# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 30, 2019

OR

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-38154

## **CODA OCTOPUS GROUP, INC.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of Incorporation or organization)

3300 S Hiawassee Rd., Suite 104-105, Orlando, Florida (Address of principal executive offices) Registrant's telephone number, including area code:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act (Check one): []

Large accelerated filer [ ] Accelerated filer [ ] Non-accelerated filer [ ] Smaller reporting company [X]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

The number of shares outstanding of issuer's common stock, \$0.001 par value as of June 13, 2019 is 10,415,416.

34-200-8348 (I.R.S. Employer Identification Number)

> 32835 (Zip Code) (863) 937 8985

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Item 1. Financial Statements



Unaudited Consolidated Financial Statements For the Three and Six Months Ended April 30, 2019 and 2018

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## CODA OCTOPUS GROUP, INC. Consolidated Balance Sheets April 30, 2019 and October 31, 2018

	2019 Unaudited	2018
ASSETS		
CURRENT ASSETS		
Cash	\$ 9,257,932	
Accounts Receivable, Net	3,196,903	
Inventory	4,165,089	3,823,243
Unbilled Receivables	3,782,785	3,013,116
Other Current Assets	279,848	219,424
Prepaid Expenses	282,608	227,479
Total Current Assets	20,965,165	18,122,307
FIXED ASSETS		
Property and Equipment, net	6,121,877	5,246,183
. Toperty and Equipment, net	0,121,077	0,210,100
OTHER ASSETS		
Goodwill and Other Intangibles, net	3,608,091	3,613,952
Deferred Tax Asset	1,253,799	
		<u>, , , , , , , , , , , , , , , , , </u>
Total Other Assets	4,861,890	5,368,121
Total Assets	\$ 31,948,932	\$ 28,736,611

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## CODA OCTOPUS GROUP, INC. Consolidated Balance Sheets (Continued) April 30, 2019 and October 31, 2018

		2019 Unaudited		2018
LIABILITIES AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES				
	<b>^</b>		<u>_</u>	000 4 40
Accounts Payable	\$	1,195,653	\$	988,148
Accrued Expenses and Other Current Liabilities		556,170		685,454
Loans and Note Payable, current Deferred Revenue, current		476,241		964,695
Deferred Revenue, current		619,519		602,914
		2 0 17 502		2.241.211
Total Current Liabilities		2,847,583		3,241,211
LONG TERM LIABILITIES				
LOING TERMI LIABILITIES				
Deferred Revenue, long term		143,587		48,906
Loans and Note Payable, long term		817,735		1,059,544
		017,755		1,000,011
Total Long Term Liabilities		961,322		1,108,450
		901,522	-	1,100,450
Total Liabilities		3,808,905		4,349,661
Total Elabilities		5,000,705		4,549,001
STOCKHOLDERS' EQUITY				
Common Stock, \$.001 par value; 150,000,000 shares authorized, 10,671,524 and 10,640,416 shares issued and				
outstanding as of April 30, 2019 and October 31, 2018, respectively		10,672		10,641
Additional Paid-in Capital		58,747,081		58,599,378
Accumulated Other Comprehensive Loss		(1,835,827)		(2,228,663)
Accumulated Deficit		(28,781,899)		(31,994,406)
			-	
Total Stockholders' Equity		28,140,027		24,386,950
	-	-, -,-,	-	,- · · ,- • •
Total Liabilities and Stockholders' Equity	\$	31,948,932	\$	28,736,611
	\$	51,740,752	ψ	20,750,011

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## CODA OCTOPUS GROUP, INC. Unaudited Consolidated Statements of Income (Loss) and Comprehensive Income (Loss) For the Periods Indicated

	Three Months Ended April 30,			Six Months E	nded April 30,	
	 2019		2018	2019		2018
Net Revenues	\$ 6,783,272	\$	3,526,396	\$ 12,541,780	\$	6,576,953
Cost of Revenues	 2,058,610		940,858	 4,284,046		1,886,965
Gross Profit	4,724,662		2,585,538	8,257,734		4,689,988
OPERATING EXPENSES						
Research & Development	745,227		640,477	1,316,553		1,311,016
Selling, General & Administrative	 1,696,682		2,025,630	 3,315,957		3,531,387
Total Operating Expenses	 2,441,909		2,666,107	 4,632,510		4,842,403
INCOME (LOSS) FROM OPERATIONS	 2,282,753		(80,569)	 3,625,224		(152,415)
OTHER INCOME (EXPENSE)						
Other Income	26,228		84,015	59,069		90,670
Interest Expense	 (24,347)		(80,741)	 (49,408)		(183,489)
Total Other Income (Expense)	 1,881		3,274	 9,661		(92,819)
NET INCOME (LOSS) BEFORE INCOME TAXES	2,284,634		(77,295)	3,634,885		(245,234)
INCOME TAX BENEFIT (EXPENSE)						
Current Tax Benefit (Expense)	24		(30)	77,991		(30)
Deferred Tax (Expense)	 (311,164)			 (500,369)		
Total Income Tax Expense	 (311,140)		(30)	 (422,378)		(30)
NET INCOME (LOSS)	\$ 1,973,494	\$	(77,325)	\$ 3,212,507	\$	(245,264)
NET INCOME (LOSS) PER SHARE:						
Basic	\$ 0.18	\$	(0.01)	\$ 0.30	\$	(0.03)
Diluted	\$ 0.18	\$	(0.01)	\$ 0.30	\$	(0.03)
WEIGHTED AVERAGE SHARES:				 		
Basic	10,671,443		10,353,876	10,665,970		9,754,033
Diluted	 10,671,443		10,353,876	 10,665,970		9,754,033
NET INCOME (LOSS) Other Comprehensive Income (Loss)	\$ 1,973,494	\$	(77,325)	\$ 3,212,507	\$	(245,264)
Foreign Currency Translation Adjustment	 94,981		(381,001)	 392,836		574,936
Total Other Comprehensive Income (Loss)	 94,981		(381,001)	 392,836		574,936
COMPREHENSIVE INCOME (LOSS)	\$ 2,068,475	\$	(458,326)	\$ 3,605,343	\$	329,672

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## CODA OCTOPUS GROUP, INC. Unaudited Consolidated Statements of Changes in Stockholders' Equity For the Three and Six Months Ended April 30, 2019 and 2018

		ed Stock ies C		Commor	1 Stoc	:k	Additional Paid-in		ccumulated Other mprehensive	Accumulated	
	Shares	Amo	unt	Shares	Α	mount	Capital	In	come (Loss)	Deficit	Total
Balance, October 31, 2017 (Audited)	1,000	\$	1	9,136,121	\$	9,136	\$ 52,839,651	\$	(2,038,431)	\$ (36,982,937)	\$ 13,827,420
Stock Issued to Investors	-		-	1,125,950		1,126	4,953,054		-	-	4,954,180
Foreign currency translation adjustment	-		-	-		-	-		955,937	-	955,937
Net Loss			-			-			<u> </u>	(167,939)	(167,939)
Balance, January 31, 2018	1,000		1	10,262,071		10,262	57,792,705	_	(1,082,494)	(37,150,876)	19,569,598
Stock Issued to Investors	-		-	77,777		78	358,474		-	-	358,552
Stock Issued to Consultants	-		-	12,500		12	57,238		-	-	57,250
Stock Issued to Former Officer	-		-	63,068		63	277,436				277,499
Foreign currency translation adjustment	-		-	-		-	-		(381,001)	-	(381,001)
Net Loss			-		_	-			-	(77,325)	(77,325)
Balance, April 30, 2018 (Unaudited)	1,000	\$	1	\$ 10,415,416	\$	10,415	\$ 58,485,853	\$	(1,463,495)	\$ (37,228,201)	\$ 19,804,573
		ed Stock					Additional		Accumulated Other		
	Ser	ies C		Commo	n Sto	ck	Paid-in	Co	omprehensive	Accumulated	
	Shares	Amo	ount	Shares	A	Amount	Capital	Ir	come (Loss)	Deficit	Total
Balance, October 31, 2018	-	\$	-	10,640,416	\$	10,641	\$ 58,599,378	\$	(2,228,663)	\$ (31,994,406)	\$ 24,386,950
Stock Issued to Investors				23,965		23	105,422		-	-	105,445
Foreign currency translation adjustment				-		-	-		297,855	-	297,855
Net Income						-			-	1,239,013	1,239,013
Balance, January 31, 2019	-	\$	-	10,664,381	\$	10,664	\$ 58,704,800	\$	(1,930,808)	\$ (30,755,393)	\$ 26,029,263
					_						
Stock Issued to Director				7,143		8	42,281		-	-	42,289
Foreign currency translation adjustment				-		-	-		94,981	-	94,981
Net Income				-	_		-	_	-	1,973,494	1,973,494
Balance, April 30, 2019		\$	-	10,671,524	\$	10,672	\$ 58,747,081	\$	(1,835,827)	\$ (28,781,899)	\$ 28,140,027

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## CODA OCTOPUS GROUP, INC. Unaudited Consolidated Statements of Cash Flows For the Periods Indicated Unaudited

	Six Months Ended April 30,				
	2019		2018		
CASH FLOWS FROM OPERATING ACTIVITIES					
Net income (loss)	\$ 3,212,507	\$	(245,264)		
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization	394,412		396,056		
Stock compensation	42,289		334,749		
Realized gain on the sale of property and equipment	(33,118)		-		
(Increase) decrease in operating assets:					
Accounts receivable	129,720		(701,896)		
Inventory	(341,846)		(347,914)		
Unbilled receivables	(769,669)		1,137,266		
Other current assets	(60,424)		213,085		
Prepaid expenses	(55,129)		27,925		
Deferred tax assets	500,370		-		
Increase (decrease) in operating liabilities:					
Accounts payable and other current liabilities	78,221		(468,259)		
Deferred revenue	 111,286		(103,033)		
Net Cash provided by Operating Activities	3,208,619		242,715		
CASH FLOWS FROM INVESTING ACTIVITIES					
Purchases of property and equipment	(2,099,714)		(521,594)		
Proceeds from the sale of property and equipment	725,000		-		
Net Cash used in Investing Activities	(1,374,714)		(521,594)		
CASH FLOWS FROM FINANCING ACTIVITIES	(-,-,)		(==-,=,=,)		
Repayments - loans and notes payable	(586,676)		(5,523,762)		
Issuance of stock for cash	105,445		5,312,733		
Net Cash used in Financing Activities	 (481,231)		(211,029)		
EFFECT OF CURRENCY EXCHANGE RATE ON CHANGES IN CASH	392,836		574,936		
	 572,050		574,750		
NET INCREASE IN CASH	1,745,510		85,028		
NET INCREASE IN CASH	1,745,510		85,028		
CASH AT THE BEGINNING OF THE PERIOD	7,512,422		6,851,539		
	 7,312,422		0,831,339		
CASH AT THE END OF THE PERIOD	\$ 9,257,932	\$	6,936,567		
SUPPLEMENTAL CASH FLOW INFORMATION					
Cash paid for interest	\$ 40,807	\$	160,861		
Cash paid for taxes	\$		100,001		
Cash para for taxes	\$ 7,840	\$	-		

The accompanying notes are an integral part of these unaudited consolidated financial statements.

### NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited interim consolidated financial statements have been prepared based upon U.S. Securities and Exchange Commission rules that permit reduced disclosure for interim periods. Therefore, they do not include all information and footnote disclosures necessary for a complete presentation of Coda Octopus Group, Inc.'s financial position, results of operations and cash flows, in conformity with generally accepted accounting principles. Coda Octopus Group, Inc. (the "Company", Coda Octopus," "we," or "us") filed audited consolidated financial statements as of and for the fiscal years ended October 31, 2018 and 2017 which included all information and notes necessary for such complete presentation in conjunction with its annual report on Form 10-K filed on February 1, 2019 (as amended on February 7, 2019 and April 23, 2019, the Form ("10-K"). The results of operations for the interim period ended April 30, 2019 are not necessarily indicative of the results to be expected for any future period or the entire fiscal year. These interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements for the year ended October 31, 2018, which are contained in the Form 10-K. The accompanying unaudited interim consolidated financial statements contain all adjustments (consisting of normal recurring items) which are, in the opinion of management, necessary for a fair statement of the Company's financial position as of April 30, 2019 and the results of operations, comprehensive income and cash flows for the interim periods ended April 30, 2019 and 2018. The unaudited interim consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany transactions and balances have been eliminated in consolidation. The Company uses the US dollar as the reporting currency for financial reporting. The financial position and results of operations of the Company's UK-based operations are measured using the British Pound Sterling, Australian-based operations are measured using Australian Dollars and Danish-based operations are measured using Danish Kroner as the functional currencies. Foreign currency translation, gains and losses, are recorded as a change in other comprehensive income. Transaction gains and losses generated from the remeasurement of assets and liabilities denominated in currencies other than the functional currency of our foreign operations are also included in other comprehensive income.

### NOTE 2 - REVENUE RECOGNITION

Beginning on November 1, 2018, the Company adopted the Financial Accounting Standards Board's Topic 606, *Revenue from Contracts with Customers* (Topic 606). Previously, we had recognized revenue in accordance with FASB Topic 605, *Revenue Recognition*. After carefully comparing the old and the new revenue standards, we believe that our previous revenue recognition policy is substantially consistent with our new revenue recognition policy and that revenues are consistently stated between periods and there will not be a cumulative effect adjustment.

### NOTE 2 - REVENUE RECOGNITION (Continued)

Topic 606 has established a five-step process to determine the amount of revenue to record from contracts with customers. The five steps are:

- Determine if we have a contract with a customer;
- Determine the performance obligations in that contract;
- Determine the transaction price;
- Allocate the transaction price to the performance obligations; and
- Determine when to recognize revenue.

All of our revenues are earned under formal contracts with our customers and are derived from both sales and rental of underwater technologies and equipment for imaging, mapping, defense and survey applications and from the engineering services that we provide. Our contracts do not include the possibility for additional contingent consideration so that our determination of the contract price does not involve having to consider potential variable additional consideration. Our product sales do not include a right of return by the customer.

With regard to our Products Segment, all of our products are sold on a stand-alone basis and those market prices are evidence of the value of the products. To the extent that we also provide services (e.g., installation, training, etc.), those services are either included as part of the product or are subject to written contracts based on the stand-alone value of those services. Revenue from the sale of services is recognized when those services have been provided to the customer and evidence of the provision of those services exist.

Revenue derived from rental of our equipment is recognized when performance obligations are met, in particular, on a daily basis during the rental period.

For arrangements with multiple performance obligations, we recognize product revenue by allocating the revenue to each performance obligation based on the relative fair value of each deliverable and recognize revenue when performance obligations are met including when equipment is delivered, and for rental of equipment, when installation and other services are performed.

Our contracts sometimes require customer payments in advance of revenue recognition and are recognized as revenue when the Company has fulfilled its obligations under the respective contracts. Until such time, we recognize this prepayment as deferred revenue.

For software license sales for which any services rendered are not considered essential to the functionality of the software, we recognize revenue upon delivery of the software.

With respect to revenues related to our Services Segment that are generated, there are contracts in place that specify the fixed hourly rate and other reimbursable costs to be billed based on material and direct labor hours incurred, revenue is recognized on these contracts based on material and direct labor hours incurred. Revenues from fixed-price contracts are recognized on the percentage-of-completion method, measured by the percentage of costs incurred (materials and direct labor hours) to date to estimated total services (materials and direct labor hours) for each contract. This method is used as we consider expenditures for direct materials and labor hours to be the best available measure of progress on these contracts.



### NOTE 2 - REVENUE RECOGNITION (Continued)

Quarterly, we examine all of our fixed-price contracts to determine if there are any losses to be recognized during the period. Any such loss is recorded in the quarter in which the loss first becomes apparent based upon costs incurred to date and the estimated costs to complete as determined by experience from similar contracts. Variations from estimated contract performance could result in adjustments to operating results.

### Recoverability of Deferred Costs

In accordance with Topic 606, we defer costs on projects for service revenue. Deferred costs consist primarily of direct and incremental costs to customize and install systems, as defined in individual customer contracts, including costs to acquire hardware and software from third parties and payroll costs for our employees and other third parties. The pricing of these service contracts is intended to provide for the recovery of these types of deferred costs over the life of the contract.

We recognize such costs in accordance with our revenue recognition policy by contract. For revenue recognized under the percentage of completion method, costs are recognized as products are delivered or services are provided in accordance with the percentage of completion calculation. For revenue recognized ratably over the term of the contract, costs are recognized ratably over the term of the contract, commencing on the date of revenue recognition. At each balance sheet date, we review deferred costs, to ensure they are ultimately recoverable.

Any anticipated losses on uncompleted contracts are recognized when evidence indicates the estimated total cost of a contract exceeds its estimated total revenue.

### Other Revenue Disclosures

See Note 14 – Segment Analysis - for a breakdown of revenues from external customers and cost of those revenues between our Products Segment and Services Segment including information on the split of revenues by geography.

### NOTE 3 - FAIR VALUE OF FINANCIAL INSTRUMENTS

The Company's short term financial instruments consist of cash, receivables, accounts payable and the line of credit. The Company adjusts the carrying value of financial assets and liabilities denominated in other currencies such as cash, receivables, accounts payable and the lines of credit using the appropriate exchange rates at the balance sheet date. The Company believes that the carrying values of these short term financial instruments approximate their estimated fair values.

#### NOTE 4 - FOREIGN CURRENCY TRANSLATION

The financial position and results of operations of the Company's foreign subsidiaries are measured using the local currency as the functional currency. Assets and liabilities of operations denominated in foreign currencies are translated into US dollars at exchange rates in effect at the balance sheet date, while revenues and expenses are translated at the weighted average exchange rates during the period. The resulting translation gains and losses on assets and liabilities are recorded in accumulated other comprehensive income (loss), and are excluded from net income until realized through a sale or liquidation of the investment.

### NOTE 5 - INVENTORY

Inventory is stated at the lower of cost (weighted average method) or market. Inventory consisted of the following components:

	Ap	ril 30, 2019	0	october 31, 2018
Raw materials and parts	\$	3,168,020	\$	2,887,505
Work in progress		603,701		472,204
Finished goods		393,368		463,534
Total Inventory	\$	4,165,089	\$	3,823,243

### NOTE 6 – FIXED ASSETS

Fixed assets consists of the following components:

	(	October 31,			October	31, 2018	
		2017	1	Acquisitions	Disp	osals	 Balance
Buildings	\$	4,082,346	\$	-		(85,486)	\$ 3,996,860
Land		200,000		-		-	200,000
Office machinery and equipment		2,064,449		853,796		(42,802)	2,875,443
Furniture, fixtures and improvements		1,165,897		38,344		(95,016)	 1,109,225
Totals		7,512,692		892,140		(223,304)	 8,181,528
Less: accumulated depreciation		(2,299,411)		(758,408)		122,474	(2,935,345)
Property and Equipment - Net	\$	5,213,281	\$	133,732	\$	(100,830)	\$ 5,246,183
	C	October 31,			A	0 2010	
	C C				April 3	0,2019	
		2018		Acquisitions		osals	 Balance
Buildings	\$	<i>,</i>	\$	Acquisitions 1,463,535		ć.	\$ Balance 4,730,395
Buildings Land		2018				osals	\$
Land Office machinery and equipment		2018 3,996,860				osals	\$ 4,730,395
Land		2018 3,996,860 200,000		1,463,535		osals (730,000)	\$ 4,730,395 200,000
Land Office machinery and equipment		2018 3,996,860 200,000 2,875,443		1,463,535		osals (730,000)	\$ 4,730,395 200,000 3,351,871
Land Office machinery and equipment Furniture, fixtures and improvements		2018 3,996,860 200,000 2,875,443 1,109,225		1,463,535 509,706 55,862		osals (730,000) (33,278)	\$ 4,730,395 200,000 3,351,871 1,165,087
Land Office machinery and equipment Furniture, fixtures and improvements Totals		2018 3,996,860 200,000 2,875,443 1,109,225 8,181,528		1,463,535 509,706 55,862 2,029,103		(730,000) (33,278) (763,278)	\$ 4,730,395 200,000 3,351,871 1,165,087 9,447,353

### NOTE 7- OTHER CURRENT ASSETS

Other current assets consisted of the following components:

	Aj	pril 30, 2019	 October 31, 2018
Deposits	\$	114,684	\$ 21,007
Other receivables		138,377	141,294
Value added tax (VAT) receivable		26,787	 57,123
Total Other Current Assets	\$	279,848	\$ 219,424

### NOTE 8 – ESTIMATES

The preparation of consolidated financial statements in conformity with US Generally Accepted Accounting Principles (US GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues including unbilled and deferred revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates include costs and earnings in excess of billings, billings in excess of costs, estimated earnings, valuation of accounts receivable, valuation of fixed assets, valuation of inventory, valuation of deferred tax assets (DTA's) and the valuation of goodwill.

### NOTE 9 – CONTRACTS IN PROGRESS

Costs and estimated earnings in excess of billings on uncompleted contracts represent accumulated project expenses and fees which have not been invoiced to customers as of the date of the consolidated balance sheets. These amounts are stated on the consolidated balance sheets as unbilled receivables of \$3,782,785 and \$3,013,116 as of April 30, 2019 and October 31, 2018, respectively.

Our deferred revenue of \$763,106 and \$651,820 as of April 30, 2019 and October 31, 2018, respectively, consists of billings in excess of costs, estimated earnings and revenues received as part of our warranty obligations upon completing a sale – elaborated further in the last paragraph of this note.

Billings in excess of costs and estimated earnings on uncompleted contracts represent project invoices billed to customers that have not been earned as of the date of the consolidated balance sheets. These amounts are stated on the consolidated balance sheets as a component of deferred revenue of \$25,607 and \$0 as of April 30, 2019 and October 31, 2018, respectively.

Revenue received as part of sales of products via our Products Segment includes a provision for warranty and Through Life Support (TLS). TLS offers the customer extended post-sales technical support along with software and hardware assurances. These post-sales obligations (warranty and TLS) are treated as deferred revenue and are amortized over the period when the contractual obligations subsist, which for warranty is 12 months and TLS varies between 36 and 60 months depending on the package purchased by the customer. These amounts are stated on the consolidated balance sheets as a component of deferred revenue of \$737,499 and \$651,820 as of April 30, 2019 and October 31, 2018, respectively.

### NOTE 10 - CONCENTRATIONS

### Significant Customers

During the three months ended April 30, 2019, the Company had a customer from whom it generated sales greater than 10% of net revenues. Revenue from this customer was \$1,460,260 or 22% of net revenues during the period.

During the three months ended April 30, 2018, the Company had two customers from whom it generated sales greater than 10% of net revenues. Revenues from these customers were \$1,325,531 or 38% of net revenues during the period. Total accounts receivable from these customers at April 30, 2018 were \$998,606 or 47% of accounts receivable.

During the six months ended April 30, 2019, the Company had a customer from whom it generated sales greater than 10% of net revenues. Revenue from this customer was \$3,209,220 or 26% of net revenues during the period.

During the six months ended April 30, 2018, the Company had two customers from whom it generated sales greater than 10% of net revenues. Revenues from these customers were \$1,612,490 or 25% of net revenues during the period. Total accounts receivable from these customers at April 30, 2018 were \$998,606 or 47% of accounts receivable.

## NOTE 11- LOANS AND NOTES PAYABLE

	A	pril 30, 2019	 October 31, 2018
Secured note payable to HSBC NA with interest payable on the 28th day of each month at 4.56% per annum. Our repayment obligation under this loan is \$43,777 (comprising both principal and interest repayment).	\$	1,293,976	\$ 1,524,239
One of the subsidiaries had an unsecured working capital loan from the CEO of the Group. The note, which carried an interest rate of 4.5% was repaid in full in December, 2018.		<u> </u>	 500,000
Total Less: current portion		1,293,976	2,024,239
Total Long Term Loans and Notes Payable	\$	(476,241) 817,735	\$ (964,695) 1,059,544

### NOTE 12 - RECENT ACCOUNTING PRONOUNCEMENTS

On February 24, 2016, the FASB issued ASU No. 2016-02, Leases, requiring lessees to recognize a right-of-use asset and a lease liability on the balance sheet for all leases with the exception of short-term leases. For lessees, leases will continue to be classified as either operating or finance leases in the balance sheet. Lessor accounting is similar to the current model but updated to align with certain changes to the lessee model. Lessors will continue to classify leases as operating, direct financing or sales-type leases. The effective date of the new standard for public companies is for fiscal years beginning after December 15, 2018 and interim periods within those fiscal years. Early adoption is permitted. The new standard must be adopted using a modified retrospective transition and requires application of the new guidance at the beginning of the earliest comparative period presented. We own substantially all of our facilities and believe that the effect of adopting this standard will be immaterial.

With the exception of the updated standards discussed above, there have been no new accounting pronouncements not yet effective that have significance, or potential significance, to our consolidated financial statements.

## NOTE 13 – EARNINGS PER COMMON SHARE

Fiscal Period	Т	hree Months Ended April 30, 2019	Three Months Ended April 30, 2018		Six Months Ended April 30, 2019	 Six Months Ended April 30, 2018
Numerator:						
Net Income (Loss)	\$	1,973,494	\$ (77,325)	\$	3,212,507	\$ (245,264)
Denominator:						
Basic weighted average common shares outstanding		10,671,443	10,353,876		10,665,970	9,754,033
Conversion of Series C Preferred Stock		-	 -		-	 -
Diluted outstanding shares	_	10,671,443	10,353,876	_	10,665,970	9,754,033
Earnings from continuing operations				_		
Basic	\$	0.18	\$ (0.01)	\$	0.30	\$ (0.03)
Diluted	\$	0.18	\$ (0.01)	\$	0.30	\$ (0.03)

Common stock equivalents of 200,000 shares were excluded from the April 30, 2018, computations as their effect would be anti-dilutive.

### NOTE 14 - SEGMENT ANALYSIS

We are operating in two reportable segments, which are managed separately based upon fundamental differences in their operations. Coda Octopus Martech and Coda Octopus Colmek (together "Marine Engineering Business" or "Service Segments") operate as contractors and Coda Octopus Products operations are comprised primarily of product sales, rentals and associated services ("Marine Technology Business" or "Products Segment").

Segment operating income is total segment revenue reduced by operating expenses identifiable with the business segment. Corporate includes general corporate administrative costs ("Overheads").

The Company evaluates performance and allocates resources based upon operating income. The accounting policies of the reportable segments are the same as those described in the summary of accounting policies in our Consolidated Financial Statements of October 31, 2018.

There are inter-segment sales which have been eliminated in our financial statements but are disclosed in the tables below for information purposes.

The following table summarizes segment asset and operating balances by reportable segment as of and for the three and six months ended April 30, 2019 and 2018, respectively.

The Company's reportable business segments operate in four geographic locations:

- Americas
- Europe
- Australia/Asia
- Middle East/Africa

Information concerning principal geographic areas is presented below according to the area where the activity has taken place for the three and six months ended April 30, 2019 and 2018 respectively:

	Marine Technology Business (Products)		arine Engineering Isiness (Services)	 Overhead		Total
Three Months Ended April 30, 2019						
Revenues from External Customers	\$	3,420,183	\$ 3,363,089	\$ -	\$	6,783,272
Cost of Revenues		488,909	 1,569,701	 		2,058,610
Gross Profit		2,931,274	1,793,388	-		4,724,662
Research & Development		558,579	64,665	121,983		745,227
Selling, General & Administrative		743,801	 611,059	 341,822		1,696,682
Total Operating Expenses		1,302,380	675,724	463,805		2,441,909
Income (Loss) from Operations		1,628,894	1,117,664	(463,805)		2,282,753
Other Income (Expense)						
Other Income		26,228	-	-		26,228
Interest Expense		(3,392)	 (5,118)	 (15,837)		(24,347)
Total Other Income (Expense)		22,836	 (5,118)	 (15,837)		1,881
Net Income (Loss) before Income Taxes		1,651,730	1,112,546	(479,642)		2,284,634
Income Tax Benefit (Expense)		10.000	(2.222)			
Current Tax Benefit (Expense) Deferred Tax (Expense)		18,375 (144,381)	(9,939) (117,529)	(8,412) (49,254)		24 (311,164)
Defented Tax (Expense)		(144,501)	 (117,525)	 (4),234)	_	(511,104)
Income (Expense)		(126,006)	 (127,468)	 (57,666)		(311,140)
Net Income (Loss)	\$	1,525,724	\$ 985,078	\$ (537,308)	\$	1,973,494
Supplemental Disclosures						
Total Assets	\$	17,403,981	\$ 12,980,885	\$ 1,564,066	\$	31,948,932
Total Liabilities	\$	1,357,163	\$ 923,248	\$ 1,528,494	\$	3,808,905
Revenues from Intercompany Sales - eliminated from sales above	\$	361,604	\$ 173,723	\$ 675,000	\$	1,210,327
Depreciation and Amortization	\$	134,516	\$ 61,388	\$ 3,790	\$	199,694
Purchases of Long-lived Assets	\$	1,149,245	\$ 31,334	\$ -	\$	1,180,579
		17				

	ne Technology 1ess (Products)	Marine Engineering ness (Services)	 Overhead	 Total
Three Months Ended April 30, 2018				
Revenues from External Customers	\$ 2,173,291	\$ 1,353,105	\$ -	\$ 3,526,396
Cost of Revenues	 217,222	 723,636	 	 940,858
Gross Profit	1,956,069	629,469	-	2,585,538
Research & Development Selling, General & Administrative	 503,518 850,521	 136,959 614,718	 560,391	 640,477 2,025,630
Total Operating Expenses	1,354,039	751,677	560,391	2,666,107
Income (Loss) from Operations	602,030	(122,208)	(560,391)	(80,569)
Other Income (Expense)				
Other Income Interest Expense	 81,918 (2,385)	 2,097 (14,752)	 (63,604)	 84,015 (80,741)
Total Other Income (Expense)	 79,533	 (12,655)	 (63,604)	 3,274
Net Income (Loss) before income taxes	681,563	(134,863)	(623,995)	(77,295)
Current Tax Benefit (Expense)	 (6,431)	 -	 6,401	 (30)
Net Income (Loss)	\$ 675,132	\$ (134,863)	\$ (617,594)	\$ (77,325)
Supplemental Disclosures				
Total Assets	\$ 12,655,196	\$ 10,944,045	\$ 342,932	\$ 23,942,173
Total Liabilities	\$ 763,339	\$ 1,435,771	\$ 1,938,490	\$ 4,137,600
Revenues from Intercompany Sales - eliminated from sales above	\$ 315,954	\$ 132,837	\$ 675,000	\$ 1,123,791
Depreciation and Amortization	\$ 113,923	\$ 72,499	\$ 4,255	\$ 190,677
Purchases of Long-lived Assets	\$ 52,112	\$ 6,056	\$ 24,785	\$ 82,953
	 18			

	ine Technology ness (Products)	Marine Engineering iness (Services)	 Overhead	 Total
Six Months Ended April 31, 2019				
Revenues from External Customers	\$ 6,249,719	\$ 6,292,061	\$ -	\$ 12,541,780
Cost of Revenues	 1,206,215	 3,077,831	 -	 4,284,046
Gross Profit	5,043,504	3,214,230	-	8,257,734
Research & Development Selling, General & Administrative	 1,030,004 1,498,461	 97,214 1,205,105	 189,335 612,391	 1,316,553 3,315,957
Total Operating Expenses	2,528,465	1,302,319	801,726	4,632,510
Income (Loss) from Operations	2,515,039	1,911,911	(801,726)	3,625,224
Other Income (Expense)				
Other Income Interest Expense	59,069 (5,866)	- (9,699)	(33,843)	59,069 (49,408)
Total Other Income (Expense)	 53,203	 (9,699)	 (33,843)	 9,661
Net Income (Loss) before Income Taxes	 2,568,242	 1,902,212	(835,569)	3,634,885
Income Tax Benefit (Expense)				
Current Tax Benefit Deferred Tax Expense	25,668 (151,305)	 34,985 (233,396)	 17,338 (115,668)	 77,991 (500,369)
Income (expense)	 (125,637)	 (198,411)	 (98,330)	 (422,378)
Net Income (Loss)	\$ 2,442,605	\$ 1,703,801	\$ (933,899)	\$ 3,212,507
Supplemental Disclosures				
Total Assets	\$ 17,403,981	\$ 12,980,885	\$ 1,564,066	\$ 31,948,932
Total Liabilities	\$ 1,357,163	\$ 923,248	\$ 1,528,494	\$ 3,808,905
Revenues from Intercompany Sales - eliminated from sales above	\$ 908,467	\$ 228,929	\$ 1,350,000	\$ 2,487,396
Depreciation and Amortization	\$ 259,124	\$ 127,678	\$ 7,610	\$ 394,412
Purchases of Long-lived Assets	\$ 2,065,268	\$ 34,446	\$ -	\$ 2,099,714
	19			

	ne Technology 1ess (Products)	Marine Engineering iness (Services)		Overhead	 Total
Six Months Ended April 31, 2018					
Revenues from External Customers	\$ 4,216,233	\$ 2,360,720	\$	-	\$ 6,576,953
Cost of Revenues	 647,353	 1,239,612		-	 1,886,965
Gross Profit	3,568,880	1,121,108		-	4,689,988
Research & Development Selling, General & Administrative	945,792 1,428,086	365,224 1,245,592		- 857,709	1,311,016 3,531,387
Total Operating Expenses	2,373,878	1,610,816	_	857,709	4,842,403
Income (Loss) from Operations	1,195,002	(489,708)		(857,709)	(152,415)
Other Income (Expense)					
Other Income Interest Expense	 88,573 (6,804)	 2,097 (29,701)		(146,984)	 90,670 (183,489)
Total Other Income (Expense)	 81,769	 (27,604)		(146,984)	 (92,819)
Net Income (Loss) before income taxes	1,276,771	(517,312)		(1,004,693)	(245,234)
Current Tax Benefit (Expense)	 (6,596)	 -	_	6,566	 (30)
Net Income	\$ 1,270,175	\$ (517,312)	\$	(998,127)	\$ (245,264)
Supplemental Disclosures					
Total Assets	\$ 12,655,196	\$ 10,944,045	\$	342,932	\$ 23,942,173
Total Liabilities	\$ 760,320	\$ 1,438,790	\$	1,938,490	\$ 4,137,600
Revenues from Intercompany Sales - eliminated from sales above	\$ 471,218	\$ 10,189	\$	675,000	\$ 1,156,407
Depreciation and Amortization	\$ 236,650	\$ 152,214	\$	7,192	\$ 396,056
Purchases of Long-lived Assets	\$ 254,029	\$ 49,961	\$	24,785	\$ 328,775
	20				

\$	Marine Technology Business (Products)	Marine Engineering Business (Services)	Grand Total
\$		(*********	
\$	10.528		
\$	10 528		
		54,536	\$ 74,064
	171,544	-	171,544
	7,250	-	7,250
	-	2,377,313	2,377,313
	736,612	563,518	1,300,130
	446.896	13.302	460,198
	,		491,118
		-	59,069
	55,005	354 421	354,421
	337 467	,	337,467
	557,407	-	557,407
	867,019	-	867,019
	-	-	
	58,289	-	58,289
	115,666	-	115,666
	-	-	
	16 578	-	16,578
		-	
	93,147	<u> </u>	93,147
\$	3,420,183 \$	3,363,089	\$ 6,783,272
		<u> </u>	
			0, 2019
			Grand
	(Products)	(Services)	Total
\$			\$ 3,930,300
		367,723	1,702,273
	1,040,974	-	1,040,974
	109,724	-	109,724
¢	2 420 102 4	2.2/2.000	¢ (702.05)
\$	3,420,183	5,363,089	\$ 6,783,272
21			
	\$\$ \$ \$ \$	736,612         446,896         491,118         59,069         337,467         867,019         58,289         115,666         16,578         93,147         \$         3,420,183         \$         93,4934         \$         934,934         \$         109,724         \$         3,420,183	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

	 Marine Technology		Months Ended April 30 Marine Engineering	,,2017	Grand
	Business		Business		<b>T</b> 1
	 (Products)		(Services)		Total
Total Net Sales by Product Line					
Equipment Sales	\$ 1,333,444	\$	67,838	\$	1,401,28
Equipment Rentals	662,662		-		662,662
Software Sales	141,185		-		141,18
Engineering Parts	-		2,731,734		2,731,734
Services	 1,282,892		563,518		1,846,41
Total Net Sales	\$ 3,420,183	\$	3,363,089	\$	6,783,272
		Three	Months Ended April 3	), 2018	
	Marine Technology		Marine Engineering		Grand
	Business (Products)		Business (Services)		Total
Disaggregation of Total Net Sales			<u> </u>		
Americas				·	
Equipment Sales	\$ 559,929	\$	-	\$	559,92
Equipment Rentals	91,071		-		91,07
Software Sales	33,520		-		33,520
Engineering Parts	-		879,735		879,73
Services	332,732		25,326		358,05
Europe					
Equipment Sales	71,780		3,629		75,40
Equipment Rentals	283,703		-		283,70
Software Sales	58,231		-		58,23
Engineering Parts	-		444,416		444,410
Services	149,221		-		149,22
Australia/Asia					
Equipment Sales	125,469		-		125,46
Equipment Rentals	13,607		-		13,60
Software Sales	37,605		-		37,603
Services	23,730		-		23,730
Middle East & Africa					
Equipment Sales	302,923		-		302,92
Equipment Rentals	1,351		-		1,35
Software Sales	57,301		-		57,30
Services	 31,118				31,11
Total Net Sales	\$ 2,173,291	\$	1,353,105	\$	3,526,39

		For the Three Months Ended April 30, 2018							
		Marine Technology Business (Products)		Marine Engineering Business (Services)		Grand Total			
Total Net Sales by Geographic Area					_				
Americas	\$	1,017,252	\$	905,061	\$	1,922,313			
Europe		562,935		448,045		1,010,980			
Australia/Asia		200,411		-		200,411			
Middle East & Africa		392,693		-		392,693			
Total Net Sales	<u>\$</u>	2,173,291	\$	1,353,105	\$	3,526,396			
		For the	• Three	Months Ended April 30	0, 2018				
		Marine Technology Business		Marine Engineering Business		Grand			
		(Products)		(Services)		Total			
Total Net Sales by Product Line									
Equipment Sales	\$	1,060,101	\$	3,629	\$	1,063,730			
Equipment Rentals		389,732		-		389,732			
Software Sales		186,657		-		186,657			
Engineering Parts		-		1,324,151		1,324,151			
Services		536,801		25,326		562,127			
Total Net Sales	<u>\$</u>	2,173,291	\$	1,353,105	\$	3,526,396			
	23								

		For th	e Six M	Ionths Ended April 30,	, 2019	
		Marine Technology Business (Products)		Marine Engineering Business (Services)		Grand Total
Disaggregation of Total Net Sales		(1100000)		(30111003)		1 Cult
Americas						
Equipment Sales	\$	67,078	\$	57,545	\$	124,623
Equipment Rentals		225,027		-		225,027
Software Sales		7,250		-		7,250
Engineering Parts		-		4,567,505		4,567,505
Services		820,139		879,670		1,699,809
Europe		,		,		
Equipment Sales		770,605		110,979		881,584
Equipment Rentals		651,507		-		651,507
Software Sales		148,644		_		148,644
Engineering Parts		-		676,363		676,363
Services		478,019		070,505		478,019
Services		478,019		-		478,019
Australia/Asia						
Equipment Sales		2,059,338		-		2,059,338
Equipment Rentals		257,918		-		257,918
Software Sales		201,878		-		201,878
Services		339,041		-		339,041
Middle East & Africa						
		10 472				10.472
Equipment Sales		10,473		-		10,473
Equipment Rentals		36,130		-		36,130
Software Sales		37,565		-		37,565
Services		139,107		<u> </u>		139,107
Total Net Sales	\$	6,249,719	\$	6,292,061	\$	12,541,780
				, ,		· · · ·
			e Six M	Ionths Ended April 30,	, 2019	
		Marine		Marine		
		Technology		Engineering		Grand
		Business		Business		
		(Products)		(Services)		Total
Total Net Sales by Geographic Area						
Americas	\$	1,119,494	\$	5,504,719	\$	6,624,213
Europe		2,048,776		787,342		2,836,117
Australia/Asia		2,858,175		-		2,858,175
Middle East & Africa		223,274		-		223,274
Total Not Color			<b>^</b>		¢	
Total Net Sales	\$	6,249,719	\$	6,292,061	\$	12,541,780
	24					
	24					

		For the Six Months Ended April 30, 2019								
	_	Marine Technology Business (Products)		Marine Engineering Business (Services)		Grand Total				
Total Net Sales by Product Line			_							
Equipment Sales	\$	2,907,495	\$	168,524	\$	3,076,018				
Equipment Rentals		1,170,582		-		1,170,582				
Software Sales		395,336		-		395,336				
Engineering Parts		-		5,243,868		5,243,868				
Services		1,776,306		879,670		2,655,976				
Total Net Sales	<u>\$</u>	6,249,719	<u>\$</u>	6,292,061	<u>\$</u>	12,541,780				
	_	Marine Technology Business (Products)		Months Ended April 30, Marine Engineering Business (Services)	2018	Grand Total				
Disaggregation of Total Net Sales				<u> </u>						
Americas										
Equipment Sales	\$	594,457	\$	-	\$	594,457				
Equipment Rentals		133,927		-		133,927				
Software Sales		33,520		-		33,520				
Engineering Parts		-		1,369,067		1,369,067				
Services		595,583		87,586		683,169				
Europe										
Equipment Sales		020 757		102.078		1 112 925				

		Technology Business	Engineering Business	Grand
Disaggregation of Total Net Sales		(Products)	(Services)	Total
Disaggregation of Total Net Sales				
Americas				
Equipment Sales	\$	594,457	\$ -	φ υρι, ιυ τ
Equipment Rentals		133,927	-	133,927
Software Sales		33,520	-	33,520
Engineering Parts		-	1,369,067	1,369,067
Services		595,583	87,586	683,169
Europe				
Equipment Sales		920,757	192,078	1,112,835
Equipment Rentals		328,291	-	328,291
Software Sales		147,401	-	147,401
Engineering Parts		-	711,989	711,989
Services		288,132	-	288,132
Australia/Asia				
Equipment Sales		415,234	-	415,234
Equipment Rentals		72,264	-	72,264
Software Sales		157,974	-	157,974
Services		85,545	-	85,545
Middle East & Africa				
Equipment Sales		321,516	-	321,516
Equipment Rentals		11,444	-	11,444
Software Sales		61,296	-	61,296
Services		48,892	-	48,892
Total Net Sales	\$	4,216,233	\$ 2,360,720	\$ 6,576,953
	25			

		For the Six Months Ended April 30, 2018							
		Marine Technology Business (Products)		Marine Engineering Business (Services)	_	Grand Total			
Total Net Sales by Geographic Area			_						
Americas	\$	1,357,487	\$	1,456,653	\$	2,814,140			
Europe		1,684,581		904,067		2,588,648			
Australia/Asia		731,017		-		731,017			
Middle East & Africa		443,148				443,148			
Total Net Sales	<u>\$</u>	4,216,233	\$	2,360,720	\$	6,576,953			
		For the Six Months Ended April 30, 2018							
		Marine		Marine					
		Technology		Engineering		Grand			
		Business (Products)		Business (Services)		Total			
Total Net Sales by Product Line		(2200000)		(201100)					
Equipment Sales	\$	2,251,964	\$	192,078	\$	2,444,042			
Equipment Rentals		545,926		-		545,926			
Software Sales		400,191		-		400,191			
Engineering Parts		-		2,081,056		2,081,056			
Services		1,018,152		87,586		1,105,738			
Total Net Sales	<u>\$</u>	4,216,233	\$	2,360,720	\$	6,576,953			
	26								

### NOTE 15 - INCOME TAXES

The Company files federal income tax returns in the U.S. and state income tax returns in the applicable states on a consolidated basis. The Company's subsidiaries also file in the appropriate foreign jurisdictions as applicable, most notably the United Kingdom.

The Company is required to determine whether it is more likely than not that a tax position will be sustained upon examination based upon the technical merits of the position. If the more-likely-than-not threshold is met, a company must measure the tax position to determine the amount to recognize in the financial statements. There are no material tax positions included in the accompanying unaudited consolidated financial statements at April 30, 2019 and the audited consolidated financial statements at October 31, 2018 for which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility.

The Company uses an asset and liability approach to financial accounting and reporting for income taxes. The difference between the financial statement and tax bases of assets and liabilities is determined annually. Deferred income tax assets and liabilities are computed for those differences that have future tax consequences using the currently enacted tax laws and rates that apply to the periods in which they are expected to affect taxable income. Valuation allowances are established, if necessary, to reduce the deferred tax asset to the amount that will more likely than not be realized. Income tax expense is the current income tax payable or refundable for the period plus or minus the net change in the deferred tax assets and liabilities.

We have federal tax NOL carryforwards of \$8,353,186 as of October 31, 2018 which will expire at various dates in the next 20 years. Such NOL carryforwards expire as follows:

2028	\$ 2,707,158
2029	 5,646,028
Total	\$ 8,353,186

We believe that it is more likely than not that the benefit from certain federal NOL carryforwards will be realized. The federal NOL carryforwards in the income tax returns filed included unrecognized tax benefits taken in prior years. The NOLs for which a deferred tax asset is recognized for financial statement purposes in accordance with ASC 740 are presented net of these unrecognized tax benefits. Further, a portion of the carryforwards may expire before being applied to reduce future income tax liabilities.

The deferred tax asset related to the U.S. tax carry-forward is \$1,253,799 and was \$1,754,169 as April 30, 2019 and October 31, 2018, respectively. For the six months ended April 30, 2019 the Company had an Alternative Minimum Tax refund of \$77,967 and for the year ended October 31, 2018 had an Alternative Minimum Tax of \$7,840.

### NOTE 15 - INCOME TAXES (Continued)

Components of deferred tax assets as of April 30, 2019 and October 31, 2018 are as follows:

	Ar	oril 30, 2019	 October 31, 2018
Net operating loss carry-forward benefit	\$	1,253,799	\$ 1,754,169
Net deferred tax asset	\$	1,253,799	\$ 1,754,169

The Company did not incur any regular income tax but did incur an Alternative Minimum Tax expense in the US for the year ended October 31, 2018. For financial purposes in its U.S. entities and other foreign entities not included above, as we have been able to use net operating loss carry-forwards and other timing differences during the current and prior year to offset any tax liabilities in the various tax jurisdictions. The use of these income tax benefits in the prior year have been adjusted for and offset by a valuation allowance as noted above.

The Company's income tax returns are subject to audit by taxing authorities for the years beginning November 1, 2015.

### NOTE 16 – SUBSEQUENT EVENTS

#### Disgorgement Proceeds

During March 2019, the Company became aware of possible short swing profits generated from the sale of common stock by a beneficial owner pursuant to Section 16(b) of the Securities Exchange Act of 1934, as amended. Following discussions with the stockholder for the purpose of recovering such profits, on May 17, 2019, the Company received a payment of \$166,514 representing the entire amount of short swing profits. The Company will recognize these proceeds in its next quarterly report as a capital contribution from stockholders and will reflect a corresponding increase to additional paid-in capital.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Forward-Looking Statements

The information herein contains forward-looking statements. All statements other than statements of historical fact made herein are forward looking. In particular, the statements herein regarding industry prospects and future results of operations or financial position are forward-looking statements. These forward-looking statements can be identified by the use of words such as "believes," "estimates," "could," "possibly," "probably," anticipates," "projects," "expects," "may," "will," or "should" or other variations or similar words. No assurances can be given that the future results anticipated by the forward-looking statements will be achieved. Forward-looking statements reflect management's current expectations and are inherently uncertain. Our actual results may differ significantly from management's expectations.

The following discussion and analysis should be read in conjunction with our financial statements, included herewith and the audited financial statements included in our annual report on Form 10-K filed with the Securities and Exchange Commission on February 1, 2019 as amended on February 7, 2019, and April 23, 2019. This discussion should not be construed to imply that the results discussed herein will necessarily continue into the future, or that any conclusion reached herein will necessarily be indicative of actual operating results in the future. Such discussion represents only the best present assessment of our management.

#### **General Overview**

Throughout these discussions, the following terminologies listed in the table immediately below are used and have the meanings ascribed to them in the said table.

"Current Quarter"	The three month period ended April 30, 2019
"Previous Quarter"	The three month period ended April 30, 2018
"Current Six Month Period"	The six month period ended April 30, 2019
"Previous Six Month Period"	The six month period ended April 30, 2018

Within the Coda Octopus Group, we have two distinct operating businesses:

Products Segment	Also referred to as "Marine Technology Business"
Services Segment	Also referred to as "Marine Engineering Business"

The Marine Technology Business, which is considered a products business, designs, manufactures, sells and rents products and associated services to the subsea commercial and defense markets. Among these products, is our patented real time 3D technology (marketed under the brand name "Echoscope<sup>®</sup>") which has unique capabilities for both the commercial and defense imaging sonar markets. Our products are used primarily in the underwater construction market, offshore oil and gas, offshore wind energy industry, complex dredging, port security, defense, mining and marine sciences sectors. Our customers include service providers to major oil and gas companies, renewable energy companies, law enforcement agencies, ports, mining companies, defense bodies, research institutes and universities. Our Echoscope<sup>®</sup> technology has unique capabilities, as we believe it is the only commercially available real time 3D volumetric imaging sonar technology which allows the user to generate a real time 3D image (with cloud point XYZ data outputs) of underwater environments in all water conditions, including zero visibility. This gives us a commercial advantage for many underwater applications where real time decision making and visualization of moving objects are critical to these underwater operations. A user may want to visualize a moving object for many reasons such as placement or accurate positioning of an object on the seabed.

The Marine Engineering Business supplies engineering services mainly to prime defense contractors. The central business model for the Services Segment is the design and manufacture of proprietary parts for larger defense mission critical integrated systems (MCIS). An example of such MCIS is the Close-In-Weapons Support (CIWS) Program for the Phalanx. These proprietary parts, once approved within the MCIS program, affords the Services Segment the status of "preferred supplier for these parts" for the life of the program. Such status permits it to supply these parts and upgrade in the event of obsolescence or advancement of technology for the life of the program. Clients include prime defense contractors such as Raytheon and Northrop Grumman.

For further discussion of our revenue recognition accounting policies, refer to Note 2 – "Revenue Recognition" in these financial statements and in our Annual Report on Form 10-K for the fiscal year ended October, 31,2018.

### United Kingdom's ("UK") Withdrawal from the European Union ("Brexit")

Our Business is affected by a number of factors. Currently a significant concern is the uncertainty relating to the UK's withdrawal from the European Union ("Brexit") including the possibility that such withdrawal will take place without a concluded agreement on the future relationship between the UK and European Union ("No Deal Brexit Issue"). Following a national referendum, the UK Government served notice to leave the European Union under Article 50 of the Lisbon Treaty. The date of the UK leaving the European Union and the deadline for concluding a deal is currently October 31, 2019. The recent failure of the UK Parliament to find agreement on Brexit resulting in the resignation by the Prime Minister has significantly increased the likelihood of a disorderly withdrawal. A No Deal Brexit could affect our UK operations which represents a significant part of our earnings.



The ongoing uncertainty also impacts the British Pound (which is the trading currency of our UK operations). This has an adverse impact on our revenues reported and may result in a devaluation of our consolidated balance sheet assets (due to depreciation of the British Pound against other major currencies including the US Dollar). For the Current Quarter, approximately 47% of our revenues were generated in British Pounds.

Because there is no precedent for a European Union member state leaving the Union, the full implications for the Company are not clear. The outcome is dependent on the type of future relationship that is struck between the United Kingdom and the European Union. In a worst-case scenario, where no deal on the future of the UK relationship with European Union is struck, it is widely believed that the World Trade Organization (WTO) rules will apply. Operating on this basis would have far-reaching implications for our Company particularly in the area of costs associated with import/export arrangements for our products including custom duties on purchases and sales and delays and increased compliance costs in the supply chain (both purchasing and selling). We currently benefit from mutual recognition rules in a number of areas including export control requirements and quality standards which allow us to distribute our products freely in the European Union. If these are removed it is likely to involve new qualification requirements with the attendant costs and delays involved. Furthermore, restrictions on free movement will also limit our ability to utilize our trained engineers and experts on customer projects in the European Union.

Furthermore, if the UK were to have an unplanned withdrawal this would compound the issues for our Company as it is commonly believed that there would be resulting chaos and uncertainty. It is also widely believed that in a worst-case scenario, the British Pound will be exposed to extreme exchange rate fluctuations between the major currencies including US Dollar and Euro.

Many companies are seeking to mitigate the impact by seeking certain trading licenses in European Union member state countries.

In anticipation of a No Deal Brexit, we have taken steps to mitigate its impact by establishing a Danish based subsidiary, Coda Octopus Products A/S, to maintain a presence in the European Union. However, we can give no assurance that this in itself would be sufficient to address the impact of a disorderly exit.

#### **Critical Accounting Policies**

This discussion and analysis of our financial condition and results of operations is based on our consolidated financial statements that have been prepared under accounting principles generally accepted in the US GAAP. The preparation of financial statements in conformity with US GAAP requires our management to make estimates and assumptions that affect the reported values of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported levels of revenue and expenses during the reporting period. Actual results could materially differ from those estimates.

Below is a discussion of accounting policies that we consider critical to an understanding of our financial condition and operating results and that may require complex judgment in their application or require estimates about matters which are inherently uncertain. A discussion of our significant accounting policies, including further discussion of the accounting policies described below, can be found in the footnotes of our Consolidated Financial Statements of October 31, 2018.

#### Revenue Recognition

All of our revenues are earned under formal contracts with our customers and are derived from both sales and rental of underwater technologies and equipment for imaging, mapping, defense and survey applications and from the engineering services that we provide. Our contracts do not include the possibility for additional contingent consideration so that our determination of the contract price does not involve having to consider potential variable additional consideration. Our product sales do not include a right of return by the customer.

With regard to our Products Segment, all of our products are sold on a stand-alone basis and those market prices are evidence of the value of the products. To the extent that we also provide services (e.g., installation, training, etc.), those services are either included as part of the product or are subject to written contracts based on the stand-alone value of those services. Revenue from the sale of services is recognized when those services have been provided to the customer and evidence of the provision of those services exist.

For further discussion of our revenue recognition accounting policies, refer to Note 2 – "Revenue Recognition" in these financial statements and in our Annual Report on Form 10-K for the fiscal year ended October, 31,2018.

#### Income Taxes

The Company accounts for income taxes in accordance with Accounting Standards Codification 740, Income Taxes (ASC 740). Under ASC 740, deferred income tax assets and liabilities are recorded for the income tax effects of differences between the bases of assets and liabilities for financial reporting purposes and their bases for income tax reporting. The Company's differences arise principally from the use of various accelerated and modified accelerated cost recovery system for income tax purposes versus straight line depreciation used for book purposes and from the utilization of net operating loss carry-forwards.

Deferred tax assets and liabilities are the amounts by which the Company's future income taxes are expected to be impacted by these differences as they reverse. Deferred tax assets are based on differences that are expected to decrease future income taxes as they reverse. Correspondingly, deferred tax liabilities are based on differences that are expected to increase future income taxes as they reverse. Note 15 to the Consolidated Financial Statements at October 31, 2018 discusses the amounts of deferred tax assets and liabilities, and also presents the impact of significant differences between financial reporting income and taxable income.

For income tax purposes, the Company uses the percentage of completion method of recognizing revenues on long-term contracts which is consistent with the Company's financial reporting under U.S. generally accepted accounting principles.

#### Intangible Assets

Intangible assets consist principally of the excess of cost over the fair value of net assets acquired (or goodwill), customer relationships, non-compete agreements and licenses. Goodwill was allocated to our reporting units based on the original purchase price allocation. Goodwill is not amortized and is evaluated for impairment annually or more often if circumstances indicate impairment may exist. Customer relationships, non-compete agreements, patents and licenses are being amortized on a straight-line basis over periods of 2 to 15 years. The Company amortizes its limited lived intangible assets using the straight-line method over their estimated period of benefit. We periodically evaluate the recoverability of intangible assets and take into account events or circumstances that warrant revised estimates of useful lives or that indicate that impairment exists.

### Summary of Consolidated Results of Operations

Within our Group, we have two distinct operating businesses which have certain synergies between them (example engineering skills and common defense customers). Increasingly, both Segments are working together on joint-third party Research and Development Projects.

Our Marine Technology Business designs and manufactures a number of products including the patented real time 3D sonar solutions for subsea applications for both commercial and defense. Our Marine Engineering Business supplies engineering services (from electronic design to manufacturing and obsolescence management) mainly to prime defense contractors, although there are a small number of customers who do not fall into this category.

Current Quarter	Previous Quarter
Products Segment generated 50% of our consolidated revenues	Products Segment generated 62% of our consolidated revenues
Services Segment generated 50% of our consolidated revenues	Services Segment generated 38% of our consolidated revenues

Overall our financial results in the Current Quarter improved significantly compared to the Previous Quarter due to both operating Segments (Products and Services) achieving their revenue plans. In broad terms, revenues increased by 92%, gross profit margin percentage fell from 73% to 70%, total operating expenses (Research and Development and SG&A) fell by 8.4%, net income after tax increased from a loss of \$77,325 to a profit of approximately \$2.0 million.

In the Previous Quarter the Services Segment's revenue plan (and thus financial performance) was adversely affected due to the delays in securing certain defense contracts for calendar years 2017 and 2018. These delays were the result of the failure by the US Administration to approve its budget in a timely fashion. We have now started to receive some of the backlog orders and this has resulted in the Services Segment being back on plan in the Current Quarter. Notwithstanding the foregoing, it should be noted that the concentration of contracts emanating from the defense sector for this Segment remains a risk as a change in US Administration may cause changes in budgetary priorities or delays in the approval of the federal defense budget resulting in an adverse impact on the performance of this Segment.



The Services Segment revenues increased by 149% in the Current Quarter compared to the Previous Quarter due to the reasons explained immediately above, while total operating expenses fell by 10%. Consequently, net income before income taxes, from this Segment was \$1,112,546 in the Current Quarter compared to a loss of \$134,863 in the Previous Quarter. Research and Development expenditures for the Services Segment fell significantly from \$136,959 to \$64,665 in the Current Quarter while there was a marginal reduction in SG&A which was \$611,059 in the Current Quarter compared to \$614,718 in the Previous Quarter.

The Products Segment's revenues increased by 57% over the Previous Quarter while total operating expenses fell by 3.8%; net income before income taxes rose to \$1,651,730 from \$681,563 with Research and Development expenditures increasing from \$503,518 to \$558,579 (in line with our budgetary plans) and SG&A decreasing from \$850,521 to \$743,801. Revenues from both sales and rentals (with associated services) were up compared to the Previous Quarter.

#### Results of Operations for the Current Quarter compared to the Previous Quarter

*Revenue*: Total consolidated revenues for the Current Quarter and the Previous Quarter were \$6,783,272 and \$3,526,396, respectively, representing an increase of 92.4%. The Products Segment generated 50% of consolidated revenues and the Services Segment generated 50% of our consolidated revenues. Revenues in the Services Segment increased by 149% in the Current Quarter compared to the Previous Quarter. Revenues in the Products Segment increased by 57% in the Current Quarter compared to the Previous Quarter. The rate of increase in the Services Segment revenues is not typical but is a reflection of the backlog orders pertaining to the Previous Quarter which was delayed due to reasons discussed above. The Services Segment relies heavily on a small number of Prime Defense Contractors. A change in Administrations will often result in a delay in the approval of the Federal Defense Budget, thus adversely affecting orders and consequently revenues. During the Current Quarter both Segments realized their business plan (whereas in the Previous Quarter, the Services Segment was significantly off plan, due to delay in receiving defense contracts for calendar years 2017 and 2018), thus the substantial increase in revenues generated in the Current Quarter.

*Gross Profit Margins*: Margin percentage was weaker in the Current Quarter at 69.7% (gross profit of \$4,724,662) compared to 73.3% (gross profit \$2,585,538) in the Previous Quarter. This decrease is a reflection of the increased units of sale from the Services Segment. In general, this Segment yields a lower gross profit margin on its sales which are based on time and material contracts than the Products Segment. As we increase the units of sales generated from the Services Segment we anticipate Margins to be weaker on an annualized basis. Further information on the performance of each Segment can be found in Note 14 (Segment Analysis) to the Unaudited Consolidated Financial Statements.

Research and Development (R&D): R&D expenditures in the Current Quarter were \$745,227 compared to the \$640,477 in the Previous Quarter, representing an increase of 16.4%. This increase is in line with our budgetary plans.

R&D expenditures decreased in the Services Segment due to reduced spending on the Thermite® mission computer which is now in its last stage of development.

The Products Segment continues to invest in its entire product range including in its Echoscop<sup>®</sup> technology, expanding its capabilities around artificial intelligence and its motion sensor package. The increase in this category of expenditure is a reflection of these activities.

The Group incurred \$121,983 in connection with the Cooperative Research and Development Agreement ("CRADA") where we are currently developing a first-generation prototype Heads Up Display ("HUD") Unit for Naval Sea Systems Command (NAVSEA) in conjunction with Naval Surface Warfare Center, Panama Division.

The Company entered the CRADA in July 2018 and under its terms it is the intention of the Parties that the Company funds and delivers the first-generation prototype of the HUD within 12 months of the Agreement. The first prototype (comprising both hardware and software deliverables) has now been completed and has been the subject of a number of reviews by the Project Sponsor. This first prototype has been approved as "trial ready". The Company is due to conduct first live trials with NASA during June. Following these trials, we would expect a short period development work based the results of the trial. We would also expect a small number of this first-generation HUD units will be purchased across various Navy divisions and by NASA for continued assessment. We also expect to receive R&D funding to commence the second generation of development (which will be funded by NAVSEA and not the Company) in October 2019.

We have budgeted a total of \$500,000 for the development of the first prototype HUD and have for the period ended April 30, 2019 expended \$121,983 on our development efforts so far.

We anticipate that the first generation of HUD will be operational in early 2020. We expect to manufacture the HUD on the basis of an exclusive license for the manufacture and distribution of the HUD system for the NAVSEA and for foreign naval forces, subject to the approval of the US Navy.

As we accelerate the development of the first-generation of the HUD for delivery to NAVSEA and completing our fourth and fifth generation sonar products, we anticipate R&D expenditures to increase in the third quarter.

We expect this category to continue to increase and the percentage increase reported is not indicative of the annualized percentage increase per quarter but will vary according to stage of the development.

			% increase /
Description	A	mount	(decrease)
Services Segment R&D Expenditures in the Current Quarter	\$	64,665	(52.8)%
Services Segment R&D Expenditures in the Previous Quarter	\$	136,959	
Products Segment R&D Expenditures in the Current Quarter	\$	558,579	10.9%
Products Segment R&D Expenditures in the Previous Quarter	\$	503,518	
Coda Octopus Group, Inc R&D Expenditures in the Current Quarter	\$	121,983	100%
Coda Octopus Group, Inc R&D Expenditures in the Previous Quarter	\$	-	

Selling, General and Administrative Expenses (SG&A): SG&A expenses for the Current Quarter decreased to \$1,696,682 from \$2,025,630 in the Previous Quarter representing a decrease of 16.2%. However, in the Previous Quarter we reported significant non-recurring items totaling \$539,475 and this decrease should be understood in this context. The outlook for this category of expenditures on an annualized basis is that it will increase to reflect investments we are making in a number of key areas including in: (a) sales and marketing, (b) our expansion activities in Orlando office and (c) investments in additional resources to address material weaknesses in our internal controls that we have previously reported We therefore expect Wages and Salaries and Professional Fees categories to increase.

Key Areas of SG&A Expenditure across the Group for the Current Quarter compared to the Previous Quarter are:

Expenditure	April 30, 2019	 April 30, 2018	Percentage Change
Wages and Salaries	\$ 764,422	\$ 875,522	Decrease of 12.7%
Legal and Professional Fees (including accounting, audit and investment banking			
services)	\$ 276,168	\$ 229,087	Increase of 20.6%
Rent for our various locations	\$ 26,132	\$ 12,444	Increase of 110.0%
Marketing	\$ 83,635	\$ 70,507	Increase of 18.6%

The decrease in the "Wages and Salaries" category of expenditure, reflects a non-recurring separation payment of \$159,218 in the Previous Quarter. We expect this category of expenditures to increase on an annualized basis to reflect increase in resources for sales and marketing and additional resources for our planned expansion activities in the Orlando office, which will be taking on new functions such as manufacturing some products for the US market.

The increase in "Legal and Professional" expenditures is largely due to increase in Professional Fees in the areas of Audit and Accountancy and Legal Fees and increase in remuneration awarded to our Board of Directors. Professional fees are increasing to reflect the investments we are making in additional resources in the area of Accounting and Financial management to address the material weaknesses reported in our Form 10-K and the most recent Form 10-Q.

The increase in the category of rent is a reflection that we have taken on additional temporary accommodation in Edinburgh to provide temporary relocation facility for staff coming from different jurisdictions or offices across the Group.

The increase in the category of marketing expenditures is in line with our budgetary plans and strategy to increase our marketing activities. This strategy includes attending and participating in more trade shows, exhibitions and conferences to heighten awareness about our products and broader capabilities. This is essential as we roll out our next generation of products and capabilities particularly in the defense space which is a significant part of our strategy to take our Echoscope<sup>®</sup> technology forward.

**Operating Income (loss):** Our income from our operating activities in the Current Quarter was \$2,282,753 as compared to a loss of \$80,569 in the Previous Quarter. This is because in the Previous Quarter, our Services Segment was significantly off its revenue plan due to the delay in receiving anticipated defense contracts. In the Current Quarter, the Services Segment received some of the anticipated backlog orders resulting in the realignment of its revenue plan. In addition, the Products Segment revenues also increased by 57% over the Previous Quarter. Research and Development expenditures marginally increased while overall SG&A decreased over the Previous Quarter. In summary, Operating Income increased as both Segments performance was in accordance with their business plans for the Current Quarter, whereas in the Previous Quarter the Services Segment was significantly off plan for the reasons already explained.

*Interest Expense:* Interest expense decreased by 69.8% in the Current Quarter to \$24,347 from \$80,741 in the Previous Quarter. This is due to a significant reduction in our overall loan and debenture indebtedness as a result of \$4,877,793 principal prepayment of the HSBC Loan in March 2018, thereby reducing the principal balance to \$1,917,602. Note 10 – Loans and Notes Payable to the Unaudited Consolidated Financial Statements - provides further details pertaining to this HSBC Loan for more information on this.

Other Income: In the Current Quarter, we had Other Income of \$26,228 as compared to \$84,015 in the Previous Quarter resulting in a decrease of 68.8%. This category is subject to fluctuations and is not expected to be material in our financial statements.

Net Income (Loss) before Income Taxes: In the Current Quarter, we had a net income before income taxes of \$2,284,634 as compared to a loss of \$77,295 in the Previous Quarter. This is attributable to the increase in our overall revenues in conjunction with reduction in key areas of expenditures such as SG&A and Interest Expenses.



Net Income (Loss): In the Current Quarter, we had a net income of \$1,973,494 as compared to a loss of \$77,325 in the Previous Quarter. This is attributable to a significant increase in our overall revenues for the reasons explained earlier in conjunction with reduction in key areas of expenditures such SG&A and Interest Expense.

*Comprehensive Income.* In the Current Quarter Comprehensive Income increased to \$2,068,475 compared to a loss of \$458,325 in the Previous Quarter. A significant factor in this category is foreign exchange movements in the reporting period. We conduct our business in a number of different jurisdictions and currency. See Section titled "Inflation and Foreign Currency" which covers the impact of foreign currency movement and adjustments. See Note 4 of our Unaudited Consolidated Financial Statements for our policy on Foreign Currency Translation. In the Current Quarter we realized a gain of \$94,981 in foreign currency translation adjustment in the Current Quarter compared to a loss of \$381,001 in the Previous Quarter. This means in the Current Quarter on a consolidated basis we were positively impacted by the movement of foreign currency translations.

#### Results of Operations for the Current Six Month Period compared to the Previous Six Month Period

*Revenue*: Total consolidated revenues for the Current Six Month Period and the Previous Six Month Period were \$12,541,780 and \$6,576,953, respectively, representing an increase of 90.7%. The increase is largely driven by the Services Segment being back on plan after receiving some of the backlog defense contracts which were not received in the Previous Quarter due to the delay in the federal defense budget being approved as a result of a New Administration being in place. Typically, for defense businesses which are reliant on defense contracts, changes in the Administration are likely to cause delay in defense contract awards as the New Administration evaluates its defense priorities. In the Current Six Month Period the Products Segment generated 50% of our consolidated revenues and the Services Segment generated 50% of our consolidated revenues. Revenues in the Services Segment increased by 167% in the Current Six Month Period compared to the Previous Six Month Period.

*Gross Profit Margins*: Margin percentage was weaker in the Current Six Month Period at 65.8% (gross profit of \$8,257,734) compared to 71.3% (gross profit \$4,689,988) in the Previous Six Month Period. This is largely a reflection of the increased units of sales generated by the Services Segment in the Current Six Month Period as compared to the Previous Six Month Period. The Services Segment generally yields a lower gross profit margin on its sales which are based on time and materials contract unlike the Products Segment. Further information on the performance and composition of revenues of each Segment can be found in Note 14 to the Unaudited Consolidated Financial Statements.

Research and Development (R&D): R&D expenditures in the Current Six Month Period increased marginally by 0.4% over the Previous Six Month Period. This is in line with our budgetary plans.

In the Current Six Month Period, this area of expenditures in the Services Segment declined due to advancement of its development work on the Thermite® mission computer which, previously, accounted for a significant part of its R&D expenditures. The newly developed Thermite® Octal is now in trials with a number of customers and we have begun to sell the pre-production prototypes to customers who have ongoing trials.

In the Current Six Month Period, the Products Segment's R&D expenditures increased by 8.9% over the Previous Six Month Period. The Products Segment continues to invest in its entire product range including in its Echoscope<sup>®</sup> technology, expanding its capabilities around artificial intelligence and its motion sensor package. The increase in this category of expenditure is a reflection of these activities.

The Group incurred \$121,983 in connection with the Cooperative Research and Development Agreement ("CRADA") where we are currently developing a first-generation prototype Heads Up Display ("HUD") Unit for Naval Sea Systems Command (NAVSEA) in conjunction with Naval Surface Warfare Center, Panama Division.

The Company entered the CRADA in July 2018 and under its terms it is the intention of the Parties that the Company funds and delivers the first-generation prototype of the HUD within 12 months of the Agreement. The first prototype (comprising both hardware and software deliverables) has now been completed and has been the subject of a number of reviews by the Project Sponsor. This first prototype has been approved as "trial ready". The Company is due to conduct first live trials with NASA during June. Following these trials, we would expect a short period development work based the results of the trial. We would also expect a small number of this first-generation HUD units will be purchased across various Navy divisions and by NASA for continued assessment. We also expect to receive R&D funding to commence the second generation of development (which will be funded by NAVSEA and not the Company) in October 2019.

We have budgeted a total of \$500,000 for the development of the first prototype HUD and have for the period ended April 30, 2019 expended \$121,983 on our development efforts so far.

We anticipate that the first generation of HUD will be operational in early 2020. We expect to manufacture the HUD on the basis of an exclusive license for the manufacture and distribution of the HUD system for the NAVSEA and for foreign naval forces, subject to the approval of the US Navy.

We expect this category to continue to increase and the percentage increase reported is not indicative of the annualized percentage increase per quarter but will vary according to stage of the development.

Description	 Amount	% increase / (decrease)
Services Segment R&D Expenditures in the Current Six Month Period	\$ 97,214	(73.4)%
Services Segment R&D Expenditures in the Previous Six Month Period	\$ 365,244	
Products Segment R&D Expenditures in the Current Six Month Period	\$ 1,030,004	8.9%
Products Segment R&D Expenditures in the Previous Six Month Period	\$ 945,792	
Coda Octopus Group, Inc R&D Expenditures in the Current Six Month Period	\$ 189,335	100%
Coda Octopus Group, Inc R&D Expenditures in the Previous Six Month Period	\$ -	



Selling, General and Administrative Expenses (SG&A): SG&A expenses for the Current Six Month Period decreased to \$3,315,957 from \$3,531,387 in the Previous Six Month Period representing a decrease of 6.1%. In the Six Month Period there has been a modest decrease in this category of expenditures. In the Previous Six Month Period to be reflected on an annualized basis since we are increasing our investments in the areas of "Wages and Salaries" where we are investing in a number of areas including sales and marketing and additional resources for our planned expansion activities in the Orlando office, which will be taking on new functions including manufacturing some products for the US market. We are also investing in additional resources to address material weaknesses in our internal controls that we have previously reported.

Key Areas of SG&A Expenditure across the Group for the Current Six Month Period compared to the Previous Six Month Period are:

			Percentage
Expenditure	 April 30, 2019	 April 30, 2018	Change
Wages and Salaries	\$ 1,491,881	\$ 1,560,736	Decrease of 4.4%
Legal and Professional Fees (including accounting, audit and investment banking			
services)	\$ 548,224	\$ 551,757	Decrease of 0.6%
Rent for our various locations	\$ 63,347	\$ 39,335	Increase of 61.0%
Marketing	\$ 89,655	\$ 84,194	Increase of 6.5%

The decrease in the "Wages and Salaries" category of expenditure is a reflection that in the Previous Six Month Period we had a non-recurring separation payment of \$159,218. On an annualized basis we would expect this category of expenditures to increase to reflect the investments we are making in sales and marketing resources and additional resources for our planned expansion activities in our Orlando office.

The marginal decrease in "Legal and Professional" category of expenditures is largely due to fact that in the Previous Six Month Period we had exceptional transaction costs associated with the private placement transaction which was consummated in the Previous Six Month Period. The outlook, however, for this category of expenditure is that is likely to increase to reflect the investments we are making in addressing the material weaknesses in our internal controls previously reported and also increase in our remuneration awarded to our Board of Directors.

The increase in the category of rent expenditures is a reflection that, in addition to the rental office in Orlando, we have taken on temporary accommodation in Edinburgh that is used for relocated staff. Notwithstanding, the outlook for this category is that it will decrease on an annualized basis since the Orlando office has now moved into its new premises which are owned and therefore not subject to rental payments.

The increase in the category of marketing expenditures is in line with our budgetary plans and strategy to increase our marketing activities. This strategy includes attending and participating in more trade shows, exhibitions and conferences to heighten awareness about our products and broader capabilities. This is essential as we roll out our next generation of products and capabilities particularly in the defense space which is a significant part of our strategy to take our Echoscope<sup>®</sup> technology forward.

*Operating Income (Loss)*: Our income from our operating activities in the Current Six Month Period was \$3,625,224 as compared to a loss of \$152,415 in the Previous Six Month Period. In the Previous Six Month Period, our Services Segment was significantly off its revenue plan due to the delay in receiving anticipated defense contracts. In the Current Six Month Period, the Services Segment received some of the anticipated backlog orders for the calendar years 2017 and 2018 and this brought this part of the business back on its revenue plan. In addition, the Products Segment revenues also increased by 48% over the Previous Six Month Period. Overall, therefore, Operating Income increased due to a significant increase in revenues in the Six Month Period in conjunction with a modest reduction in our SG&A expenditures.

*Interest Expense*: Interest expense decreased by 73.1% in the Current Six Month Period to \$49,408 from \$183,489 in the Previous Six Month Period. This is due to the significant reduction in our overall loan and debenture indebtedness (which was \$2,755,591 after a significant early partial repayment of our debenture in the Previous Six Month Period compared to \$1,293,976 in the Current Six Month Period). This has significantly reduced our interest expense payable on debentures and loans. Please refer to Note 10 – Loans and Notes Payable to the Unaudited Consolidated Financial Statements for further details pertaining to this HSBC Loan for more information on this.

Other Income: In the Current Six Month Period, we had Other Income of \$59,069 as compared to \$90,670 in the Previous Six Month Period resulting in a decrease of 34.9%. This category is subject to fluctuations and is not expected to be material.

*Net Income (Loss) before Income Taxes*: In the Current Six Month Period, we had a net income before income taxes of \$3,634,885 as compared to a loss of \$245,234 in the Previous Six Month Period. This is attributable to the increase in our consolidated revenues in conjunction with reduction in key areas of expenditures such as R&D and Interest Expenses.

Net Income (Loss): In the Current Six Month Period, we had a net income of \$3,212,507 as compared to a loss of \$245,264 in the Previous Six Month Period. This is attributable to the increase in our overall revenues in conjunction with reduction in key areas of expenditures such as R&D and interest expense.

*Comprehensive Income.* In the Current Six Month Period Comprehensive Income increased to \$3,605,343 compared to \$329,672 in the Previous Six Month Period. A significant factor in this category is foreign exchange movements in the reporting period. We conduct our business in a number of different jurisdictions and currency. See Section titled "Inflation and Foreign Currency" which covers the impact of foreign currency movement and adjustments. See Note 4 of our Unaudited Consolidated Financial Statements for our policy on Foreign Currency Translation. In the Current Six Month Period we realized a gain of \$392,836 in foreign currency translation adjustment in the Current Six Month Period.

#### Liquidity and Capital Resources

At April 30, 2019, the Company had an accumulated deficit of \$28,781,899, working capital of \$18,117,582 and stockholders' equity of \$28,140,027. For the Current Six Month Period, the Company generated cash from operations of \$3,208,619.

#### Secured Promissory Note

On April 28, 2017, the Company and its wholly-owned US based subsidiaries, Coda Octopus Products, Inc. and Coda Octopus Colmek, Inc. (together, the "Subsidiaries"), entered into a loan agreement with HSBC Bank NA (the "Lender") for a loan in the principal amount of \$8,000,000 (the "Loan"). The annual interest rate is fixed at 4.56%. The obligations in connection with the repayment of the Loan are secured by all assets of Coda Octopus Group, Inc., and its US Subsidiaries. Our foreign subsidiaries are joint and several guarantors of the obligations.

The amount outstanding under this loan as of April 30, 2019 is \$1,293,976. This is because the Company prepaid a significant part of the principal amounts on March 14, 2018 thus accelerating the reduction in the principal amount outstanding under this loan. The Company's overall indebtedness in relation to loans and debentures have reduced significantly from \$7,912,837 in the quarter ending April 30, 2018 compared to \$1,293,976. We currently pay a monthly amount of \$43,777 comprising principal and interest repayment and we expect the full amount to be repaid within 31months.

### Private Placement

Between January 29, 2018 and February 12, 2018, the Company consummated the sale and issuance of 1,203,727 shares of its common stock in a private placement of shares of common stock at \$4.40 per share (the "Offering"). Total gross proceeds from the Offering were \$5,312,732. The purchase price per share was based on a 10% discount of the volume weighted average price (VWAP) of the common stock on the Nasdaq Capital Market for the 30-consecutive trading-day period ending on January 22, 2018. The total number of shares sold also included 75,000 shares of common stock sold to one of the Company's directors at \$4.61 per share, representing the consolidated closing bid price of the Company's common stock on February 2, 2018.

Pursuant the terms of the Offering, the Company filed a re-sale registration statement in April 2018 with respect to the shares issued in the Offering. For a period of 36 months, the investors also have the right to purchase, based on their pro-rata ownership of common stock, shares (or securities convertible into shares) offered in subsequent offerings, subject to certain limited exceptions.

#### Inflation and Foreign Currency

The Company maintains its books in local currency: US Dollars, British Pound, Australian Dollars and Danish Kroner for its United States, United Kingdom, Australian and Danish operations, respectively. The contributions in the Current Quarter from our Danish operations are not material and therefore have not been included in the table below. Note 4 (Foreign Currency Translation) to the Unaudited Consolidated Financial Statements sets out our policy on the treatment of foreign currency adjustments in our financial statements.

The Company's operations are conducted in the United States, and through its wholly-owned subsidiaries, in the United Kingdom, Denmark and Australia. As a result, fluctuations in currency exchange rates do significantly affect the Company's sales, profitability and financial position when the foreign currencies of its international operations are translated into U.S. dollars for financial reporting. In addition, we are also subject to currency fluctuation risk with respect to certain foreign currency denominated receivables and payables. The Company cannot predict the extent to which currency fluctuations may affect the Company's business and financial position, and there is a risk that such fluctuations will have an adverse impact on the Company's sales, profits and financial position. Also, because differing portions of our revenues and costs are denominated in foreign currency, movements can impact our margins by, for example, decreasing our foreign revenues when the dollar strengthens without correspondingly decreasing our expenses. The Company does not currently hedge its currency exposure.

The impact of currency fluctuations on the three months ended April 30, 2019 is shown below. In this context "Constant Rates" is defined as the weighted average exchange rate prevailing in the Previous Quarter.

	GBP		AUD			
	Actual Results	Constant rates	Actual Results	Constant rates	Total Effect	
Revenues	2,850,065	3,009,846	6,407	6,946	(160,320)	
Costs	(1,999,520)	(2,111,617)	(28,166)	(30,537)	114,469	
Net Income (Loss)	850,545	898,228	(21,759)	(23,591)	(45,851)	
Assets	16,432,572	17,022,942	504,907	536,566	(622,030)	
Liabilities	(1,506,879)	(1,561,016)	(886)	(942)	54,193	
Net Assets	14,925,693	15,461,926	504,021	535,625	(567,837)	

This table shows that the effect of constant exchange rates, versus the actual exchange rate fluctuations, decreased our net income on activities in the Current Quarter by \$45,851 and decreased net assets by \$567,837. In addition, the Company booked transactional exchange rate losses of \$20,695 during the Current Quarter. All of these amounts are material to our overall financial results in the Current Quarter.

In the Current Six Month Period, the translation of the Company's UK operations' British Pound denominated balance sheets and income statements into US dollars has been affected by the weakening of the average value of the British pound against the US dollars in the relevant time periods from \$1.39 during the Previous Six Month Period to \$1.30 in the Current Six Month Period. These are the values that have been used in the calculations below. In the Current Six Month Period the Australian Dollars has weakened slightly against the US Dollar compared to the Previous Six Month Period. The contributions in the Current Six Month Period from our Danish operations are not material and therefore have not been included in table below.

The impact of these currency fluctuations on the six months ended April 30, 2019 is shown below. In this context "Constant Rates" is defined as the weighted average exchange rate prevailing in the Previous Six Month Period.

	GBP	GBP		)	
	Actual Results	Constant rates	Actual Results	Constant rates	Total Effect
Revenues	5,552,791	5,890,066	278,360	301,782	(360,697)
Costs	(3,957,315)	(4,197,681)	(49,367)	(53,521)	244,520
Net Income	1,595,476	1,692,681	228,993	248,261	(116,177)
Assets	16,432,572	17,430,682	504,907	536,566	(1,029,769)
Liabilities	(1,506,879)	(1,598,406)	(886)	(942)	91,583
Net Assets	14,925,693	15,832,276	504,021	535,625	(938,186)
			37		

This table shows that the effect of constant exchange rates, versus the actual exchange rate fluctuations, decreased our profit from our activities outside of the USA in the Current Six Month Period by \$116,177 and decreased net assets by \$938,186. In addition, the Company booked transactional exchange rate losses of \$19,532 during the Current Six Month Period. All of these amounts are material to our overall financial results in the Current Six Month Period.

### **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements.

### Item 3. Qualitative and Quantitative Disclosures About Market Risk

Not required for smaller reporting companies.

#### **Item 4. Controls and Procedures**

#### a) Evaluation of Disclosure Controls and Procedures

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended (the "Exchange Act") is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file under the Exchange Act is accumulated and communicated to our management, including our principal executive and financial officers, as appropriate to allow timely decisions regarding required disclosure.

The Company's management, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial (and principal accounting) Officer, carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) of the Exchange Act) as of April 30, 2019. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were not effective as of the end of the period covered by this report.

As disclosed previously in our Annual Report on Form 10-K, as amended, we identified material weaknesses which are indicative of many small companies with limited staffing levels resulting in inadequate review procedures. Nevertheless, errors that were detected in the recording of financial entries were corrected prior to the completion of the financial statements included in this quarterly report. Accordingly, our management has concluded that the consolidated financial statements included herein present fairly, in all material respects, our financial position, results of operations and cash flows for the periods presented in conformity with GAAP. Moreover, we have recently retained additional resources to ensure adequate segregation of duties, sufficient review and compliance with our processes to provide reasonable assurances to prevent inaccuracies in the recording of financial entries. Management believes that these additional controls and procedures will in due course remediate the identified material weakness.

#### (b) Changes in Internal Controls.

We have increased the number of accounting staff involved in our preparation and review of our financial statements. We believe that this will result in a clearer segregation of duties and an increase in the number of points of review of our recording of financial entries. We expect that these will in due course remediate previously reported weaknesses in controls and procedures.



### **PART II - OTHER INFORMATION**

### **Item 1. Legal Proceedings**

From time to time, we may become involved in various lawsuits and legal proceedings which arise in the ordinary course of business. However, litigation is subject to inherent uncertainties, and an adverse result in these or other matters may arise from time to time that may harm our business. We are currently not aware of any such legal proceedings that we believe will have, individually or in the aggregate, a material adverse effect on our business, financial condition or operating results.

### Item 1A. Risks Factors

Not required for smaller reporting companies

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the reporting period the Company issued the following shares of common stock:

On or around February 3, 2019, the Company issued an aggregate of 7,143 shares of its common stock at a value of \$5.92 for each share to a member of the Company's Board of Directors pursuant to the terms of his appointment.

All securities were issued pursuant to an exemption from the registration requirements of the Securities Act of 1933, as amended, under Section 4(2) thereunder as they were issued without general solicitation and represented by certificates that were imprinted with a restrictive legend.

#### Item 3. Defaults Upon Senior Securities

None.

### Item 4. Mine Safety Disclosures

Not Applicable.

### Item 5. Other Information

### Item 6. Exhibits

31	Certifications of the Chief Executive Officer and Chief Financial Officer pursuant to Rule 13a-14(a)
32	Certifications of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document.
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document

101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	Coda Octopus Group, Inc. (Registrant)	
Date: June 13, 2019	/s/ Annmarie Gayle	
	Annmarie Gayle	
	Chief Executive Officer	
Date: June 13, 2019	/s/ Michael Midgley	
	Michael Midgley	
	Chief Financial Officer	
	40	
Date: June 13, 2019	/s/ Michael Midgley Michael Midgley Chief Financial Officer	

### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER Pursuant to Rule 13a-14(a) adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

*I*, Annmarie Gayle, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Coda Octopus Group, Inc. for the quarter ended April 30, 2019;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: June 13, 2019

By: /s/ Annmarie Gayle

Annmarie Gayle Chairman and Chief Executive Officer (Principal Executive Officer)

### CERTIFICATION OF PRINCIPAL FINANCIAL AND ACCOUNTING OFFICER Pursuant to Rule 13a-14(a) adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Michael Midgley, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of Coda Octopus Group, Inc. for the quarter ended April 30, 2019;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of
  the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: June 13, 2019

By: /s/ Michael Midgley

Michael Midgley Chief Financial Officer (Principal Financial and Accounting Officer)

### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Coda Octopus Group, Inc., a Delaware corporation (the "Company"), for the period ended April 30, 2019, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, Annmarie Gayle, Chief Executive Officer of the Company, and Michael Midgley, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: June 13, 2019

/s/ Annmarie Gayle

Annmarie Gayle Chairman and Chief Executive Officer (Principal Executive Officer)

/s/ Michael Midgley

Michael Midgley Chief Financial Officer (Principal Financial and Accounting Officer)