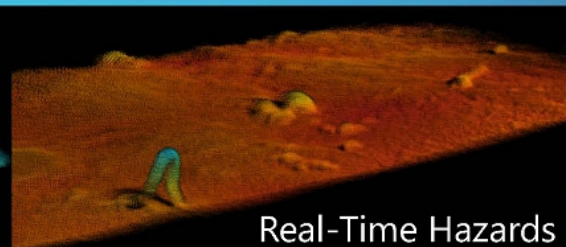
21

Defense Applications

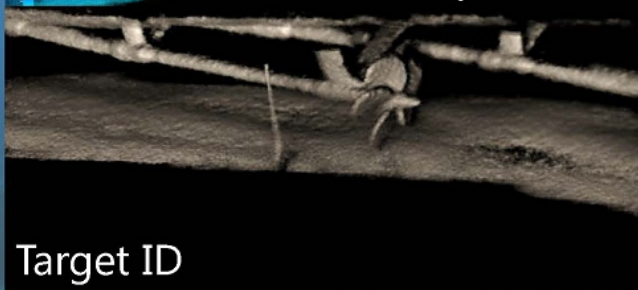
Real-Time 3D Decision Making



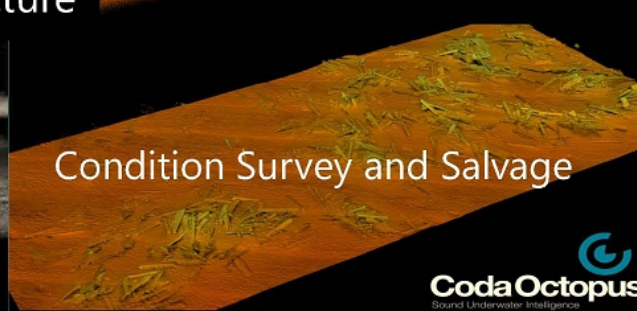
Complex Structure



Real-Time Hazards



Target ID



Condition Survey and Salvage

22

Real-Time 3D Imaging in Defense Applications

Strategic Development and Partnerships

Momentum has grown significantly within the U.S. Navy community for CODA's industry-leading, real-time technology solutions. The following groups are actively funding development, trials or purchases of Coda Octopus Echoscope® technology:

- Swimmer Delivery Vehicles
- Mine Counter Measures
- Ship Hull Inspection
- Salvage and Diver Support
- Critical Asset Inspection
- Real-Time Threat Detection



23

Key Growth Market

Defense, Navy Activities, Law Enforcement and Coast Guards

- Search & Rescue and Recovery Missions
- Asset Identification & Reacquisition
- See & Identify Targets and Hazards
- Record & Map to gather intelligence and analyze threats & hazards, before committing higher value assets
- Real-Time Surveillance
- Ship Hull Scanning

**Real-Time
Decision
Making**

**Unique technology to manage
in real-time subsea threats**

- Obstacle Avoidance for manned & unmanned missions
- Route Clearance Survey for foreign ports
- Mine & Threat location & identification
- Front end threat identification – landings, special forces incursion
- Port & Harbour Security
- Diving Applications

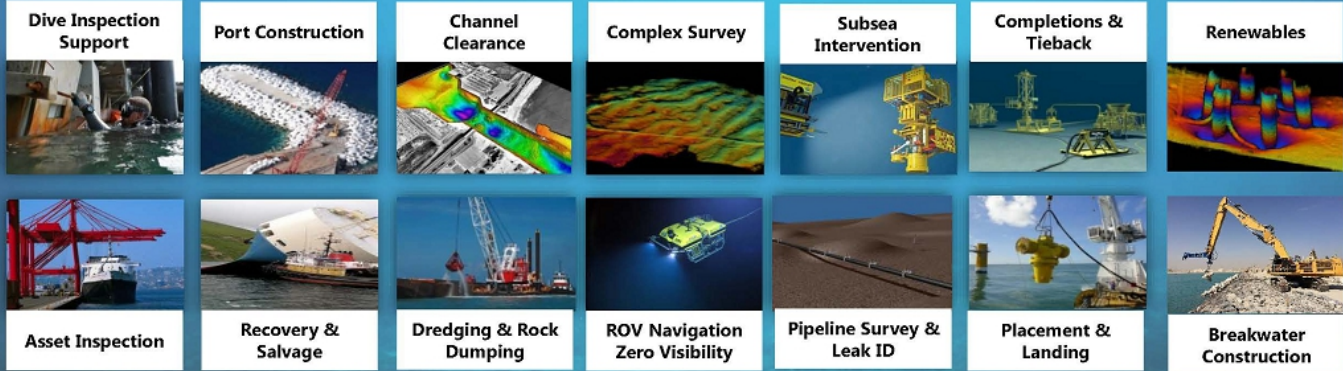


24

Commercial Applications

Marine Products Business

Marine and Port Construction, Renewables, Research, Educational Institutions, and Oil and Gas



25

Snapshot of Customers

Marine Products Business



26

Summary of Growth Accelerators

What is **DAVD**?

Who uses **DAVD**?

Why **DAVD** revolutionizes diving?

The **DAVD** opportunity

27

About DAVD (Growth Pillar of Company)



28

Summary of Growth Accelerators

What is DAVID?

- **DAVD** is a complete Diver Video, Media and Communication system
- Connects the **Diver** and the **Supervisor** coherently (similar to a virtual meeting)
- **Diver** uses see-through head-up Augmented Reality (AR) display
- **DAVD**, for the first time in diving, allows **Diver** and **Supervisor** to share the same view and information



DAVID Workstation



DAVID HUD

Topside

Subsea

29

Summary of Growth Accelerators

Who uses DAVID?

- The **DAVD** system is fully compatible with all standard diving helmets full-face masks
- **DAVD** focus is all diver markets excluding the leisure scuba market
- **DAVD** addresses all high importance key challenges and problems in diving

Visibility – Diving is performed almost exclusively in low to zero visibility conditions presenting significant challenges for the Diver and Supervisor to safely navigate and perform tasks.

Location Complexity – Project location increases complexity as the dive site is typically around structures, challenging terrain and subsea assets that are difficult to navigate and access.

Technical Skill – The physical task often requires deep technical instruction, work process and procedures which is challenging for the diver to retain and communicate effectively to the Supervisor.

Information and Data – The project or task demands on accessible data and information prior to, during and after the dive.

Search & Rescue



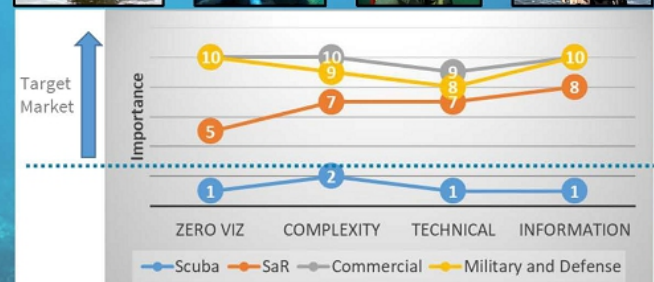
Commercial



Military



Defense



30

Summary of Growth Accelerators

Why DAVD revolutionizes diving?

PROBLEM - Diving Challenges

Diving is regularly conducted in low to zero visibility environments in which standard visual displays, cameras and gauges are virtually useless. Even in somewhat visible environments, situational awareness, navigation and topside communication can be problematic and very limited. The tasks the diver is expected to perform are technical in nature and often in complex hostile locations. This requires prior detailed information and instruction. Divers, depending on the water depth, have limited time on the seafloor to perform this tasks – this could be as little as 20 minutes.

SOLUTION – Diver Augmented Vision Display System

The **DAVD** system radically transforms the dive mask or helmet into an immersive display capable of providing everything from life support data, to live high resolution 3D Sonar Data (Echoscope®), to advanced navigation displays to 3D augmented reality displays.



31

Summary of Growth Accelerators

Why DAVD revolutionizes diving?

The **DAVD** system addresses critical diving challenges and uniquely places the diver in full control of his personal augmented reality display. Five core feature areas are provided effortlessly allowing DAVD users to adapt to all levels of detail and complexity



LOCATION

Real-time Diver Compass, Depth and Location, and navigation to Dive Stage, Work Site and identified waypoints and hazards

VISIBILITY

Enhance the Diver experience with real-time Video, 3D Sonar and Augmented Reality scene awareness

COMMUNICATION

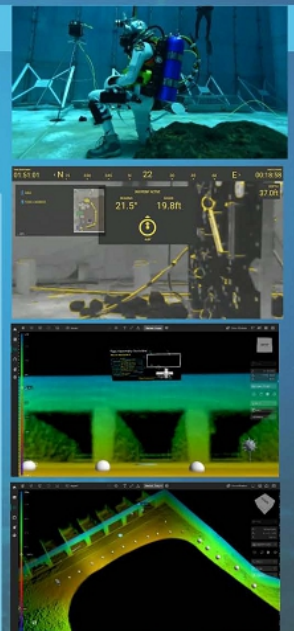
Communicate with rapid TEXT messaging, detailed instructions and procedures, simple guidance and digital speech and audio

SAFETY

Diver life support, navigation and dive timer data synchronized with supervisor in real-time to ensure safe diver monitoring

DATA

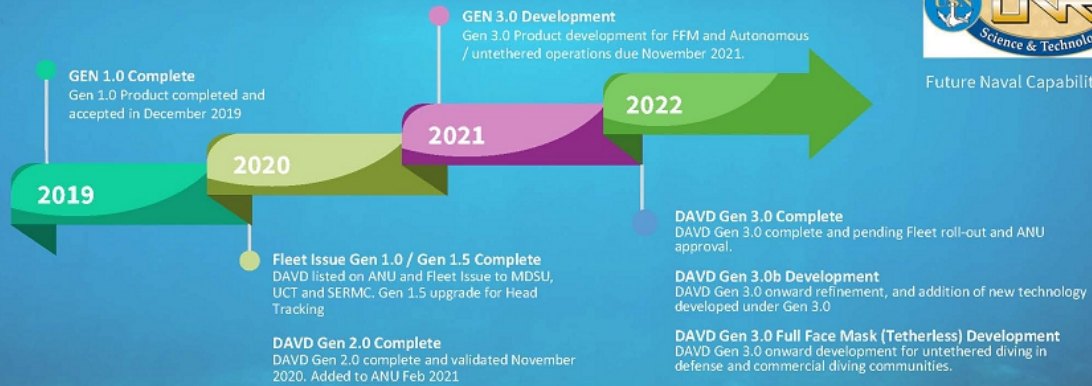
Diver and Supervisor can share and access all project data and information on-demand in real-time



32

Project & Technology Outline

DAVD Program Timeline and Background



Future Naval Capabilities (FNC)



DAVD Gen 1.0 System



DAVD Gen 3.0 System



DAVD Multi-Diver Support

33

About the DAVD

Diver Augmented Vision Display System Gen 1 – Gen 3

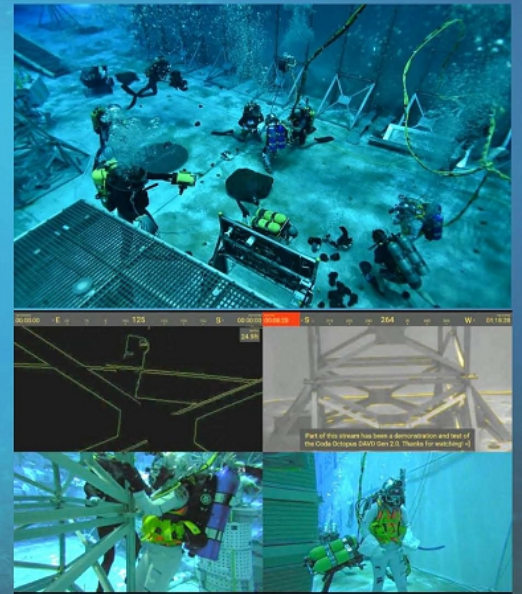


34



Key DAVD Milestone Progress

- DAVD is approved under Authorization for Navy Use (ANU)
- DAVD now compatible with a widespread of Helmets, Face Masks and Diving Suits
- Customization of DAVD Technology for US Military Command, Prototype to be delivered in February
- DAVD GEN 3 is now being sold to US NAVY and we have around 30 systems in use in the field. Users include:
 - MDSU-1 and 2 (Mobile Diving and Salvage Unit)
 - UCT 1 and 2 (Underwater Construction Team)
 - EXWC (Expeditionary Warfare Center)
 - NSWC PCD (Naval Surface Warfare Center in Panama City Division)
 - SERMC (South E. Regional Maintenance Center)



30



Value Drivers

- First mover in innovating and commercializing real-time 3D sonar technology for the subsea market
- No other commercially available real-time 3D sonar in the market
- As market requirements shift to real-time imaging our 5D/6D Innovation decisively puts CODA in the lead for real-time underwater imaging with parallel real-time processing
- Multiple initiatives underway with U.S. Navy and defense bodies, and tracking significant development funding for further research and development for defense space
- DAVD is a key technology and is set to change the way diving operations are performed globally (real time information platform for diving).
- Strong Patents and Intellectual Property Rights Portfolio
- Technically adept Group with strong brand as market leaders in real-time visualization subsea
- Diversified Group, with two stand-alone engineering businesses, which have recurring streams of revenues through supplying proprietary parts into a number of funded U.S. Defense Programs and U.K. Defense Programs, and the products business selling into the subsea market

36

Thermite® Rugged Embedded Computing Solutions

Mission Critical Integrated Systems

Software Engineering

Systems Engineering



COLMEK™

Engineering Business

Electronic Design

Manufacturing & Prototyping

Advanced Signal Processing

Obsolescence Management of Legacy Defense Products

37

Key Markets



Coda Octopus Group, Inc.

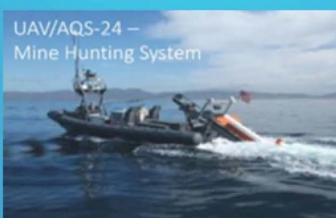
Coda Octopus Colmek – Engineering Business

Trusted U.S. DoD Subcontractor

Phalanx® Close-in Weapon System (CIWS)



UAV/AQS-24 – Mine Hunting System



AN/AQS-24 – Mine Hunting System



SeaRAM



Thermite®



38

Customers

Coda Octopus Colmek – Engineering Business



39

Growth Catalysts

- **Obsolescence management:** Defense requirements for extended system/program life offer significant sustainment opportunity
 - Engineering services to re-design/upgrade
 - Production opportunity through program life
- **Ruggedized Embedded Computing**
 - Logical companion to engineering services business
 - Leverage engineering expertise and production capability
 - Thermite® Products offer range of solutions to for broad range of missions
 - Rapidly customizable for specific mission requirements
 - Targeted to capture current and emerging computing requirements



40

Thermite® Embedded Computing Solutions

Market: The ~\$1B (estimated) embedded computing market shows strong growth, reflecting increasing demand for embedded computing capability on military platforms

Thermite® Vision: Focus on small, low power applications. Offer standard products and provide rapid, low-cost customization



Thermite® Octal



Thermite® GPU



Thermite® DPP

Applications
Mission Computer/Platform Control
Signal/Sensor Processing
Artificial Intelligence at the Tactical Edge
Augmented Reality
High-volume Secure Data Storage

Opportunities
Shipboard Control Systems
Ground/Airborne Data Capture & Analysis
Next-Generation Unmanned Aerial Vehicles
Robotic Ground Vehicles

41



Product Design and Manufacturing

Software Engineering

Martech

Engineering Business

Electronic Design

Test, Instrumentation and Control



Subsea and Harsh Environment Design

Mechanical Engineering

Complete Product Lifecycle Development

Obsolescence Management of Legacy Defense Products

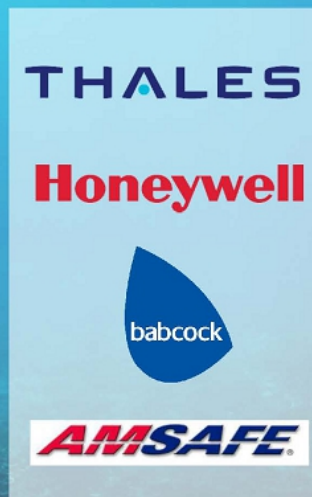
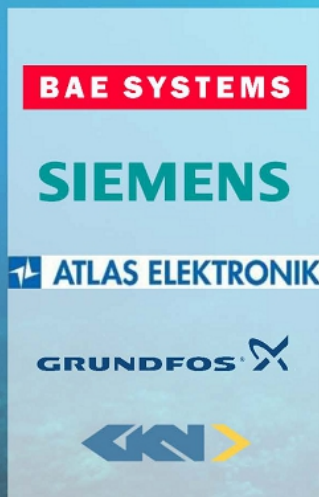
42

43

Customers

Coda Octopus Martech – Engineering Business

Located in Portland, Dorset, UK. Martech follows the same model as Colmek.



43

Growth Catalysts

- **Long-tail recurring revenues from ongoing Defense Customer Programs**
 - Proprietary Chemical Decontamination Systems
 - Component of the Eurofighter Tycoon's Ground Equipment
 - Used to decontaminate pilot helmets that have come in contact with chemical weapons
- **Increasing customer base via successful R&D Programs**
 - Pump and Pressurization Controllers – Grundfos
 - Developed a series of proprietary fire sprinkler pump controllers in use by customers including Grundfos, a global leader and industry trendsetter
 - Developing a variant of the Grundfos' FireSAFE product, to address timely high-rise sprinkler system requirements - forecasting sales of 1000 units in 2021
 - Designed and manufactured the pressurization controller for Grundfos' Pressure Half Time line – shipped 3,000 unit order, FY 2018 to Q1 FY2020; forecasting repeat order of 3000 units in 2021



44



Operations

Group Headquarters



Marine Technology Business



Defense Products & Engineering Business



Coda Octopus Group Management



Annmari Gayle, LL.B, LLM (Qualified Solicitor England & Wales) – Chair and Chief Executive Officer – Denmark

Ms. Gayle has been our CEO and a member of the Board of Directors since 2011. She has also been the CEO of our flagship Products Business since 2012. Prior thereto, she spent two years assisting with the restructuring of our company. She previously served with the Company as Senior Vice President of Legal Affairs between 2006 and 2007. Earlier in her career, she worked for a major London law practice, the United Nations, and the European Union. Ms. Gayle has a strong background in restructuring and has spent more than 12 years in a number of countries where she has been the lead adviser to a number of transitional administrations on privatizing banks and reforming state-owned assets in the CEE countries including banking, infrastructure and telecommunications assets. Ms. Gayle has also managed a number of large European Union funded projects. Ms. Gayle holds a Law degree gained at the University of London and a Masters of Law degree from Cambridge University. She is qualified to practice as a solicitor in England & Wales.

Nathan Parker – Chief Financial Officer – U.S – Salt Lake City.

Nathan Parker joined the Company as Chief Financial Officer on June 13, 2022.

From 2021 to 2022, Mr. Parker was Chief Financial Officer for Water Treatment of Franklin Electric, a Fort Wayne, Indiana based manufacturer and distributor of water and fuel systems for use across residential, commercial, agricultural, industrial, and municipal applications. From 2016 to 2021, he was Chief Financial Officer of The RDI Group, a privately held manufacturer of industrial systems for the asphalt roofing, construction, telecom, and power and metal coil processing industries. Between 2010 and 2016, he worked in various financial positions at Amcor Flexibles, a global leader in packaging for food, beverage, pharmaceutical, medical, and personal care, and Whirlpool Corporation, a leading kitchen and laundry appliance company. Prior thereto, he worked as an analyst at The Connable Office, a multiple-family investment firm offering wealth management, holistic planning, and trust and advisory services. Mr. Parker earned a Master of Business Administration from Michigan State University and a Bachelor of Science, Financial Services, from Brigham Young University.

Coda Octopus Group

Management

Blair Cunningham – President of Technology –US – Orlando, Florida

Mr. Cunningham has been with the company since July 2004 and has had a number of roles including his current position of President of Technology and CEO of Coda Octopus Products, Inc. CTO of Coda Octopus Group, Inc. since 2005 and Senior Vice President of Products Division between July 2004 and July 2005. Earlier in his career he worked for several firms as a systems analyst and developer. Mr. Cunningham has a strong background in technology development, design and large-scale software development with a key focus on process efficiency and end-user experience. Mr. Cunningham received an HND in Computer Science in 1989 from Moray College of Further Education, Elgin, Scotland. Because of Mr. Cunningham's expertise in technology and delivery of large scale software projects, the company believes that he is highly qualified to serve in his current roles.

Kevin Kane – Chief Executive Coda Octopus Colmek, Inc. – US – Salt Lake City

Mr. Kane has been with the Company since July 2021. Prior to joining Coda Octopus Colmek, Mr. Kane served as Vice President, International Business Development, for the L3Harris Technologies' Communications Systems segment from July 2019 to March 2021. Prior to the merger of L3 Technologies and Harris Corporation, he was Vice President, International Business Development, for L3 Technologies' Communications and Networked Systems segment from September 2018 to July 2019, after leading Product Management at the L3 Technologies' Broadband Communications sector. From March 2013 to June 2015, he served as President and Chief Executive Officer of Datron World Communications, which followed his role as President and Executive General Manager of Codan Communications in Adelaide, Australia from July 2010 to March 2013. Earlier in his career, Mr. Kane worked for Harris Corporation in various roles, including engineering, strategy, business development and sales. Mr. Kane holds a Bachelor of Science Degree in Computer Engineering from the Rochester Institute of Technology, and a Master of Business Administration degree from Saint John Fisher College.

Coda Octopus Group

Board of Directors

Annmarie Gayle, LL.B, LLM – Chief Executive Officer and Chairman – Copenhagen, Denmark

Ms. Gayle was appointed Chairman of the Board in March 2017, and previously served as Director since 2011. Additionally, Ms. Gayle has been the Group CEO since 2011; assisted with the restructuring of the Company, 2009-2010, and served as SVP of Coda's Legal Affairs, 2006-2007. Earlier in her career she worked for a major London law practice, the United Nations and the European Union. Ms. Gayle has a strong background in restructuring and has spent more than 12 years in a number of countries where she has been the lead adviser to a number of transitional administrations on privatizing banks and reforming state-owned assets in the CEE countries including banking, infrastructure and telecommunications assets. Ms. Gayle has also managed a number of large European Union funded projects. Ms. Gayle holds a Law degree gained at the University of London and a Masters of Law degree from Cambridge University. She is qualified to practice as a solicitor in England & Wales.

Michael Hamilton, Director – U.S.

Mr. Hamilton served as Coda's Chairman of the Board, June 2010-March 2017, and continues to serve as a Director. Since 2014, Mr. Hamilton has provided accounting and valuation services for a varied list of clients. His career includes serving as Senior Vice President of Powerlink Transmission Company, 2011-2014, and audit partner at PriceWaterhouseCoopers, 1988-2003. He holds a B.S. in Accounting from St. Frances College and is a Certified Public Accountant and is accredited in business valuation. Mr. Hamilton services as the Chair of both the Board's Audit Committee and Compensation and Governance Committee, and as a member of its Nominating Committee.

Coda Octopus Group

Board of Directors

Mary M. Losty – Director – U.S.

Ms. Losty has been a member of Coda's Board of Directors since July 2017. Ms. Losty is a private investor in both U.S. equities and real estate. Her career includes serving as a Partner at Cornwall Asset Management LLC, a U.S. portfolio management firm, where she was responsible for the firm's investment in numerous small- to medium- cap emerging growth companies, 1998-2010. She was portfolio manager at Duggan & Associates, 1992-1998, and an equity research analyst at Kimelman & Company, 1990-1992. Previously she worked at Morgan Stanley & Co. and was the top aide to James R. Schlesinger, a five-time U.S. cabinet secretary. Former Board director positions include Prodera Networks, Inc. 2007-2015, and Blue Earth, Inc. formerly Genesis Fluid Solutions Holdings, 2009-2011. Ms. Losty received her J.D. from Georgetown University Law Center and her B.S. from Georgetown University's School of Foreign Service. Ms. Losty serves on the Board's Audit and Nominating Committees.

J. Charles Plumb, Captain, USNR (Ret.) – Director – U.S.

Captain Plumb has been a member of Coda's Board of Directors since September 2019. Captain Plumb is a retired U.S. Navy fighter pilot. On his 75th combat mission, just five days before the end of his tour in Vietnam, he was shot down over Hanoi, taken prisoner and tortured. During his nearly six years as a prisoner of war, he distinguished himself as a pro in underground communications. He was a great inspiration to all the other POWs and served as chaplain for two years. Following his repatriation, Captain Plumb continued his Navy flying career in Reserve Squadrons where he flew A-4 Sky Hawks, A-7 Corsairs and FA-18 Hornets. His last two commands as a Naval Reservist were on the Aircraft Carrier Coral Sea and at Fighter Air Wing in California. He retired from the United States Navy after 28 years of service. His military honors include two Purple Hearts, the Legion of Merit, the Silver Star, the Bronze Star and the P.O.W. Medal. He has been a motivational speaker, consultant and executive coach since 1973. His clients include General Motors, Fedex, Hilton, Aflac, the U.S. Navy, BMW and NASA. Since 2010, he has been member of the Board of Directors of the Lightspeed Aviation Foundation. Captain Plumb earned a B.S. in electrical engineering from the U.S. Naval Academy at Annapolis. We selected Captain Plumb because of his close ties to the U.S. Defense establishment.

49

Coda Octopus Group

Board of Directors

G. Tyler Runnels- Director– U.S.

Mr. Runnels has been nominated by our board to be elected as a director at the 2018 annual meeting to fill a vacancy created by the departure of two of our directors. Mr. Runnels has nearly 30 years of investment banking experience including debt and equity financings, private placements, mergers and acquisitions, initial public offerings, bridge financings, and financial restructurings. Since 2003, Mr. Runnels has been the Chairman and Chief Executive Officer of T.R. Winston & Company, LLC, an investment bank and member of FINRA, where he began working in 1990. Mr. Runnels was an early stage investor in our company and T.R. Winston & Company, LLC has served as our exclusive placement agent in one of our private placements raising early rounds of capital for our company. Mr. Runnels has successfully completed and advised on numerous transactions for clients in a variety of industries, including healthcare, oil and gas, business services, manufacturing, and technology. Mr. Runnels is also responsible for working with high net attorneys, qualified intermediaries and financial advisors. Prior to joining T.R. Winston & Co., LLC, Mr. Runnels held the position of Senior Vice President of Corporate Finance for H.J. Meyers & Company, a regional investment bank. Mr. Runnels is a member of the Board of Directors of Level Brands, Inc. (NYSE American: LEVB) and serves on the Pepperdine University President's Campaign Cabinet. Mr. Runnels received a B.S. and MBA from Pepperdine University. Mr. Runnels holds FINRA series 7, 24, 55, 63 and 79 licenses. We selected Mr. Runnels to serve on our board of directors based upon his significant expertise both as an investor and advisor, as well as his experience as a board member of a number of listed companies.

50

CODA OCTOPUS GROUP, INC.

World Leader in Sound Underwater Technology

NASDAQ: CODA

www.codaoctopusgroup.com

Investor Relations:
Cody Slach or Jeff Grampp, CFA
Gateway Group, Inc
(949)574 3860
CODA@GatewayIR.com
